



February 3, 2012

## Consolidated Financial and Business Data for the Third Quarter ended December 31, 2011

(From April 1, 2011 to December 31, 2011)

Nikon Corporation

### 1. Net Sales, Operating Income, Ordinary Income, Net Income (Unit: billions of Yen)

		11/3				12/3				
		1H	3rd Quarter	3 Quarters	Total	1H	3rd Quarter	3 Quarters	Total (Prev. est. as of Nov. 4)	Total (New est. as of Feb. 3)
Corporate	Net Sales	398.0	253.8	651.8	887.5	486.3	215.4	701.7	925.0	925.0
	Operating Income	15.2	18.6	33.7	54.1	61.2	8.2	69.4	67.0	72.0
	Ordinary Income	17.8	17.9	35.7	55.8	65.2	11.0	76.2	72.0	80.0
	Net Income	10.6	9.7	20.3	27.3	50.4	-3.7	46.7	55.0	55.0
Precision Equipment	Net Sales	80.7	61.4	142.2	208.6	124.8	58.9	183.7	265.0	260.0
	Operating Income	-4.7	3.3	-1.4	2.7	23.3	8.8	32.1	37.0	37.0
Imaging Products	Net Sales	281.8	172.2	454.0	596.4	324.5	137.5	462.0	575.0	585.0
	Operating Income	22.3	15.7	38.0	52.3	47.4	3.8	51.2	48.0	52.0
Instruments	Net Sales	24.2	13.0	37.2	57.5	24.6	13.3	37.9	60.0	58.0
	Operating Income	-4.1	-1.6	-5.8	-5.2	-2.4	-1.1	-3.5	-2.0	-2.5
Other	Net Sales	11.3	7.1	18.4	25.1	12.3	5.8	18.1	25.0	22.0
	Operating Income	1.9	1.2	3.0	4.3	1.1	0.8	1.9	4.0	3.5
Corporate Expenses		—	—	—	—	-8.8	-4.3	-13.1	-20.0	-18.0

### 2. Exchange Rate (Yen)

US\$	89	83	87	86	80	77	79	77	78
Euro	114	112	113	113	114	104	111	109	108

### 3. Sales units of Nikon Steppers and Scanners

IC Steppers and Scanners	New products	18	15	33	57	26	14	40	58	57
	Refurbished Products	12	5	17	25	16	5	21	25	25
Total		30	20	50	82	42	19	61	83	82
LCD Steppers and Scanners		23	18	41	57	48	20	68	85	85

### 4. Sales units of Nikon IC Steppers and Scanners by Technology

\*11/3: Excluding refurbished units    12/3: Including refurbished units

i-line	6	1	7	16	18	7	25	34	30
KrF	2	4	6	12	16	6	22	24	28
ArF	-	1	1	1	-	1	1	3	3
ArF imm.	10	9	19	28	8	5	13	22	21

### 5. Sales units of Nikon LCD Steppers and Scanners by Generation

4G	5	2	7	11	19	9	28	37	37
5G/6G	7	4	11	16	15	9	24	31	31
7G~	11	12	23	30	14	2	16	17	17

### 6. Sales volume of Nikon Digital imaging products (Unit: thousands units)

\* Estimation as of Nov. 4 and Feb. 3: "Nikon 1" Advanced camera—Interchangeable Lens Type & "1 Nikkor" interchangeable lenses are included in "Digital camera—Interchangeable Lens Type" & "Interchangeable Lens" respectively.

Digital camera—Interchangeable Lens Type	1,900	1,250	3,150	4,290	2,730	940	3,670	4,700*	4,700*
Interchangeable Lens	2,950	1,850	4,800	6,360	3,930	1,630	5,560	6,700*	6,900*
Compact DSC	6,700	4,900	11,600	14,260	7,860	6,010	13,870	16,000	17,000