

May 10, 2004

Financial Data for the Year ended March 31, 2004

(From April 1, 2003 - to March 31, 2004)

Nikon Corporation

1. Net Sales, Operating Income, Ordinary Income, Net Income [consolidated] (Units: billions of Yen)

	Fiscal Year–End	2003-3	2004-3		2005-3(est.)	
				1st	2nd	Total
0	Net Sales	469.0	506.4	320.0	380.0	700.0
Corporate	Operating Income	4.2	3.7	4.0	24.0	28.0
	Ordinary Income	-6.7	-4.3	1.0	18.0	19.0
	Net Income	-8.1	2.4	3.0	16.0	19.0
Precision	Net Sales: Outside Customers	131.1	156.6	104.0	144.0	248.0
Equipment	Net sales: Total	133.1	158.1	105.0	145.0	250.0
	Operating Income	-24.6	-20.8	-1.5	10.5	9.0
Imaging	Net Sales: Outside Customers	270.3	283.3	179.5	189.5	369.0
Products	Net sales: Total	272.0	284.7	180.0	190.0	370.0
	Operating Income	27.7	25.2	7.5	11.5	19.0
Instruments	Net Sales: Outside Customers	48.7	46.7	23.0	31.5	54.5
	Net sales: Total	49.9	48.0	23.0	32.0	55.0
	Operating Income	1.8	2.7	-0.5	2.5	2.0
Other	Net Sales: Outside Customers	18.8	19.8	13.5	15.0	28.5
	Net sales: Total	41.9	39.6	24.0	26.0	50.0
	Operating Income	-1.3	-3.2	-1.5	-0.5	-2.0

<Note> Rounded to 0.1 billion Yen

2. Net Sales, Operating Income, Ordinary Income, Net Income [non-consolidated] (Units: billions of Yen)

	Fiscal Year-End	2003-3	2004-3		2005-3(est.)	
				1st	2nd	Total
Corporate	Net Sales	342.6 (74.3%)	376.0 (72.2%)	250.0	280.0	530.0
	Operating Income	-9.8	-4.7	-6.0	14.0	8.0
	Ordinary Income	-12.6	-5.9	-5.0	11.0	6.0
	Net Income	-9.7	4.1	1.0	6.0	7.0
Precision	Net Sales	103.7	106.9	88.0	122.0	210.0
Equipment		(75.5%)	(59.5%)			
I maging	Net Sales	210.2	237.2	145.0	135.0	280.0
Products		(78.7%)	(83.6%)	143.0	133.0	200.0
Instruments	Net Sales	23.8	25.2	10.0	17.0	20.0
		(45.6%)	(36.8%)	13.0	17.0	30.0
Other	Net Sales	4.9	6.6	4.0	2.0	100
		(2.1%)	(0.3%)	4.0	6.0	10.0

 $oldsymbol{*}$ () is ratio of exports.

Precision Equipment: IC steppers, LCD steppers, etc

 Imaging Products:
 Cameras, Interchangeable camera lenses, Digital cameras, etc

 Instruments:
 Microscopes, Measuring instruments, Inspection equipments, etc

Other: Customized Products, Sport Optics, Ophthalmic frames, Surveying instruments, etc

3. Capital Expenditures, Depreciation & Amortization, R&D Expenditures [consolidated] (Unit: Billions of Yen)

	Fiscal Year-End		2003-3			2004-3		2005-3
		1st	2nd	Total	1st	2nd	Total	Total(est.)
Corporate	Capital Expenditures	10.8	9.4	20.2	11.5	10.8	22.3	25.0
	Depreciation & Amortization	9.8	10.6	20.4	9.5	10.6	20.2	19.5
	R&D Expenditures	13.0	14.4	27.5	15.0	15.2	30.2	35.0
Precision	Capital Expenditures	7.1	5.1	12.3	3.9	1.2	5.1	
Equipment	Depreciation & Amortization	7.1	7.6	14.7	6.5	3.2	9.7	
	R&D Expenditures	5.3	5.7	11.1	6.1	4.9	11.0	
Imaging	Capital Expenditures	3.0	3.4	6.4	5.9	7.5	13.4	
Products	Depreciation & Amortization	1.5	1.8	3.4	1.9	3.1	5.1	
	R&D Expenditures	4.0	4.8	8.9	5.0	5.4	10.4	
Instruments	Capital Expenditures	0.3	0.5	0.9	1.5	0.3	1.8	
	Depreciation & Amortization	0.4	0.4	0.8	0.5	0.6	1.1	
	R&D Expenditures	1.2	1.0	2.3	1.3	1.2	2.5	
Other	Capital Expenditures	0.4	0.2	0.7	0.2	1.7	1.9	
	Depreciation & Amortization	8.0	0.6	1.5	0.6	3.7	4.3	
	R&D Expenditures	2.5	2.7	5.3	2.6	3.7	6.3	

 $[\]hbox{$\star$ Investments in or depreciation of property, plant and equipment and intangible fixed assets.}$

4. Capital Expenditures, Depreciation & Amortization, R&D Expenditures [non-consolidated] (Unit: Billions of Yen)

	Fiscal Year-End	2003-3					2005-3		
		1st	2nd	Total	1st	2nd	Total	Total(est.)	
	Capital Expenditures	7.0	6.3	13.3	7.6	6.0	13.6	17.0	
Corporate	Depreciation & Amortization	6.7	7.5	14.2	6.7	7.7	14.4	13.5	
	R&D Expenditures	12.8	14.1	26.9	14.7	14.8	29.5	35.0	

^{*} Investments in or depreciation of property, plant and equipment and intangible fixed assets.

5. Exchange Rate

1180 1 1410		
	US\$	EURO
Rate for reckoning sales for the fiscal year 2004	111.44	131.09
Estimated rate for the fiscal year 2005	107.0	128.0

6. Cash Dividends (yen)

Fiscal Year	1997	1998	1999	2000	2001	2002	2003	2004
Cash dividends per share of common stock (Interim)	4	4		2.5	4	4		
Cash dividends per share of common stock (Year-end)	4	4	3	2.5	4			4

7. Ratio of stock owned by foreign shareholders (%)

	•	0						
Period	2000-9	2001-3	2001-9	2002-3	2002-9	2003-3	2003-9	2004-3
	26.80	26.57	22.08	21.26	17.14	14.40	21.71	19.69

8. Number of employees

Fiscal Year–End	2000-3	2001-3	2002-3	2003-3	2004-3
Consolidated	11,946	13,894	14,328	13,184	13,636
Non-consolidated *	5,013	4,941	4,818	4,450	4,310

 $[\]hbox{\bf * The figures do not include personnel dispatched to subsidiaries and associated companies}.$

9. Sales units of Nikon Steppers

Fiscal Year-End	d	2003-3			2004-3		2005-3
	1st	2nd	Total	1st	2nd	Total	Total(est.)
IC Steppers Domestic	13	15	28	36	25	61	Approx. 80
Exports	39	76	115	40	58	98	Approx. 150
Sub Total	52	91	143	76	83	159	Approx. 230
Used Products	4	8	12	8	38	46	Approx. 55
Total	56	99	155	84	121	205	Approx. 285
LCD Steppers	18	19	37	15	37	52	Approx. 85
Grand total units of Steppers	74	118	192	99	158	257	Approx. 370

10. Ratio of sales of Nikon IC Steppers by technology (%) * Excluding used units

Fiscal Year-End	i-line	KrF	ArF	EB
2003-3	43	46	11	
2004-3	57	23	19	1
2005-3(est.)	47	37	16	

11. Ratio of sales of Nikon IC Steppers by region (%)

* Excluding used units

Fiscal Year-End	Japan	U.S.	Europe	Korea	Taiwan	Others
2003-3	20	39	3	12	11	15
2004-3	38	22	11	16	5	8
2005-3(est.)	35	15	5	13	10	22

12. Grobal market share of Nikon IC Steppers (%)

* Unit (Amount) basis

Calendar year	19	998	1	999	2	000	20	01	20	002	20	03
Nikon	43.5	(41.4)	35.8	(36.7)	35.4	(36.7)	38.9	(39.3)	31.2	(27.5)	45.2	
Company A	23.3	(29.0)	29.3	(34.7)	30.3	(34.6)	23.3	(28.8)	47.5	(54.3)	37.2	
Company C	23.3	(21.0)	21.2	(18.5)	23.1	(20.6)	35.2	(31.2)	20.1	(17.8)	17.6	
Company S	6.0	(7.4)	6.8	(8.4)	6.3	(6.8)						

Source: Gartner Dataquest (May 2003) GJ03281 Nikon(2003)

13. Sales units of Nikon imaging products [Unit: thousands units]

Fiscal Year-End	2003-3			2004-3			2005-3(est.)
	1st	2nd	Total	1st	2nd	Total	
SLR cameras							
Domestic	50	40	90	30	20	50	
Exports	440	400	840	380	250	630	
Total	490	440	930	410	270	680	Approx. 400
Compact cameras							
Domestic	30	10	40	10	10	20	
Exports	750	510	1,260	430	150	580	
Total	780	520	1,300	440	160	600	Approx. 50
Camera lenses							
Domestic	80	80	160	70	90	160	
Exports	580	490	1,070	540	530	1,060	
Total	660	570	1,230	610	620	1,230	Approx. 1,570
Digital Cameras							
Domestic	320	450	770	470	370	840	
Exports	1,060	1,530	2,590	1,760	2,800	4,560	
Total	1,380	1,980	3,360	2,230	3,170	5,400	Approx. 7,800

^{*} Indicated sales unit is on non-consolidated basis.