

Financial Results for the 3rd Quarter of the Year Ending March 31, 2010

Conference in Tokyo (Feb. 4th, 2010) NIKON CORPORATION

Forward-looking statements for earnings and other performance data contained herein are based on information currently available to the Company, and all potential risks and uncertainties are taken into account. The Company asks that investors understand that changes in conditions may cause actual performance to significantly differ from these projections.



Agenda

- I. Financial Results for the 3rd Quarter of the Year Ending March 31, 2010
- II. Estimation for the Year Ending March 31, 2010
- III. Reference Data

Financial Highlights for the 3rd Quarter of the Year Ending March 31,2010



	09/3 (A)		10/3	(B)	(B) – (A)	
Billions of yen	3Q	3Qs	3Q	3Qs	3Q	3Qs
Net Sales	213.6	700.7	223.4	591.5	+ 9.8	- 109.2
Operating Income % vs Net Sales	0.8	54.8 7.8%	3.4 1.5%	- 16.1 - %	+ 2.6	- 70.9
Ordinary Income % vs Net Sales	0.1	53.2 7.6%	3. 7	- 18.6 -*	+ 3.6	- 71.8
Net Income % vs Net Sales	- 2.3	31.3	0	- 17.6 -*	+ 2.3	- 48.9
Exchange : US\$ Rate EURO	96 127	103 151	90 133	94 133		Impact on Net Sales: - 58.0 Op. Income: - 26.0

Though 3Qs result was in red due to the large deficit recorded in 1H, 3Q result turned to the black thanks to the solid performance of the Imaging business. Net Sales and all Incomes increased compared to the previous 3Q.

Precision Equipment Company: 3rd Quarter



	09/3	(A)	10/	3 (B)	(B) - (A)	
Billions of yen	3Q	3Qs	3Q	3Qs	3Q	3Qs
Net Sales	41.0	158.2	30.9	97.2	- 10.1	- 61.0
Operating Income % vs Net Sales	- 3.5 -%	8.6 5.4%	- 9. <u>2</u>	- 53.2	- 5.7	- 61.8
IC Steppers & Scanners New / Refurbished (units sold)	8/4	40/14	6/1	24/5	- 2/- 3	- 16/- 9
LCD Steppers & Scanners (units sold)	11	48	14	30	+ 3	- 18

Compared to the previous 3Q, sales volume of IC Steppers & Scanners declined while that of LCD Steppers & Scanners recorded increase. Deterioration of product mix led to decline of net sales and increase of operating loss.

Imaging Company: 3rd Quarter



	09/3 (A)		10/3 (B)		(B) – (A)	
Billions of yen	3Q	3Qs	3Q	3Qs	3Q	3Qs
Net Sales	156.9	494.1	174.8	450.1	+ 17.9	- 44.0
Operating Income % vs Net Sales	4.0	46.0 9.3%	17.4	44.0 _{9.8%}	+ 13.4	- 2.0
Single-Lens Reflex DSC (1,000 of units sold)	1,040	2,780	1,200	2,850	+ 160	+ 70
Interchangeable Lenses (1,000 of units sold)	1,500	3,950	1,750	4,200	+ 250	+ 250
Compact DSC (1,000 of units sold)	3,460	8,530	4,080	9,220	+ 620	+ 690

Maintained solid sales. Achieved of highest ever sales volume of SLR-DSC, I/L and C-DSC for a single quarter period.

Instruments Company: 3rd Quarter



	09/3 (A)		10/3	3 (B)	(B) – (A)	
Billions of yen	3Q	3Qs	3Q	3Qs	3Q	3Qs
Net Sales	11.0	34.2	11.8	29.6	+ 0.8	- 4.6
Operating Income % vs Net Sales	- 0.6 -%	- 1.8 -%	- 5.7	- 8.3 -%	- 5.1	- 6.5

Improved profitability of existing business including Industrial Equipment business, compared to the previous 3Q. Increased deficit because of integration expense, etc. for consolidation of Nikon Metrology NV (former Metris NV).

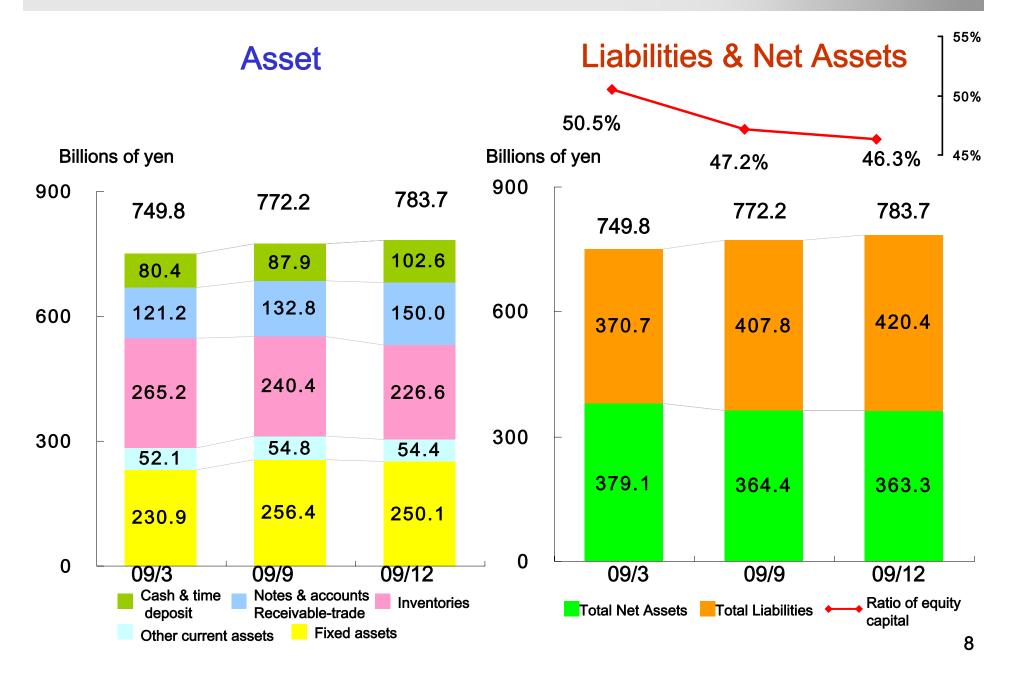
Other Business : 3rd Quarter



	09/3 (A)		10/	3 (B)	(B) - (A)	
Billions of yen	3Q	3Qs	3Q	3Qs	3Q	3Qs
Net Sales	4.6	14.2	5.9	14.6	+ 1.3	+0.4
Operating Income % vs Net Sales	0.8	2.3 16.2%	0.8	1.3 8.9%	-	- 1.0

Balance Sheet: 3rd Quarter





Summary for the 3rd Quarter of the Year Ending March 31, 2010



3Qs result stayed in deficit in Operating, Ordinary and Net Incomes due to disposal and write-down of inventory of Precision Equipment business recorded in 2Q.

3Q result turned to the black and showed higher recovery than our estimation thanks to solid performance of the Imaging business.

- Precision Equipment Company:
 Recorded Operating loss due to sales reduction and deterioration of product mix.
- Imaging Company:
 Maintained solid sales performance in all of SLR-DSC, I/L and C-DSC.
 Achieved higher Net Sales and Operating Income compared to the previous 3Q.
 Increased in both Net Sales and Operating Income compared to the previous 3Qs with negative impact of Yen appreciation excluded.
- Instruments Company:
 Increased in deficit due to the stagnant market of Industrial Equipment business as well as the expense of Nikon Metrology NV consolidation in spite of steady Biological Microscope business.



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Performance Estimation for the Year Ending March 31, 2010



Billions of yen	09/3 (A)	<u>3Qs</u> 4Q	Previous est. as of Nov.5 2009 (B)	<u>1H</u> 2H	New est. (C)	3 <u>Qs</u> 4Q	Change (C) – (A)	Change (C) – (B)
Net Sales	879.7	700.7 179.0	760.0	368.1 391.9	770.0	<u>591.5</u> 178.5	- 109.7	+10.0
Operating Income % vs Net Sales	48.2 5.5%	<u>54.8</u> - 6.6	-18.0	<u>- 19.5</u> 1.5	-16.0 -%	<u>- 16.1</u> 0.1	- 64.2	+ 2.0
Ordinary Income % vs Net Sales	47.7 _{5.4%}	<u>53.2</u> -5.5	- 24.0	<u>- 22.3</u> - 1.7	- 19.0 -%	<u>- 18.6</u> - 0.4	- 66.7	+ 5.0
Net Income % vs Net Sales	28.1	<u>31.3</u> - 3.2	- 21.0	<u>- 17.7</u> - 3.3	- 17.0	<u>-17.6</u> 0.6	- 45.1	+ 4.0
Exchange : US\$ Rate EURO	101 144	103 94 151 122	93 132	9 <u>6</u> 90 <u>133</u> 130	93 132	9 <u>4</u> 90 <u>133</u> 130		

Basing on 3Q result, Net Sales and Incomes are revised upward. All Incomes in 2H will move into the black. This will lead to turnaround in the black in the coming fiscal year.

Estimation for Precision Equipment Company

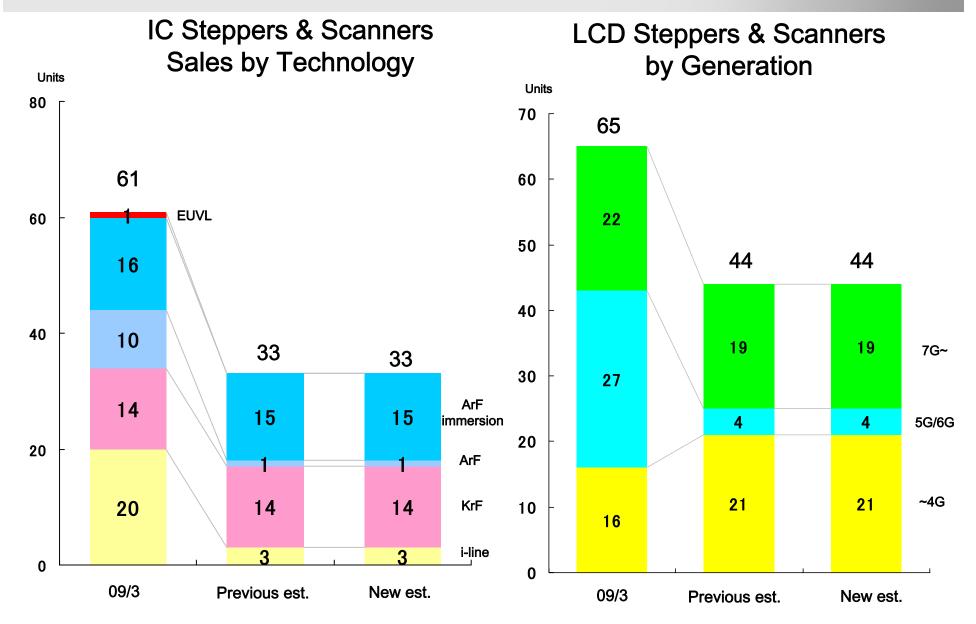


Billions of yen	09/3	<u>3Qs</u> 4Q	Previous est. as of Nov.5 2009	<u>1H</u> 2H	New. Est.	<u>3Qs</u> 4Q
Net Sales	219.9	<u>158.2</u> 61.7	140.0	<u>66.3</u> 73.7	140.0	<u>97.2</u> 42.8
Operating Income % vs Net Sales	8.0	<u>8.6</u> - 0.6	- 58.0 _{-%}	<u>- 44.0</u> - 14.0	- 58.0	<u>- 53.2</u> - 4.8
IC Steppers & Scanners New / Refurbished (units sold)	61/17	<u>40/14</u> 21/ 3	33/13	<u>18/4</u> 15/9	33/11	<u>24/5</u> 9/6
LCD Steppers & Scanners (units sold)	65	<u>48</u> 17	44	<u>16</u> 28	44	<u>30</u> 14
Market Scale CY08/09 IC Steppers & Scanners (units sold)	29	6	Appro	x.100	10	5
Market Scale CY08/09 LCD Steppers & Scanners (TFT-array Only) (units sold)	Approx	x.110	Appr	ox.70	Аррі	rox.70

No change in estimated Net Sales and Incomes. Expecting sale of an "NSR-S620", cutting-edge ArF immersion tool in February. Acquired firm order of LCD Scanners for China.

Estimation for Precision Equipment Company





Estimation for Imaging Company



Billions of yen	09/3	<u>3Qs</u> 4Q	Previous est. as of Nov.5 2009	<u>1H</u> 2H	New est.	<u>3Qs</u> 4Q
Net Sales	596.5	<u>494.1</u> 102.4	560.0	<u>275.3</u> 284.7	560.0	<u>450.1</u> 109.9
Operating Income % vs Net Sales	40.0	<u>46.0</u> - 6.0	50.0	<u>26.5</u> 23.5	50.0	<u>44.0</u> 6.0
Single-Lens Reflex DSC (1,000 of units sold)	3,420	<u>2,780</u> 640	3,550	<u>1,660</u> 1,890	3,550	<u>2,850</u> 700
Interchangeable Lenses (1,000 of units sold)	4,870	<u>3,950</u> 920	5,150	<u>2,450</u> 2,700	5,150	<u>4,200</u> 950
Compact DSC (1,000 of units sold)	10,330	<u>8,530</u> 1,810	11,500	<u>5,130</u> 6,370	11,500	<u>9,220</u> 2,280
Market Scale SLR-DSC (1,000 of units sold)	9,	130	10	,000		10,000
Market Scale Interchangeable Lenses(1,000 of units sold	14,	,800	16	,000	16,000	
Market Scale C-DSC (1,000 of units sold)	103,	690	98	,000	(98,000

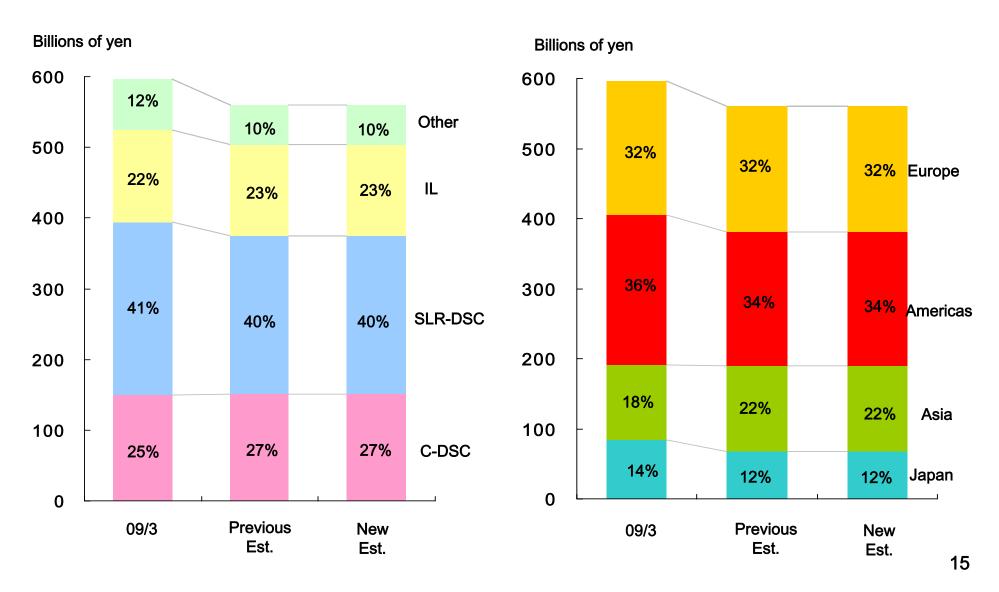
Full year estimation unchanged in consideration of currency exchange risk and severe competitive environment while sales started steadily in 4Q.

Estimation for Imaging Company



Sales value by Products

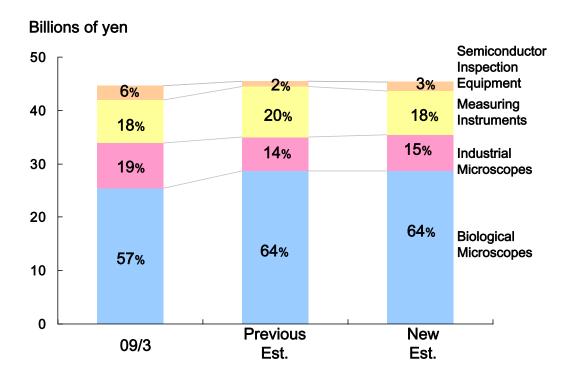
Sales value by Region



Estimation for Instruments Company



Billions of yen	09/3	<u>3Qs</u> 4Q	Previous est. as of Nov.5 2009	<u>1H</u> 2H	New est.	<u>3Qs</u> 4Q
Net Sales	44.6	<u>34.2</u> 10.4	45.0	<u>17.8</u> 27.2	45.0	<u>29.6</u> 15.4
Operating Income % vs Net Sales	- 2.7	<u>- 1.8</u> - 0.9	- 10.5 -*	<u>- 2.6</u> - 7.9	- 10.0	<u>- 8.3</u> - 1.7

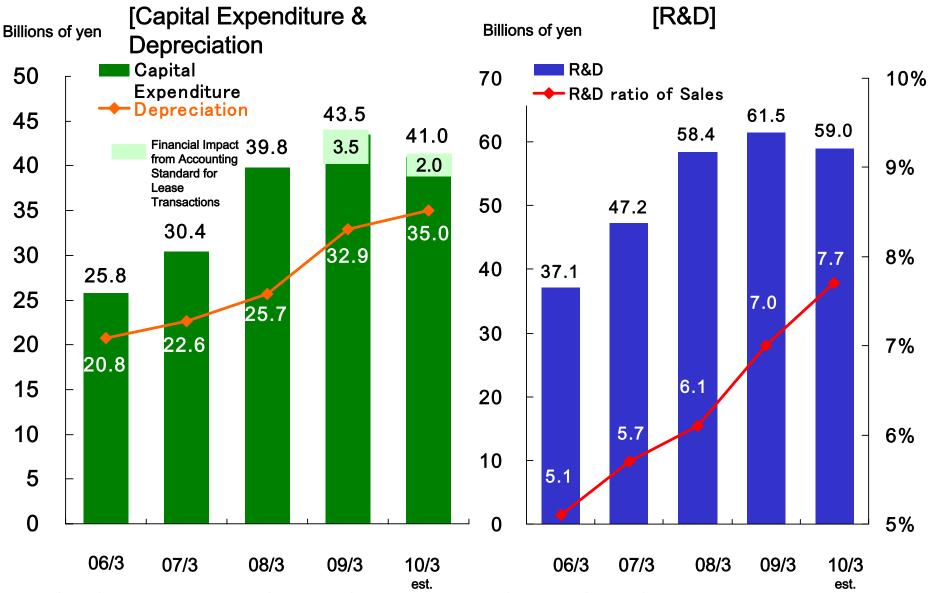


A sign of recovery of Industrial Equipment business is appearing in some regions.

Estimated Operating Income is revised upward with further cost reduction.

Estimation for Capital Expenditure, Depreciation and R&D

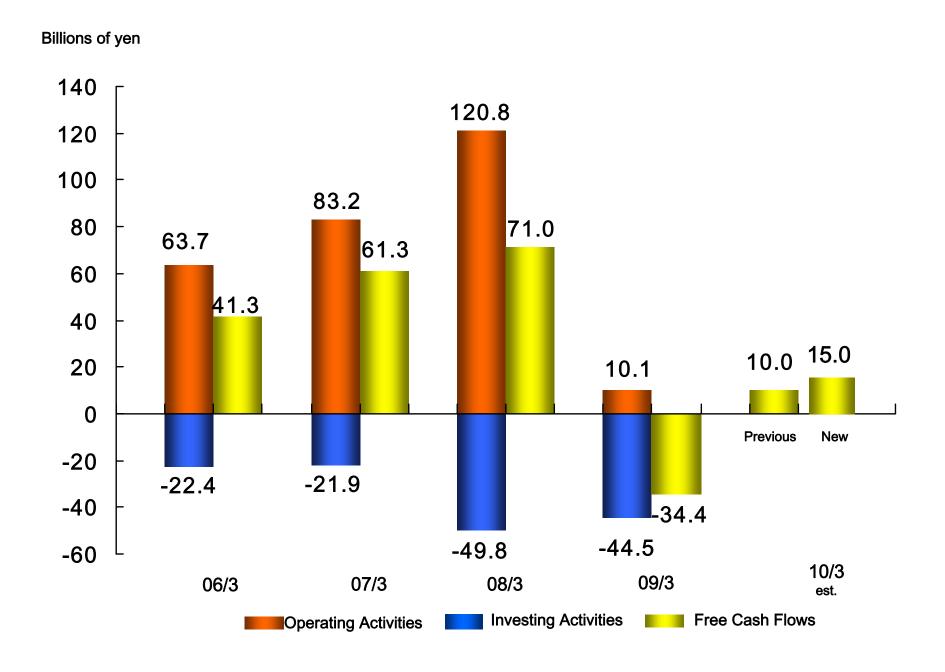




^{* 09/3 &}amp; 10/3: Include the amount of acquisition of Lease asset by change of Accounting Standard for Lease Transactions 09/3: Capital Expenditure 3.5 / Depreciation 3.0 10/3: Capital Expenditure 2.0 / Depreciation 3.0 (Billions of yen)

Estimation for Cash Flows





Summary of Estimation for the Year Ending March 31, 2010



Securing profitability in Operating Income of 2H, we aim to move into the black in the next fiscal year and get back on track for steady growth in FY12/3.

Precision Equipment Company:

- We will concentrate all our strength to accomplish high performance of "NSR-S620", cutting-edge ArF immersion tool on schedule and lead to produce good result in next year.
- We acquired firm order of LCD Scanners for China, and will do our utmost to ship and start them operating with special care.
- Structural reform such as reorganization of manufacturing and servicing subsidiaries will continue on schedule.

Imaging Company:

- We will win tough competition in each business aspect of product planning, development, manufacturing, sales and service. Our challenge is to improve profitability.
- Concentration to develop next generation DSC with interchangeable lenses will continue.

Instruments Company:

Pursuing Post Merger Integration process of Nikon Metrology NV which is now fully consolidated, and aim to produce synergy of integration as early as possible.

Cash dividend per share of common stock: 8 Yen (entire year) as planned.



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Reference Data: Exchange Rate



10/3 Estimation

mation	Exchange Rate	Financial Influctuation	mpact from າ by 1 yen
	10/3	Net Sales	Operating Income
Billions of yen	4Q Forecast	(4Q)	(4Q)
US\$	90	Approx. 0.5	Approx. 0.1
EURO	130	Approx. 0.2	Approx. 0.2

Reference Data:

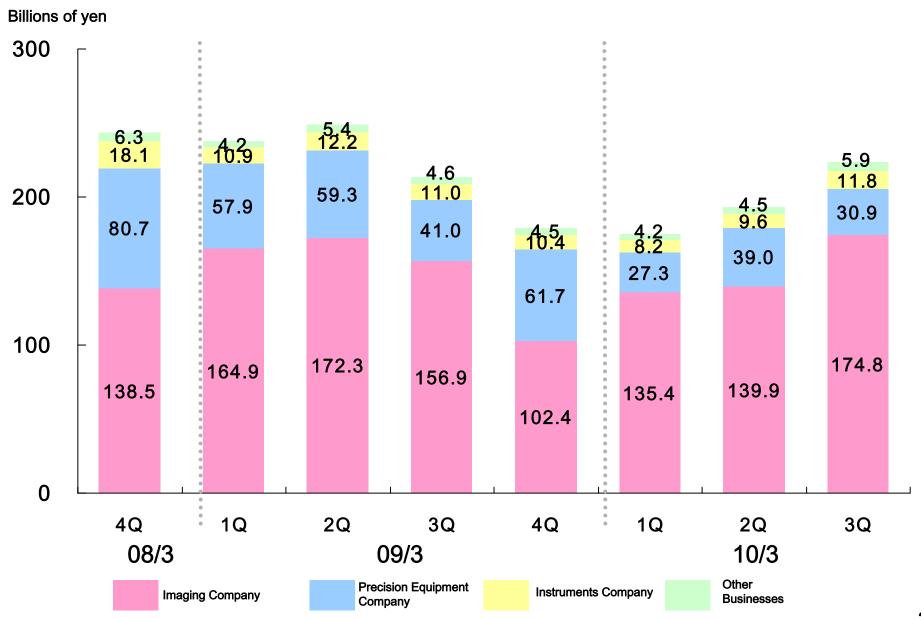
Nikon

Earning Estimation for the Year Ending March 31, 2010

Billions	of yen		09/3 Actual		Previous Est. as of Nov.5, 2009		Est.
Operating	1H	19.2	54.1	-18.0	-19.5	-16.0	-19.5
Income	2H	48.2	-5.9	-10.0	1.5	-10.0	3.5
Non-op Income /	_		-0.5		-6.0		-3.0
Ordinary	1H	47.7	53.1	-24.0	-22.3	-19.0	-22.3
Income	2H	47.7	-5.4	-24.0	-1.7	-19.0	3.3
Extra o gain 8	-		-8.5		-6.0		-3.0
Income	Taxes		11.1		-9.0		-5.0
Net	1H	28.1	33.6	-21.0	-17.7	-17.0	-17.7
Income	2H	20.1	-5.5	-21.0	-3.3	-17.0	0.7

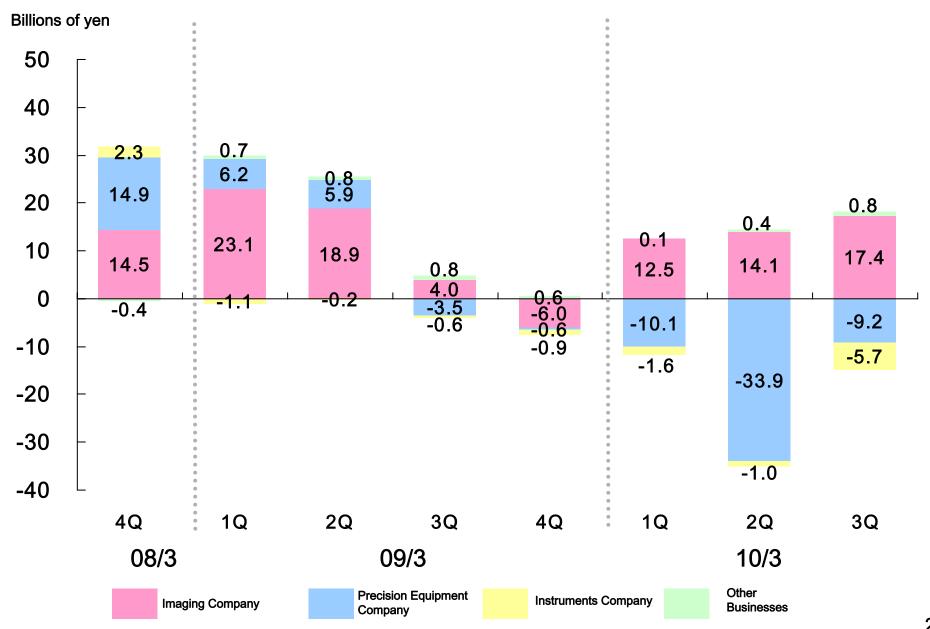
Reference Data: Quarterly Net Sales by segments





Reference Data: Quarterly Operating Income by segments







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