

Financial Data for First Half for Fiscal Year 2004

November 11, 2003

(From April 1, - to September 30, 2003)

Nikon Corporation

| | Fiscal Year-End | 2003-3 | 2003-9 | 2004-3(est.) |
|-------------|------------------------------|--------|--------|--------------|
| | Net Sales | 469.0 | 240.9 | 540.0 |
| Corporate | Operating Income | 4.2 | 1.7 | 9.0 |
| | Ordinary Income | -6.7 | -0.5 | 3.0 |
| | Net Income | -8.1 | 2.0 | 5.5 |
| Precision | Net Sales: Outside Customers | 131.1 | 68.9 | 153.0 |
| Equipment | Net sales: Total | 133.1 | 69.6 | 155.0 |
| | Operating Income | -24.6 | -12.5 | -24.0 |
| Imaging | Net Sales: Outside Customers | 270.3 | 141.9 | 314.0 |
| Products | Net sales: Total | 272.0 | 142.6 | 315.0 |
| | Operating Income | 27.7 | 15.5 | 33.0 |
| Instruments | Net Sales: Outside Customers | 48.7 | 21.4 | 49.0 |
| | Net sales: Total | 49.9 | 22.0 | 50.0 |
| | Operating Income | 1.8 | 0.5 | 3.0 |
| Other | Net Sales: Outside Customers | 18.8 | 8.7 | 24.0 |
| | Net sales: Total | 41.9 | 18.3 | 40.0 |
| | Operating Income | -1.3 | -1.7 | -3.0 |

1. Net Sales, Operating Income, Ordinary Income, Net Income [consolidated] (Units: billions of Yen)

<Note> Rounded to 0.1 billion Yen

2. Net Sales, Operating Income, Ordinary Income, Net Income [non-consolidated] (Units: billions of Yen)

| | Fiscal Year-End | 2003-3 | 2003-9 | 2004-3(est.) |
|-------------|------------------|---------|---------|--------------|
| | Net Sales | 342.6 | 161.4 | 202.0 |
| 0 | | (74.3%) | (71.4%) | 383.0 |
| Corporate | Operating Income | -9.8 | -7.4 | -3.5 |
| | Ordinary Income | -12.6 | -5.1 | -2.5 |
| | Net Income | -9.7 | -0.4 | 2.5 |
| Precision | Net Sales | 103.7 | 39.0 | 100.0 |
| Equipment | | (75.5%) | (54.7%) | 108.0 |
| Imaging | Net Sales | 210.2 | 108.9 | 040.0 |
| Products | | (78.7%) | (81.8%) | 240.0 |
| Instruments | Net Sales | 23.8 | 11.4 | 26.0 |
| | | (45.6%) | (41.7%) | 20.0 |
| Other | Net Sales | 4.9 | 2.1 | 0.0 |
| | | (2.1%) | (0.2%) | 9.0 |

 \ast () is ratio of exports.

| Precision Equipment: | IC steppers, LCD steppers, etc |
|----------------------|--|
| Imaging Products: | Cameras, Interchangeable camera lenses, Digital cameras, etc |
| Instruments: | Microscopes, Measuring instruments, Inspection equipments, etc |
| Other: | Customized Products, Sport Optics, Ophthalmic frames, Surveying instruments, etc |

| | Fiscal Year-End | Fiscal Year–End | | | 2004-3 | | |
|-------------|-----------------------------|-----------------|------|-------|--------|-------------|--|
| | | 1st | 2nd | Total | 1st | Total(est.) | |
| Corporate | Capital Expenditures | 10.8 | 9.4 | 20.2 | 11.5 | 21.0 | |
| | Depreciation & Amortization | 9.8 | 10.6 | 20.4 | 9.5 | 21.0 | |
| | R&D Expenditures | 13.0 | 14.4 | 27.5 | 15.0 | 30.0 | |
| Precision | Capital Expenditures | 7.1 | 5.1 | 12.2 | 3.9 | | |
| Equipment | Depreciation & Amortization | 7.1 | 7.6 | 14.6 | 6.5 | | |
| | R&D Expenditures | 5.3 | 5.7 | 11.1 | 6.1 | | |
| Imaging | Capital Expenditures | 3.0 | 3.4 | 6.4 | 5.9 | | |
| Products | Depreciation & Amortization | 1.5 | 1.8 | 3.4 | 1.9 | | |
| | R&D Expenditures | 4.0 | 4.8 | 8.8 | 5.0 | | |
| Instruments | Capital Expenditures | 0.3 | 0.5 | 0.8 | 1.5 | | |
| | Depreciation & Amortization | 0.4 | 0.4 | 0.8 | 0.5 | | |
| | R&D Expenditures | 1.2 | 1.0 | 2.2 | 1.3 | | |
| Other | Capital Expenditures | 0.4 | 0.2 | 0.6 | 0.2 | | |
| | Depreciation & Amortization | 0.8 | 0.6 | 1.5 | 0.6 | | |
| | R&D Expenditures | 2.5 | 2.7 | 5.2 | 2.6 | | |

3. Capital Expenditures, Depreciation & Amortization, R&D Expenditures [consolidated] (Unit: Billions of Yen)

 $\boldsymbol{*}$ Investments in or depreciation of property, plant and equipment and intangible fixed assets.

4. Capital Expenditures, Depreciation & Amortization, R&D Expenditures [non-consolidated] (Unit: Billions of Yen)

| | Fiscal Year-End | | 2003-3 | | 20 | 2004-3 | |
|-----------|-----------------------------|------|--------|-------|------|-------------|--|
| | | 1st | 2nd | Total | 1st | Total(est.) | |
| | Capital Expenditures | 7.0 | 6.3 | 13.3 | 7.6 | 15.0 | |
| Corporate | Depreciation & Amortization | 6.7 | 7.5 | 14.2 | 6.7 | 15.0 | |
| | R&D Expenditures | 12.8 | 14.1 | 26.9 | 14.7 | 29.0 | |

 $\boldsymbol{*}$ Investments in or depreciation of property, plant and equipment and intangible fixed assets.

5. Exchange Rate

| Fiscal Year–End | US\$ | EURO |
|---|-------|-------|
| Rate for reckoning sales for the first fiscal year 2004 | 116.7 | 131.8 |
| Estimated rate for the second half of fiscal year 2004 | 110.0 | 128.0 |

6. Cash Dividends (yen)

| Fiscal Year | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|---|------|------|------|------|------|------|------|---------|
| Cash dividends per share of common stock (Interim) | 4 | 4 | | 2.5 | 4 | 4 | | |
| Cash dividends per share of common stock (Year-end) | 4 | 4 | 3 | 2.5 | 4 | | | 4(est.) |

| 7. Rati | 7. Ratio of stock owned by foreign shareholders (%) | | | | | | | | | | | |
|---------|---|---------|--------|--------|--------|--------|--------|--------|--------|--|--|--|
| | Period | 2000-3 | 2000-9 | 2001-3 | 2001-9 | 2002-3 | 2002-9 | 2003-3 | 2003-9 | | | |
| | | 25.73 | 26.80 | 26.57 | 22.08 | 21.26 | 17.14 | 14.40 | 21.71 | | | |
| | | | | | | | | | | | | |
| 8. Num | ber of empl | oyees | | | | | | | | | | |
| | | | 2000-3 | 2 | 001-3 | 2002-3 | 2003 | 3–3 | 2003-9 | | | |
| | Consolidate | ed | 11,946 | 1 | 3,894 | 14,328 | 13,13 | 84 | 13,283 | | | |
| | Non-conso | lidated | 6,675 | | 6,582 | 6,486 | 5,98 | 86 | 5,994 | | | |

9. Sales units of Nikon Steppers

11.

12.

| Fiscal Year- | End | 2003-3 | | | 2004-3 | | 2005-3(est.) |
|----------------------------|---------|--------|-------|-----|-----------|-------------|-----------------------------|
| | 1st | 2nd | Total | 1st | 2nd(est.) | Total(est.) | |
| IC Steppers Domest | tic 13 | 15 | 28 | 36 | 30 | 66 | |
| Exports | s 39 | 76 | 115 | 40 | 56 | 96 | |
| Sub Total | 52 | 91 | 143 | 76 | 86 | 162 | |
| Used Products | 4 | 8 | 12 | 8 | 27 | 35 | |
| Total | 56 | 99 | 155 | 84 | 113 | 197 | |
| LCD Steppers | 18 | 19 | 37 | 15 | 34 | 49 | Expected 40% up from 2004-3 |
| Grand total units of Stepp | pers 74 | 118 | 192 | 99 | 147 | 246 | |

<Ref> Sales units of Nikon IC Steppers from January to September in 2003 are as follows: New products 146 units, Used products 13 units

10. Ratio of sales of Nikon IC Steppers by technology (%) * Excluding used units

| Fiscal Year–End 2003–3 | i−line 43 | Stepper: Scanner (100 : 0) | KrF 46 | Stepper: Scanner (1 : 99) | ArF 11 | Scanner only | EB |
|---------------------------|--------------|-------------------------------|-------------|------------------------------|-----------|--------------|--------|
| 2004-3(est.) | 55 | Stepper only | 26 | Scanner only | 18 | | 1 |
| . Ratio of sales of Niko | n IC Steppe | rs by region (%) | * Excluding | used units | | | |
| Fiscal Year-End | Japan | U.S. | Europ | e Korea | | Taiwan | Others |
| 2003-3 | 20 | 39 | 3 | 12 | | 11 | 15 |
| 2004-3(est.) | 40 | 20 | 12 | 12 | | 9 | 7 |
| . Grobal market share | of Nikon IC | Steppers (%) | * Unit (Am | ount) basis | | | |

| Calendar year | 19 | 997 | 19 | 998 | 19 | 999 | 20 | 00 | 20 | 001 | 20 | 002 |
|---------------|------|--------|------|--------|------|--------|------|--------|------|--------|------|--------|
| Nikon | 43.2 | (42.6) | 43.5 | (41.4) | 35.8 | (36.7) | 35.4 | (36.7) | 38.9 | (39.3) | 31.2 | (27.5) |
| Company A | 20.2 | (24.6) | 23.3 | (29.0) | 29.3 | (34.7) | 30.3 | (34.6) | 23.3 | (28.8) | 47.5 | (54.3) |
| Company C | 25.4 | (23.5) | 23.3 | (21.0) | 21.2 | (18.5) | 23.1 | (20.6) | 35.2 | (31.2) | 20.1 | (17.8) |
| Company S | 4.8 | (7.2) | 6.0 | (7.4) | 6.8 | (8.4) | 6.3 | (6.8) | | | | |

Source: Gartner Dataquest (May 2003) GJ03281

13. Sales units of Nikon imaging products [Unit: thousands units]

| Fiscal Year-End | | 2003-3 | | | 2004-3 | | 2005-3(est.) |
|-----------------|-------|--------|-------|-------|-----------|-------------|------------------------------|
| | 1st | 2nd | Total | 1st | 2nd(est.) | Total(est.) | |
| SLR cameras | | | | | | | |
| Domestic | 50 | 40 | 90 | 30 | 30 | 60 | |
| Exports | 440 | 400 | 840 | 380 | 310 | 690 | |
| Total | 490 | 440 | 930 | 410 | 340 | 750 | Approx. 20% down from 2004–3 |
| Compact cameras | | | | | | | |
| Domestic | 30 | 10 | 40 | 10 | 0 | 10 | |
| Exports | 750 | 510 | 1,260 | 430 | 250 | 680 | |
| Total | 780 | 520 | 1,300 | 440 | 250 | 690 | Approx. 70% down from 2004-3 |
| Camera lenses | | | | | | | |
| Domestic | 80 | 80 | 160 | 70 | 70 | 140 | |
| Exports | 600 | 510 | 1,110 | 560 | 470 | 1,030 | |
| Total | 680 | 590 | 1,270 | 630 | 540 | 1,170 | Approx. 20% up from 2004-3 |
| Digital Cameras | | | | | | | |
| Domestic | 320 | 450 | 770 | 470 | 550 | 1,020 | |
| Exports | 1,060 | 1,530 | 2,590 | 1,750 | 2,730 | 4,480 | |
| Total | 1,380 | 1,980 | 3,360 | 2,220 | 3,280 | 5,500 | Approx. 55% up from 2004-3 |

* Indicated sales unit is on non-consolidated basis.