- Financial Results for the Year Ended March 31, 2007

- Estimation for the Year Ending March 31, 2008

Forward-looking statements for earnings and other performance data contained herein are based on information currently available to the Company, and all potential risks and uncertainties are taken into account. The Company asks that investors understand that changes in conditions may cause actual performance to significantly differ from these projections.



# Agenda

- I. Financial Results for the Year Ended March 31,2007
- II. Estimation for the Year Ending March 31,2008
- III. Reference Data



#### Financial Highlights for the Year Ended March 31, 2007

Billions of yen	06/3 ( A )	Previous Forecast (B)	07/3 Actual(C)	Change (C-A)	Change (C-B)
Net Sales	730.9	800.0	822.8	+ 91.9	+ 22.8
Operating Income % vs Net Sales	66.6 9.1%	95.0 11.9%	102.0 12.4%	+ 35.4	+ 7.0
Ordinary Income	43.5	82.0	89.6	+ 46.1	+ 7.6
% vs Net Sales	6.0%	10.3%	10.9%		
Net Income	28.9	51.0	54.8	+ 25.9	+ 3.8
% vs Net Sales	4.0%	6.4%	6.7%		

<sup>\*</sup> The Previous Forecast is our estimation announced on Feb. 5, 2007

Achieved record high Net Sales, Operating Income, Ordinary Income and Net Income 2 years in a row.



### **Precision Equipment Company**

Steppe	rs & Scanners	06/3	1st Half	Previous	1st Half	07/3	1st Half
(u	nits sold)	00/3	2nd Half	Forecast	2nd Half	Actual Result	2nd Half
Ne	et Sales	243.2	116.2	290.0	135.0	292.6	135.9
(Billio	ons of yen)	243.2	127.0	290.0	155.0	292.0	156.7
Opera	ting Income		12.4		23.3		23.3
(Billio	ons of yen)	26.4	14.0	45.0	21.7	49.3	26.0
% vs	Net Sales	10.9%	14.0	15.5%	21.7	16.8%	20.0
IC Stepp	ers & Scanners	159/29	79/12	165/18	77/ 8	158/22	77/ 8
New /	Refurbished	109/29	80/17	103/10	88/10	130/22	81/14
LCD :	Steppers &	67	37	82	46	80	46
So	canners	07	30	02	36	80	34
Market Scale	Scanners T		64	57	71	57 ·	1
CY05/06 (New)	LCD Steppers & Scanners (TFT-array Only)	est.	147	est. 125		est. 1	25

Achieved record high Net Sales and Operating Income through sales of ArF immersion scanner and higher sales of LCD steppers & scanners.



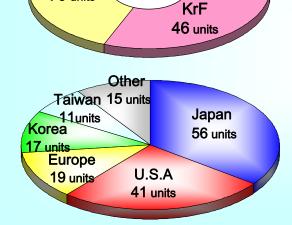
## **Precision Equipment Company** 06/3

i-line

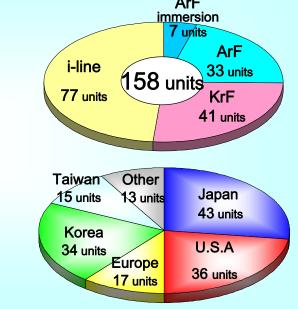
70 units

07/3

#### IC Steppers & Scanners Sales by Technology / Region immersion ArF 43 units

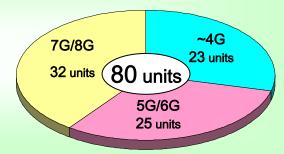


159units



#### LCD Steppers & Scanners Sales by Generation







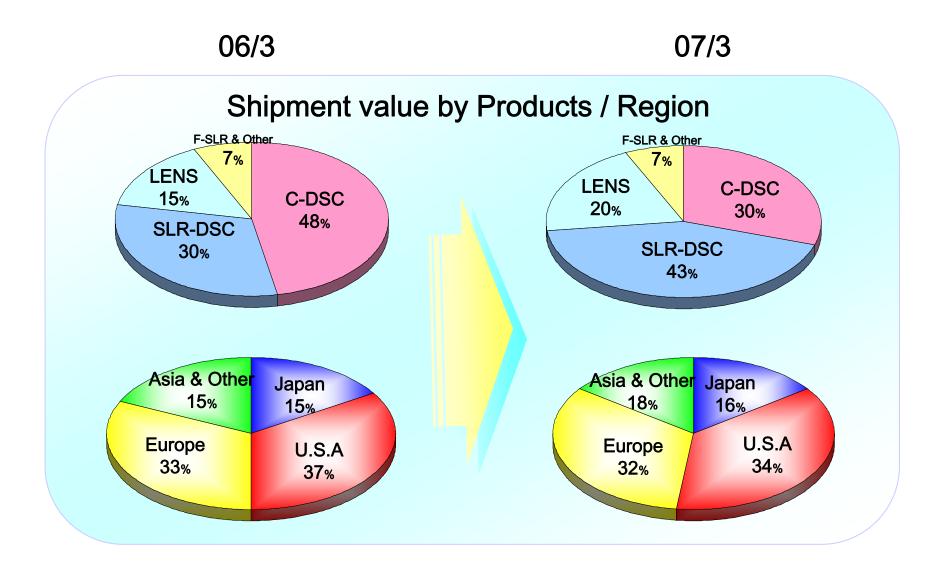
#### **Imaging Company**

Came	ras & Lenses	06/3	1st Half	Previous Forecast	1st Half	07/3	1st Half
(1,000	of units sold)	00/3	2nd Half	T Tevious T Orecast	2nd Half	Actual	2nd Half
N	et Sales	416.6	196.4	430.0	206.3	449.8	206.3
(Billio	ons of yen)	410.0	220.2	430.0	223.7	449.0	243.5
Opera	ting Income	24.4	15.5		18.9	45.7	18.9
(Billio	ons of yen)	34.4		43.0		45.7	
(=	% vs Net Sales	8.3%	18.9	10.0%	24.1	10.2%	26.8
Single	-Lens Reflex	1,340	790	2,050	860	2,090	860
	DSC	1,540	550	2,000	1,190	2,090	1,230
Com	npact DSC	7,110	3,410	6,500	3,400	5,920	3,400
Coll	ipaci DSC	7,110	3,700	0,300	3,100	3,920	2,520
Interd	changeable	2,020	1,180	2,300	900	2,640	900
	enses	2,020	840	2,300	1,400	2,040	1,740
Market	SLR-DSC	3,94	40	5,00	00	5,93	0
Scale F Y	C-DSC	63,2	30	66,0	00	75,5 <sub>4</sub>	40

Achieved record high Net Sales and Operating Income 2 years in a row through strong sales of Single-Lens Reflex DSC and Interchangeable Lenses.



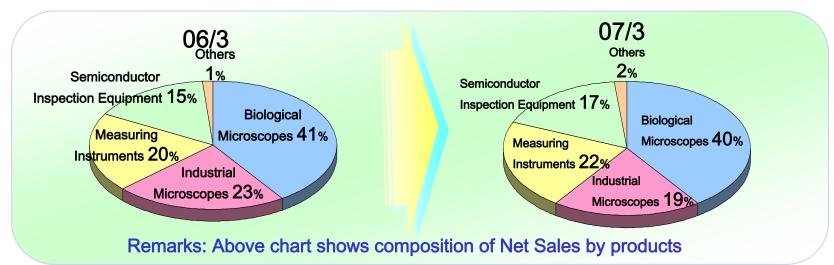
#### **Imaging Company**





#### **Instruments Company**

	06/3	1st Half 2nd Half	Previous Forecast	1st Half 2nd Half	07/3 Actual	1st Half 2nd Half
Net Sales (Billions of yen)	54.9	24.3 30.6	60.0	27.3 32.7	61.2	27.3 33.9
Operating Income (Billions of yen) % vs Net Sales	<b>4.1</b> 7.5%	0.7 3.4	5.0	1.0 4.0	5.1 8.3%	1.0 4.1



Achieved record high Net Sales through sales extension of Measuring Instruments etc.



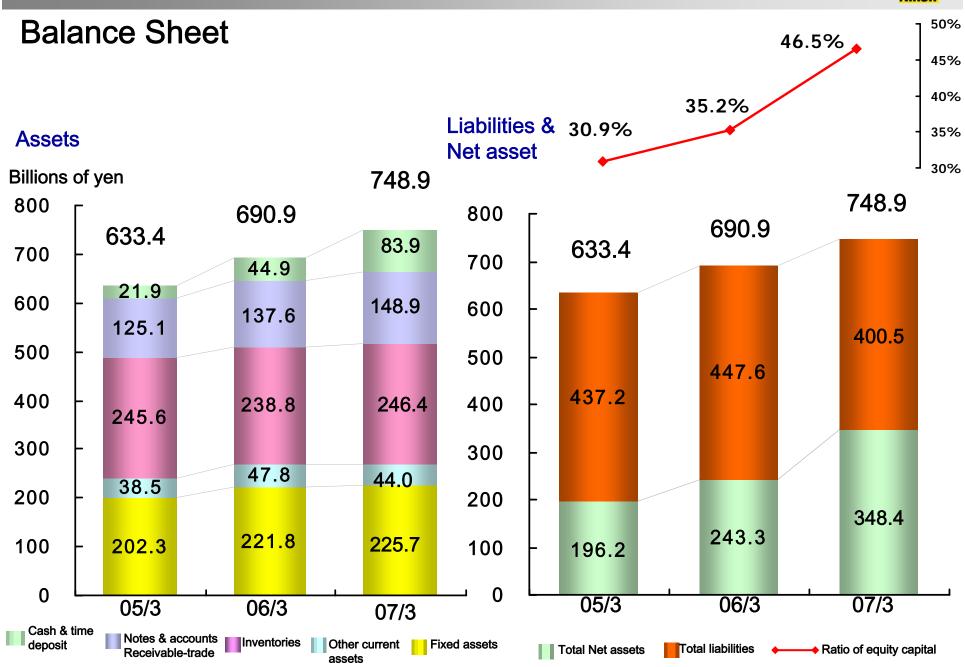
#### Other Businesses

	06/3	1st Half 2nd Half	Previous Forecast	1st Half 2nd Half	07/3 Actual	1st Half 2nd Half
Net Sales (Billions of yen)	49.8	22.8 27.0	54.0	26.3 27.7	57.2	26.3 30.9
Operating Income (Billions of yen) % vs Net Sales	1.9 3.8%	1.8	2.0 3.7%	0.9	2.1 3.7%	1.1



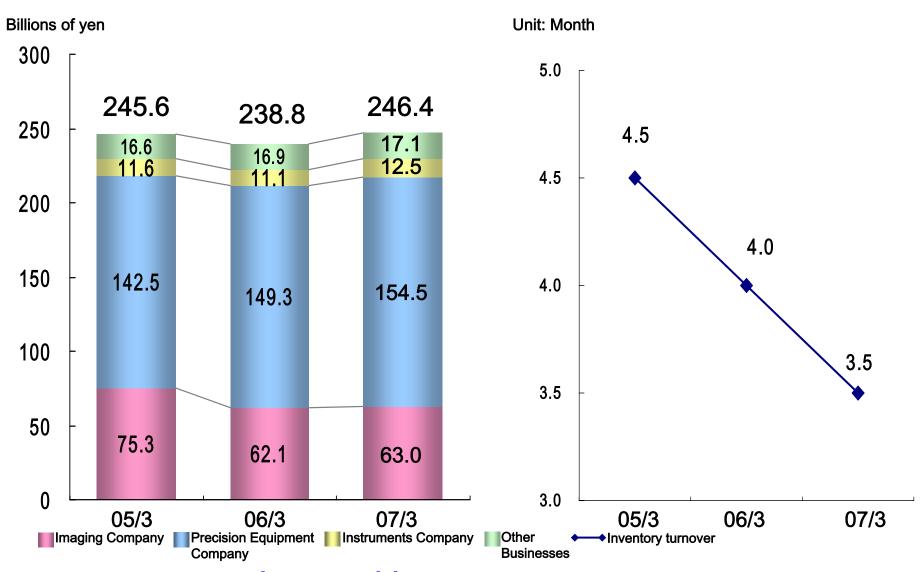
Started manufacturing Photomask substrates for LCD.







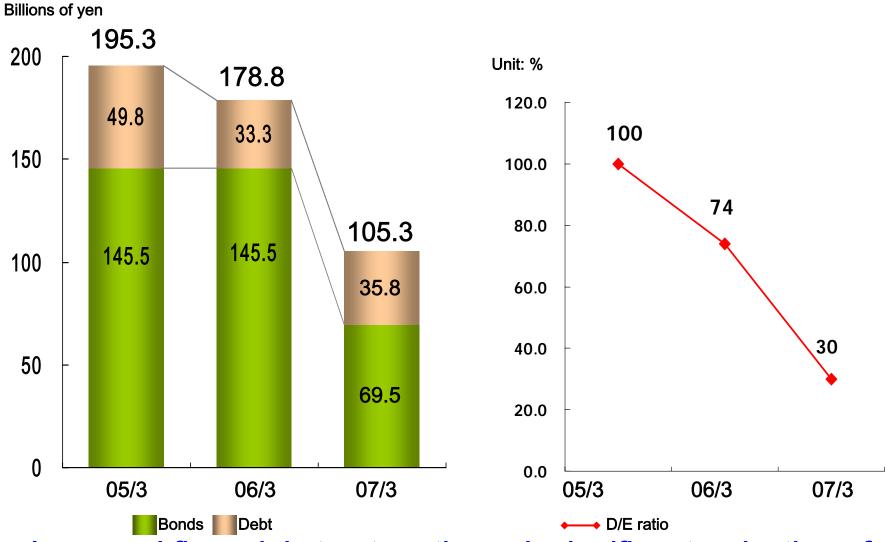
#### **Inventories & Turnover**



Lowered Inventory turnover.



## Interest-bearing debt and D/E ratio



Improved financial structure through significant reduction of Interest-bearing debt.



#### Summary for the Year Ended March 31, 2007

Achieved record high Net Sales, Operating Income, Ordinary Income and Net Income 2 years in a row.

Improved financial structure through reduction of Interestbearing debt to 105.3 Billion yen.

Increasing Cash dividend per share of common stock

2<sup>nd</sup> Half :11.5

Entire year :18.0

# Agenda

- I. Financial Results for the Year Ended March 31,2007
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# Performance Estimation for the Year Ending March 31, 2008

Billions of yen	07/3 Actual	08/3 Estimation	Change
Net Sales	822.8	900.0	+ 77.2
Operation Income	102.0	100.0	- 2.0
% vs Net Sales	12.4%	11.1%	
Ordinary Income	89.6	90.0	+ 0.4
% vs Net Sales	10.9%	10.0%	
Net Income	54.8	55.0	+ 0.2
% vs Net Sales	6.7%	6.1%	

Estimating Income level equivalent to the previous period despite reduction by half of LCD equipment sales units and increase of investment and expense for future growth.



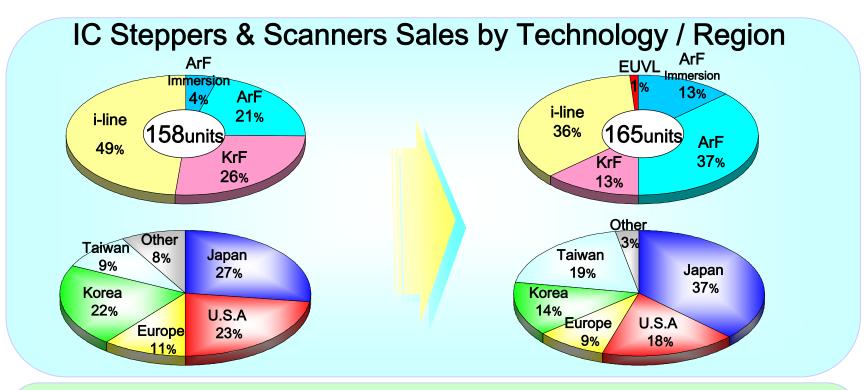
### **Estimation for Precision Equipment Company**

		07/3	1st Half	08/3	1st Half	
Stepp	ers (units sold)	Actual	2nd Half	Estimation	2nd Half	
N	let Sales	292.6	135.9	320.0	140.0	
(Bill	ions of yen)	292.0	156.7	320.0	180.0	
•	ating Income	49.3	23.3	44.0	20.0	
(Bill	ions of yen) % vs Net Sales	16.8%	26.0	44.U 13.8%	24.0	
IC Step	IC Steppers & Scanners		77/ 8	165/25	75/10	
Nev	v/Refurbished	158/22	81/14	103/23	90/15	
LCD	Steppers &	80	46	40	23	
5	Scanners	80	34	40	17	
Market Scale	IC Steppers & Scanners	5/1		est.5	10	
CY06/07 (New)			est.125		est.70	

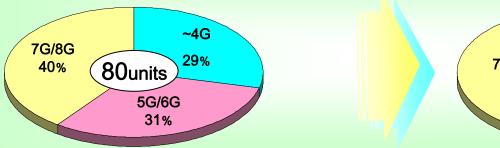
Minimizing income reduction by 10%, due to expanding sales of cutting-edge IC Scanners, despite reduction by half of LCD equipment sales units.



#### 07/3 08/3 Estimation









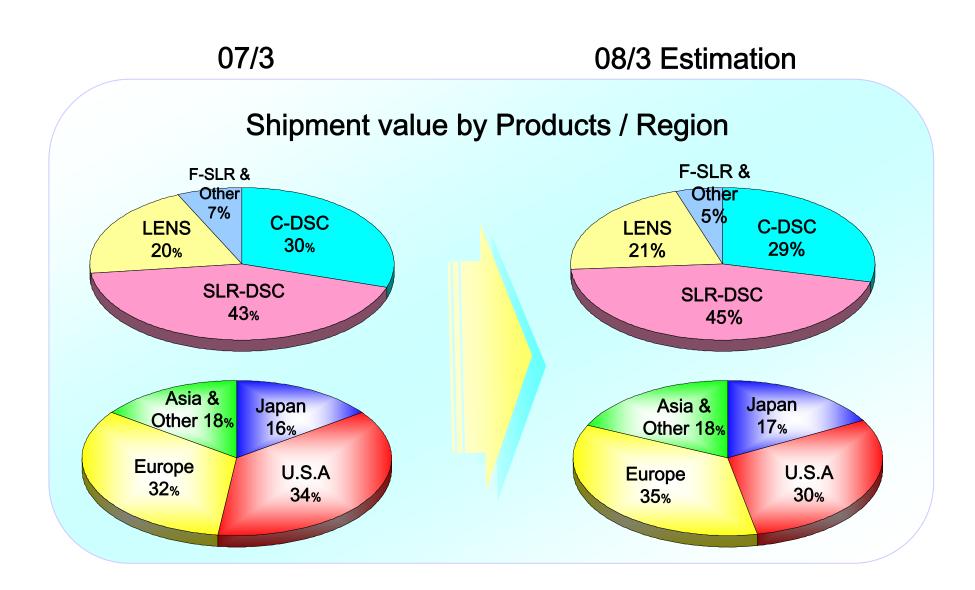


#### **Estimation for Imaging Company**

Came	eras & Lenses	07/3	1st Half	08/3	1st Half
(1,000	of units sold)	Actual	2nd Half	Estimation	2nd Half
N	et Sales	449.8	206.3	480.0	225.0
IN	et Sales	449.0	243.5	400.0	255.0
Opera	ting Income	45.7	18.9	48.0	20.0
	% vs Net Sales	40.7 10.2%			28.0
Single	-Lens Reflex	2,090	860	2,500	1,300
	DSC	2,090	1,230	2,300	1,200
Com	npact DSC	5,920	3,400	7,500	3,800
Coll	ipaci DSC	5,920	2,520	7,300	3,700
Interd	changeable	2,640	900	3,500	1,900
Lenses		2,040	1,740	3,300	1,600
Market	SLR-DSC	5,93	30	7,00	0
Scale F Y	C-DSC	75,5	40	79,0	00

Raising Sales and Income through sales extension of Single-Lens Reflex DSC and recovery of Compact DSC competitiveness.

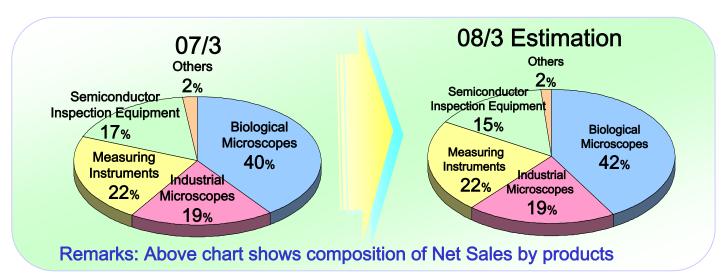






#### **Estimation for Instruments Company**

	07/3	1st Half	08/3	1st Half
	Actual	2nd Half	Estimation	2nd Half
Net Sales	61.2	27.3	67.0	28.0
(Billions of yen)	01.2	33.9	07.0	39.0
Operating Income	_ ,	1.0		1.0
(Billions of yen) % vs Net Sales	5.1 8.3%	4.1	6.0 9.0%	5.0

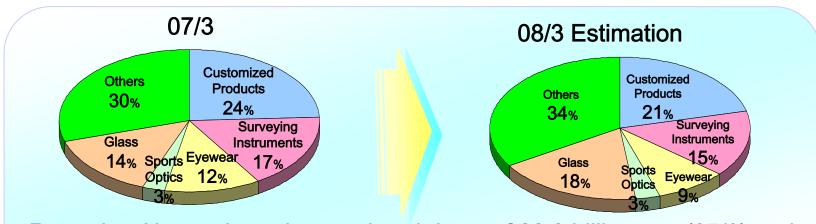


Targeting record highs in Net Sales and Operating Income through strong sales of Bio-science related products.



#### **Estimation for Other Businesses**

	07/3	1st Half	08/3	1st Half
	Actual	2nd Half	Estimation	2nd Half
Net Sales	57.2	26.3	60.0	30.0
(Billions of yen)	51.2	30.9	00.0	30.0
Operating Income	0.4	1.1	0.0	1.0
(Billions of yen) % vs Net Sales	2.1 3.7%	1.0	2.0 3.3%	1.0

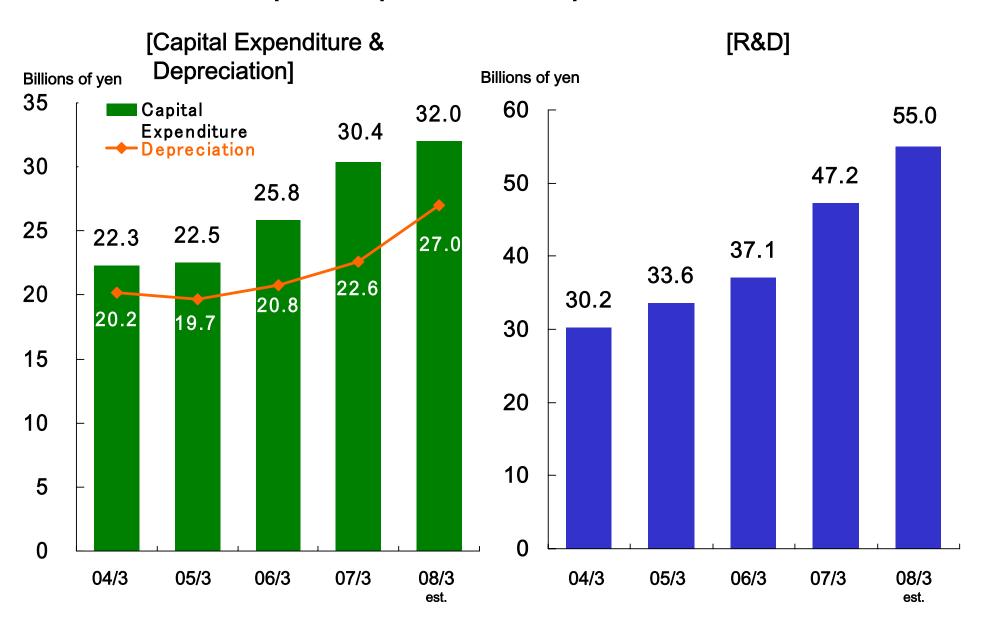


Remarks: Above chart shows a breakdown of 22.8 billion yen (07/3) and 34.0 billion yen (08/3) sales amount to outside customers.

Expanding sales of new business, Photomask substrates for LCD.

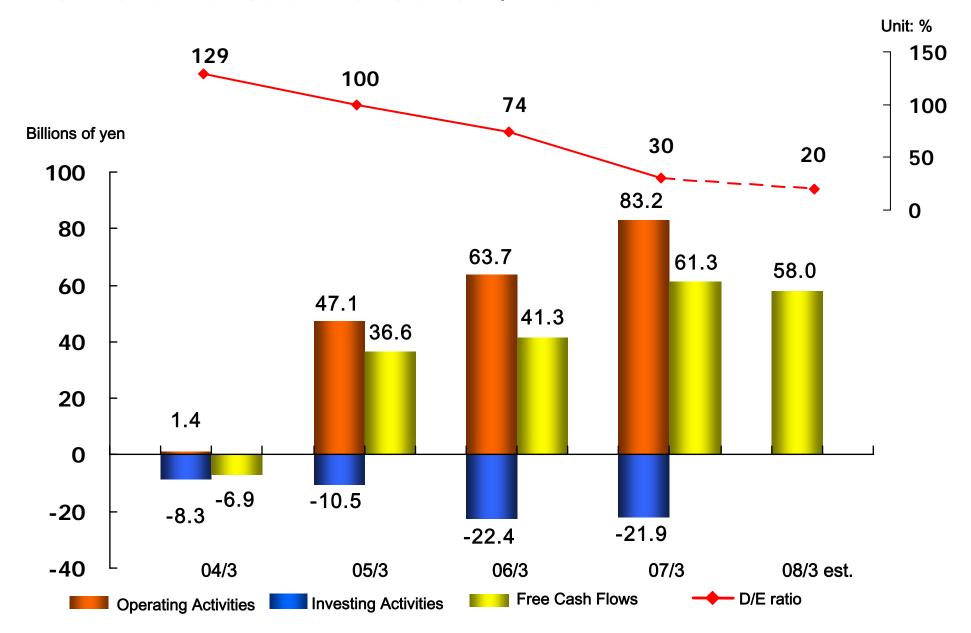


#### Estimation for Capital Expenditure, Depreciation and R&D





#### Estimation for Cash Flows and D/E ratio





#### Summary of Estimation for the Year Ending March 31, 2008

#### -Precision Equipment Company:

[LCD Steppers & Scanners] Estimating Income level equivalent to the previous period despite reduction by half of sales units and increase of investment and expense for future growth.

[IC Steppers & Scanners] Expanding sales of cutting-edge products (ArF / ArF immersion) significantly due to their high competitiveness.

#### -Imaging Company:

Raising Sales and Income through sales extension of Single-Lens Reflex DSC and recovery of Compact DSC competitiveness.

# Agenda

- I. Financial Results for the Year Ended March 31,2007
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## **Exchange Rate**

07/3 Actual

	Exchange Rate		Financial Impact*		
	07/3 Forecast	07/3 Result	Net Sales (Billions of yen)	Operating Income (Billions of yen)	
US\$	115	118.05	+ 13.0	+ 0.8	
EURO	150	157.33	+12.0	+ 1.2	
Total			+ 25.0	+ 2.0	

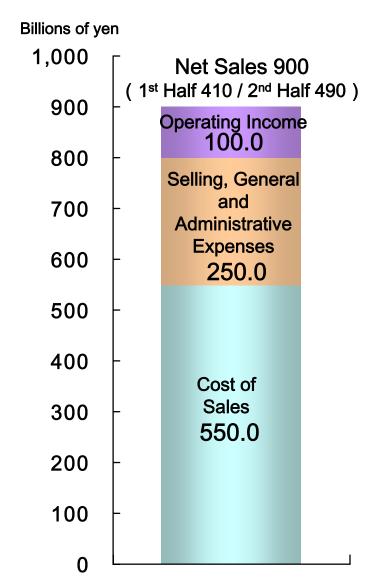
<sup>\*</sup>Change from foreign exchange rate of previous estimation.

08/3
Estimation

	Exchange Rate	Financial impact from fluctuation by 1 yen		
	08/3	Net Sales	Operating Income	
	Forecast	(Billions of yen)	(Billions of yen)	
US\$	115	approx. 1.8	approx. 0.9	
EURO	150	approx. 1.1	approx. 0.8	

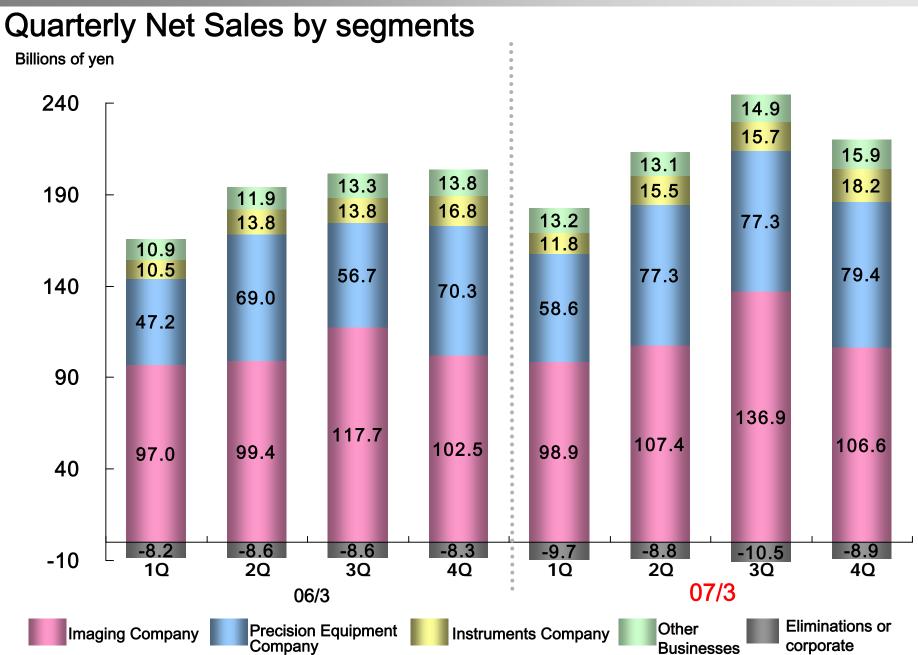


## Earning Estimation for the Year Ending March 31, 2008



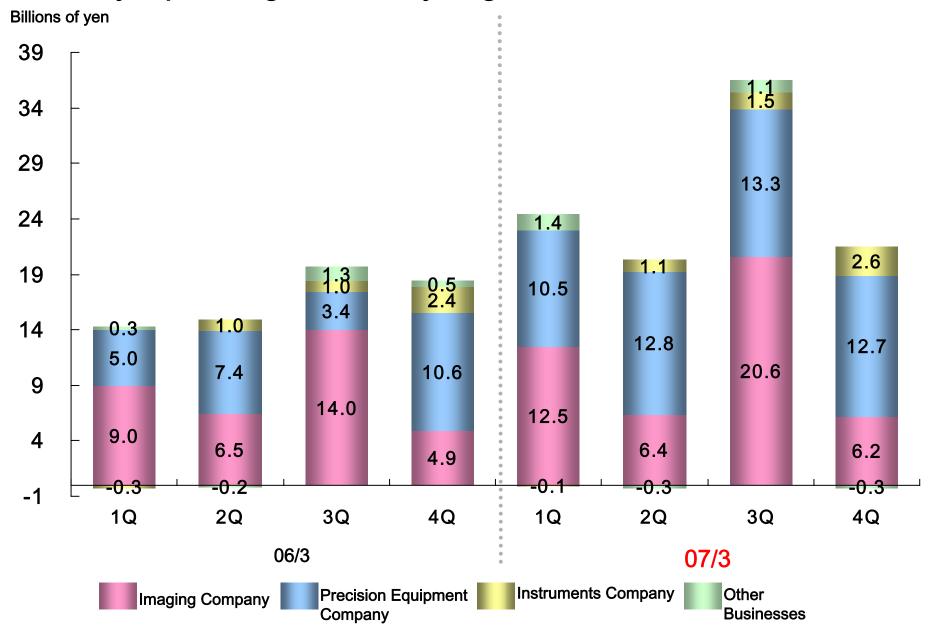
		07/3		08/3			
Billions of yen		Actual		Estimation			
Operating Income	1st Half	102.0	44.0	100.0	42.0		
	2nd Half		58.0		58.0		
Non-operating Income		7.1		6.0			
Non-operating Expenses		19.5		16.0			
Ordinary Income	1st Half	89.6	37.1	90.0	36.0		
	2nd Half		52.5		54.0		
Special gain and loss		-1.7		- 1.0			
Income Taxes		33.0		34.0			
Net Income	1st Half	54.8	23.2	55.0	21.0		
	2nd Half		31.6		34.0		







#### Quarterly Operating Income by segments





# Management Index

	05/3	06/3	07/3
ROE (%)	13.1	13.2	18.5
D/E ratio (%)	100	74	30
Net Income per share of Common Stock (yen)	65.2	78.2	146.4
Total Assets per share of Common Stock (yen)	530.4	658.0	871.7



**NIKON CORPORATION**