

Precision Equipment Company

❖ Sales of Nikon Steppers ❖

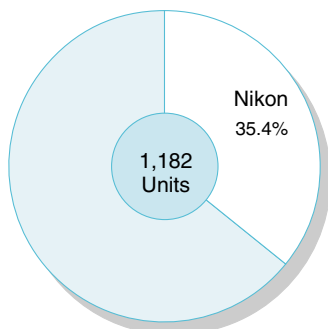
Fiscal Year-End	Sales of Steppers (units)				Total
	IC Steppers			LCD Steppers	
	Domestic Sales	Exports	Total		
1981/3	3	0	3		3
1982/3	20	0	20		20
1983/3	67	3	70		70
1984/3	140	10	150		150
1985/3	285	55	340		340
1986/3	150	50	200		200
1987/3	100	50	150	10	160
1988/3	200	83	283	7	290
1989/3	370	155	525	5	530
1990/3	275	170	445	15	460
1991/3	290	120	410	20	430
1992/3	170	110	280	21	301
1993/3	85	95	180	15	195
1994/3	140	205	345	25	370
1995/3	180	275	455	35	490
1996/3	275	290	565	30	595
1997/3	250	315	565	30	595
1998/3	155	265	420	45	465
1999/3	85	155	240	30	270
2000/3	90	215	305	45	350
2001/3	124 (3)	283 (4)	407 (7)	69	476

* Consolidated sales units for fiscal 2001 reflect the changes in sales accounting standards of overseas consolidated subsidiaries.

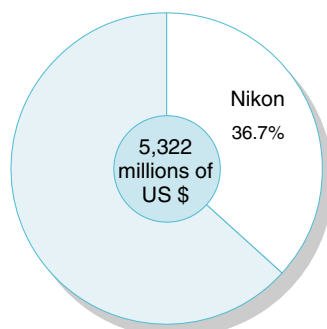
** Figures in parentheses indicate used steppers.

❖ Global Market Share of Nikon IC Steppers ❖

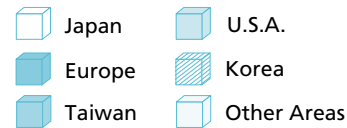
Unit basis (2000)



Amount basis (2000)

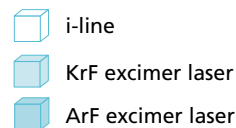
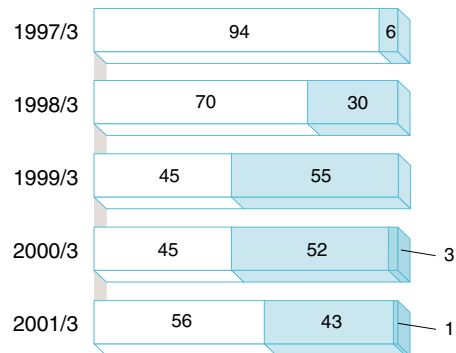


❖ Ratio of Sales of Nikon IC Steppers by Region ❖



*Used steppers are not included.

❖ Ratio of Sales of Nikon IC Steppers by Light Source (%) ❖



*Used steppers are not included.

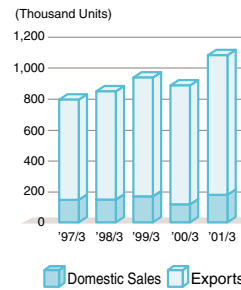
Imaging Company

❖ Sales Units of Nikon Cameras and Interchangeable Camera Lenses ❖

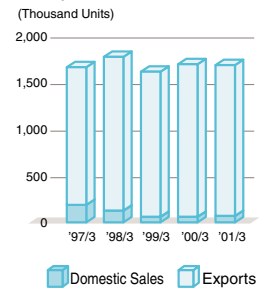
(Thousand Units)

Fiscal Year-End	SLR Cameras			Compact Cameras			Interchangeable Camera Lenses			Digital Cameras		
	Domestic Sales	Exports	Total	Domestic Sales	Exports	Total	Domestic Sales	Exports	Total	Domestic Sales	Exports	Total
1997/3	150	650	800	200	1,480	1,680	210	680	890	—	—	—
1998/3	150	700	850	140	1,650	1,790	200	800	1,000	10	20	30
1999/3	170	770	940	70	1,560	1,630	200	770	970	40	60	100
2000/3	120	770	890	70	1,640	1,710	170	810	980	70	340	410
2001/3	180	900	1,080	80	1,620	1,700	230	850	1,080	160	520	680

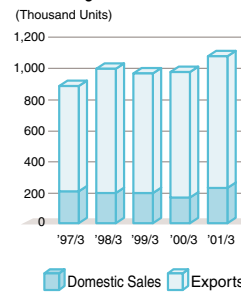
SLR Cameras



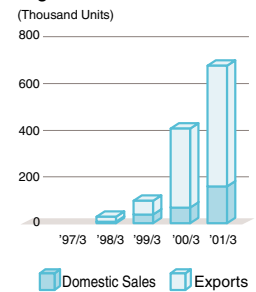
Compact Cameras



Interchangeable Camera Lenses



Digital Cameras

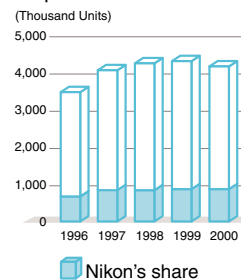


❖ Shipments of Cameras ❖

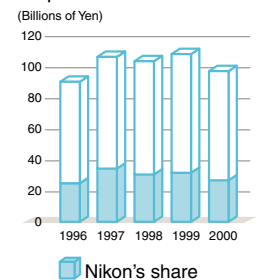
(SLR Cameras)

Year	Shipment Units (Thousand Units)	Nikon's Share (%)	Shipment Amounts (Billions of Yen)	Nikon's Share (%)
1996	3,530	20.0	91.1	27.9
1997	4,100	21.9	107.1	32.4
1998	4,290	20.5	104.2	29.9
1999	4,360	20.9	108.8	29.3
2000	4,190	21.4	97.8	27.7

Shipment Units



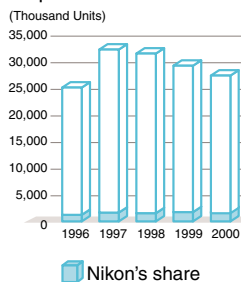
Shipment Amounts



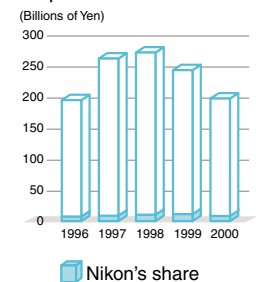
(Compact Cameras)

Year	Shipment Units (Thousand Units)	Nikon's Share (%)	Shipment Amounts (Billions of Yen)	Nikon's Share (%)
1996	25,380	5.0	197.4	4.3
1997	32,510	5.5	263.5	4.3
1998	31,650	5.1	273.6	4.4
1999	29,460	6.1	243.8	5.1
2000	27,480	5.8	199.1	5.0

Shipment Units



Shipment Amounts



Source: Japan Camera Industry Association

*Shipment units=domestic shipment units+export units (domestic manufacturers only)

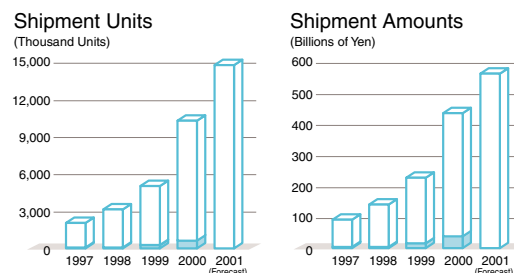
Shipment amounts=domestic shipment amounts+export amounts (domestic manufacturers only)

❖ Shipments of Digital Cameras ❖

Year	Shipment Units (Thousand Units)	Nikon's Share (%)	Shipment Amounts (Billions of Yen)	Nikon's Share (%)
1997	2,120	1.6	80.3	1.7
1998	3,170	3.2	143.4	4.1
1999	5,090	6.4	227.9	8.9
2000	10,340	6.6	438.1	9.5
2001 (Forecast)	14,800	—	566.0	—

Source: Japan Electronic Industry Development Association (1997 units and amounts),
Japan Camera Industry Association (1998, 1999 and 2000 units and amounts),
Nikon (2001 units and amounts)

*Shipment units=domestic shipment units+export units (domestic manufacturers only)
Shipment amounts=domestic shipment amounts+export amounts (domestic manufacturers only)



■ Nikon's share

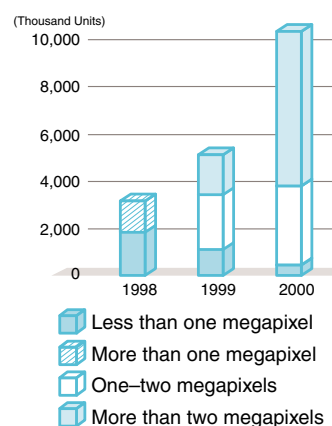
■ Nikon's share

❖ Shipment Units of Digital Cameras by the Number of Pixels ❖

Year	(Thousand Units)			Total
	Less than one megapixel	One-two megapixels	More than two megapixels	
1998	1,860	1,310		3,170
1999	1,130	2,310	1,650	5,090
2000	450	3,380	6,510	10,340

*Domestic manufacturers only

(Source: Nikon)

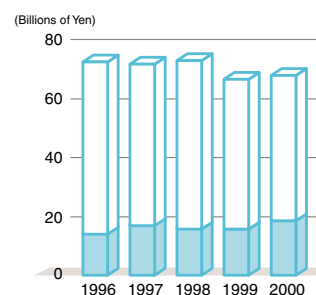


○ Instruments Company

❖ Global Market of Microscopes ❖

Year	(Millions of Yen)		
	Market Volume	Nikon	Share
1996	72,338	14,161	19.6%
1997	71,528	16,771	23.4%
1998	72,809	16,196	22.2%
1999	66,480	15,972	24.0%
2000	67,701	18,526	27.4%

(Source: Nikon)



■ Nikon's share

❖ Shipments of Measuring Instruments ❖

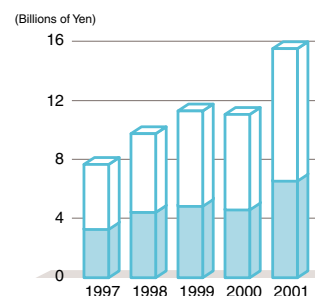
Fiscal Year	(Millions of Yen)		
	Shipment Amounts	Nikon	Share
1997	7,670	3,212	42%
1998	9,756	4,348	45%
1999	11,242	4,772	42%
2000	11,019	4,507	41%
2001	15,468	6,508	42%

Source: Japan Optical Measuring Instruments Manufacturers' Association

*Measuring instruments include profile projectors, measuring microscopes and CNC video measuring system.

Shipment amounts=domestic shipment amounts+export amounts (domestic manufacturers only)

** Each fiscal year ends March 31.



■ Nikon's share

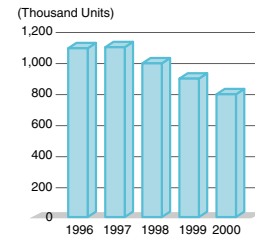
Binoculars and Telescopes Business

Japanese Market of Binoculars

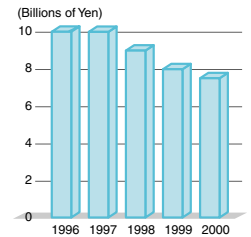
(Thousand Units, Billions of Yen)		
Year	Sales Units	Sales Amounts
1996	1,100	10.0
1997	1,100	10.0
1998	1,000	9.0
1999	900	8.0
2000	800	7.5

(Source: Nikon Vision Co., Ltd.)

Sales Units



Sales Amounts



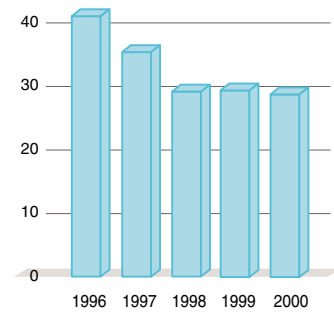
Surveying Instruments Business

Shipments of Surveying Instruments

(Billions of Yen)	
Year	Shipment Amounts
1996	41.0
1997	35.2
1998	29.1
1999	29.3
2000	28.8

(Source: Nikon Geotecs Co., Ltd.)

(Billions of Yen)



*Shipment amounts=domestic sales amounts+export amounts (domestic manufacturers only)

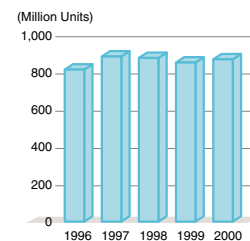
Eyewear Business

Global Market of Ophthalmic Lenses

(Million Units, Billions of Yen)		
Year	Sales Units	Sales Amounts
1996	820	505.6
1997	890	660.0
1998	880	652.8
1999	860	667.0
2000	880	670.0

(Source: Nikon-Essilor Co., Ltd.)

Sales Units



Sales Amounts

