

Reference Data

Forecast for the year ending March 31, 2020: Financial Highlights



	FY2017/3 Actual	FY2018/3 Actual	FY2019/3 Actual			FY2020/3 Forecast		
Billions of yen	2017/3	2018/3	1H	2H	2019/3	1H	2H	2020/3
Revenue	749.2	717.0	335.7	372.9	708.6	290.0	380.0	670.0
Operating Profit	0.7	56.2	30.6	52.0	82.6	15.0	37.0	52.0
% vs Revenue	0.1%	7.8%	9.1%	13.9%	11.7%	5.2%	9.7%	7.8%
Profit before income taxes	3.0	56.2	33.8	54.1	87.9	17.0	38.0	55.0
% vs Revenue	0.4%	7.8%	10.1%	14.5%	12.4%	5.9%	10.0%	8.2%
Profit attributable to owners of the parent	3.9	34.7	22.8	43.7	66.5	13.0	29.0	42.0
% vs Revenue	0.5%	4.8%	6.8%	11.7%	9.4%	4.5%	7.6%	6.3%
ROE	0.7%	6.3%	11.2%			7%		
FCF	56.6	90.2	43.5			40.0		
Exchange Rate:								
US \$	¥108	¥111	¥110	¥112	¥111	¥105		
EURO	¥119	¥130	¥130	¥127	¥128	¥125		

Note: Part of sales promotion expenses, which used to be booked as SGA, are deducted from Revenue of FY2019/3. FY19/3 Revenue is an amount after deducting ¥8.3B.

Forecast for the year ending March 31, 2020: Financial Highlights by Segments



Billions of yen

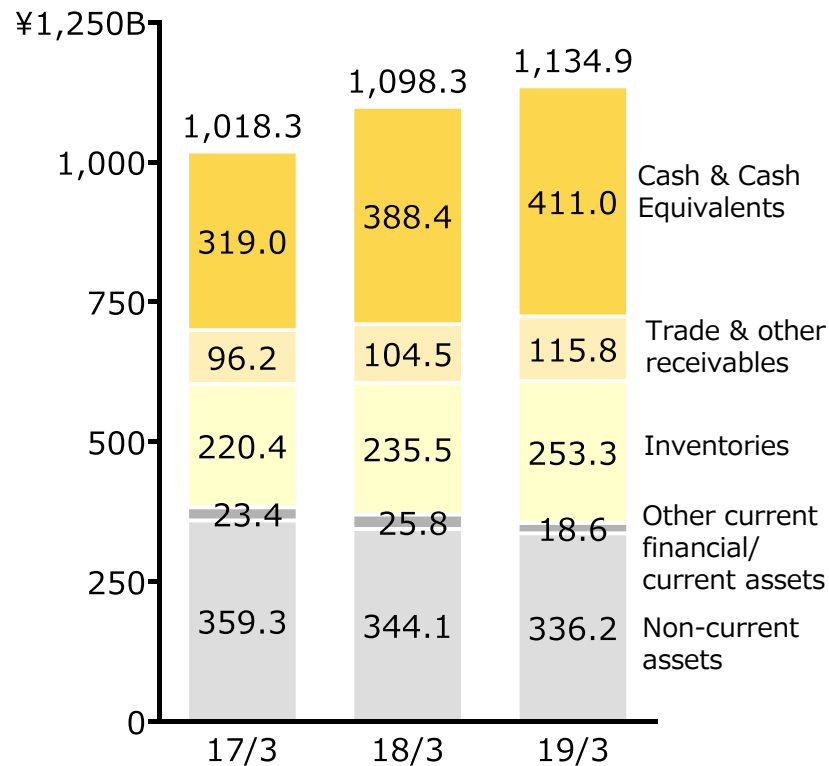
		FY2017/3 Actual	FY2018/3 Actual	FY2019/3 Actual			FY2020/3 Forecast		
		2017/3	2018/3	1H	2H	2019/3	1H	2H	2020/3
Imaging Products Business	Revenue	383.0	360.7	150.9	145.2	296.1	120.0	140.0	260.0
	Operating Profit	17.1 (28.1)	30.2 (36.0)	13.2 (13.6)	8.8 (9.0)	22.0 (22.6)	3.0	9.0	12.0
Precision Equipment Business	Revenue	248.0	226.3	121.6	152.9	274.5	110.0	160.0	270.0
	Operating Profit	13.4 (48.1)	53.3 (53.3)	29.8 (29.8)	51.9 (51.9)	81.7 (81.7)	23.0	33.0	56.0
Healthcare Business	Revenue	55.7	56.8	29.4	36.0	65.4	30.0	35.0	65.0
	Operating Profit	-0.6 (-0.1)	-3.2 (-3.2)	-2.3 (-2.3)	0.4 (0.4)	-1.9 (-1.9)	-3.0	2.0	-1.0
Industrial Metrology and Others	Revenue	62.4	73.2	33.7	38.8	72.5	30.0	45.0	75.0
	Operating Profit	3.7 (5.5)	5.0 (7.8)	2.7 (3.5)	4.2 (4.0)	6.9 (7.5)	1.0	5.0	6.0
Corporate Profit/Loss non-attributable to any reportable segments	Revenue	—	—	—	—	—	—	—	—
	Operating Profit	-32.8 (-27.5)	-29.1 (-29.1)	-12.8 (-12.8)	-13.3 (-12.8)	-26.1 (-25.6)	-9.0	-12.0	-21.0
Consolidated	Revenue	749.2	717.0	335.7	372.9	708.6	290.0	380.0	670.0
	Operating Profit	0.7 (54.1)	56.2 (64.9)	30.6 (31.8)	52.0 (52.6)	82.6 (84.4)	15.0	37.0	52.0

Note: Part of sales promotion expenses, which used to be booked as SGA, are deducted from Revenue of FY2019/3. FY19/3 Revenue is an amount after deducting ¥8.3B. Figures of Operating Profit in parentheses show those excluding the restructuring relevant expenses.

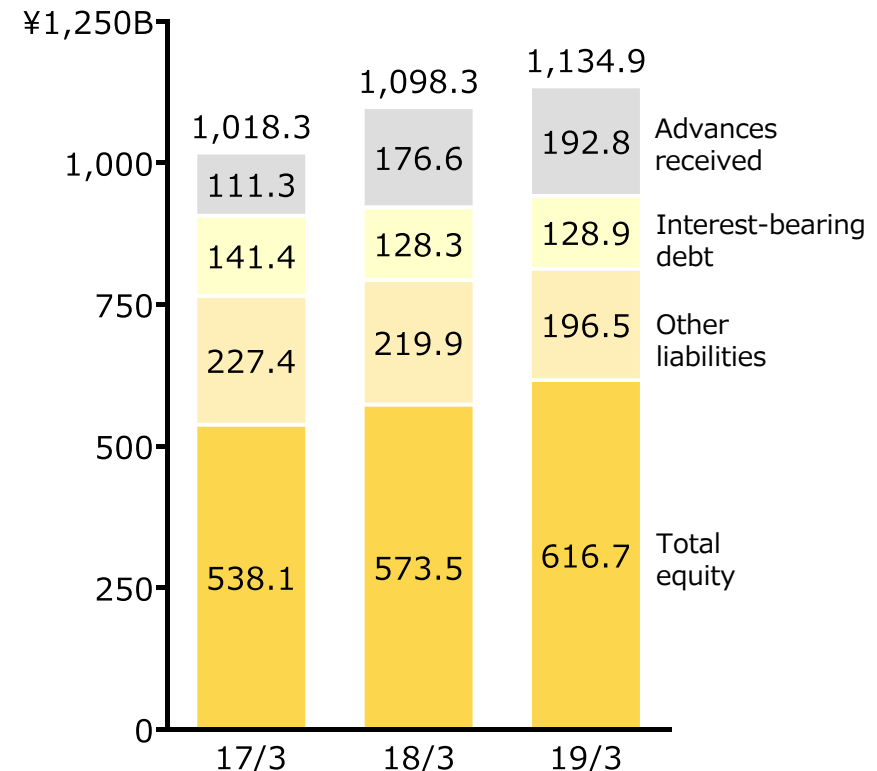
Financial results for the year ended March 31, 2019: B/S Breakdown



ASSETS



LIABILITIES/EQUITY



Equity ratio 52.8% 52.2% 54.3%

Note: A breakdown of interest-bearing debt as of the end of March 2019 is ¥29.9B in bonds and ¥99.0B in other borrowings.

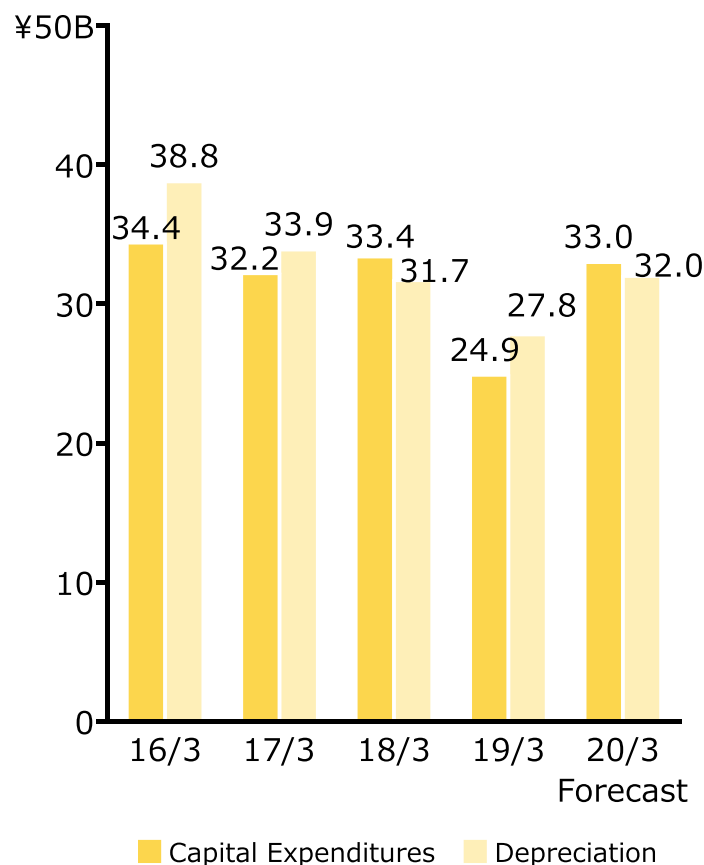
Equity ratio is a ratio of equity attributable to owners of the parent to total assets.

Cash and Cash Equivalent excludes time deposits with maturities of three months or more.

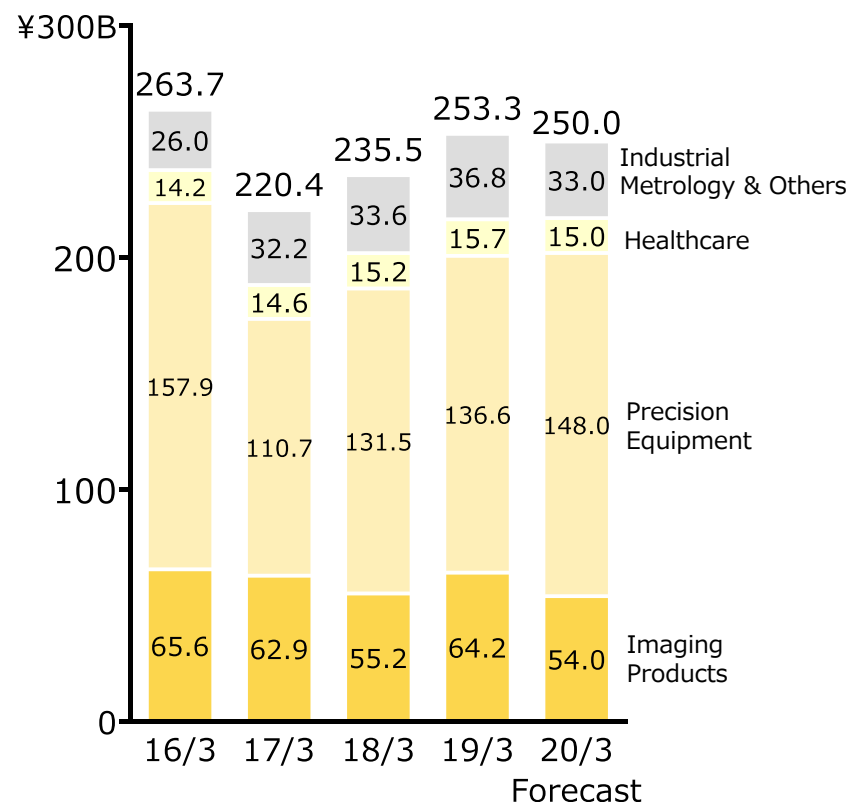
Forecast for the year ending March 31, 2020: Capital Expenditures, Depreciation and Inventory



CAPITAL EXPENDITURES, DEPRECIATION



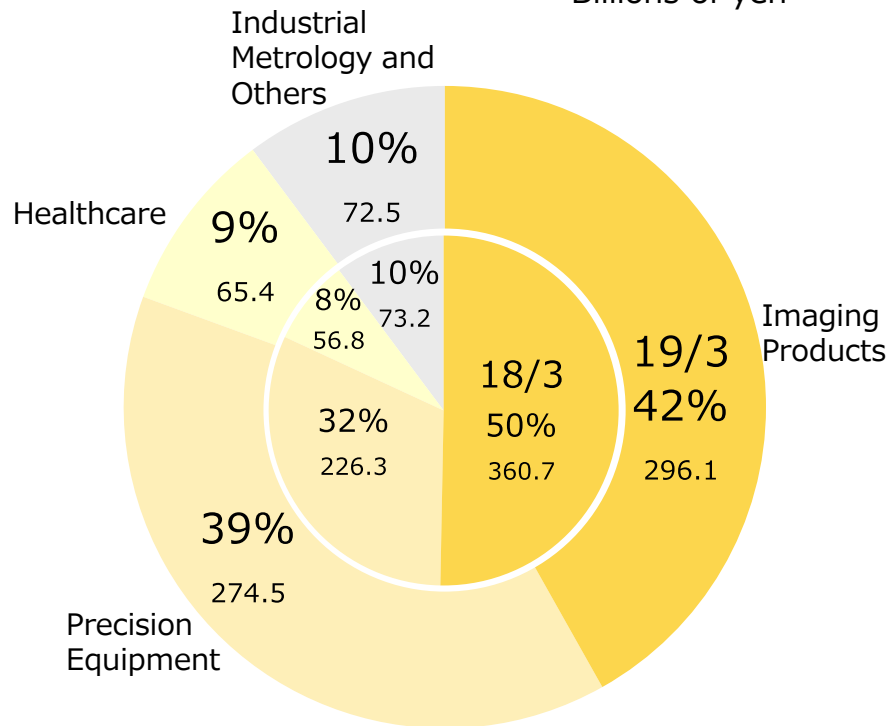
INVENTORY BREAKDOWN



Note: Capital Expenditures includes the leased asset of approximately ¥3.0B in FY2020/3 according to IFRS16.
Depreciation includes in-process development costs as from FY2018/3 and includes the leased asset of approximately ¥4.0B in FY2020/3 as well.

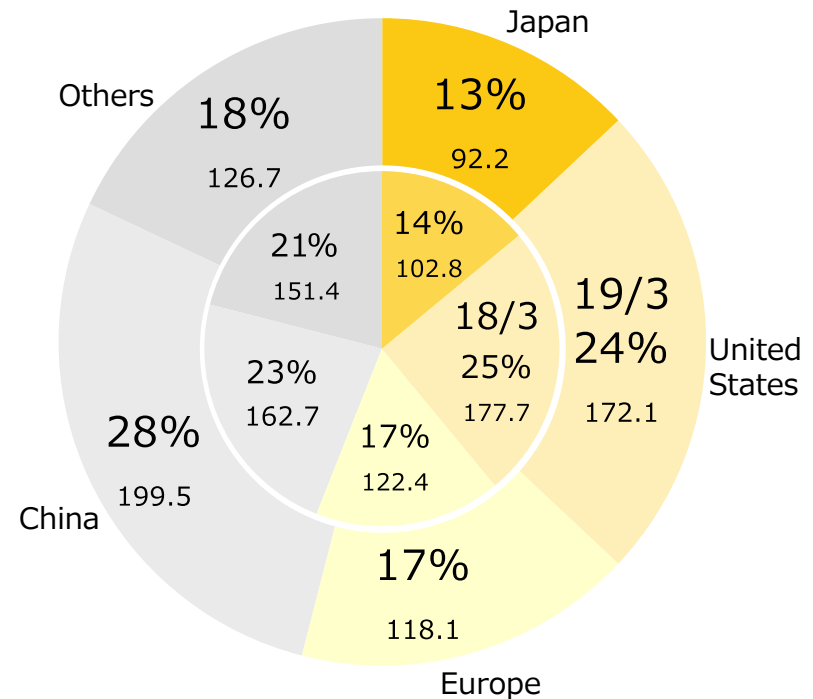
BY SEGMENT

Billions of yen



BY REGION

Billions of yen

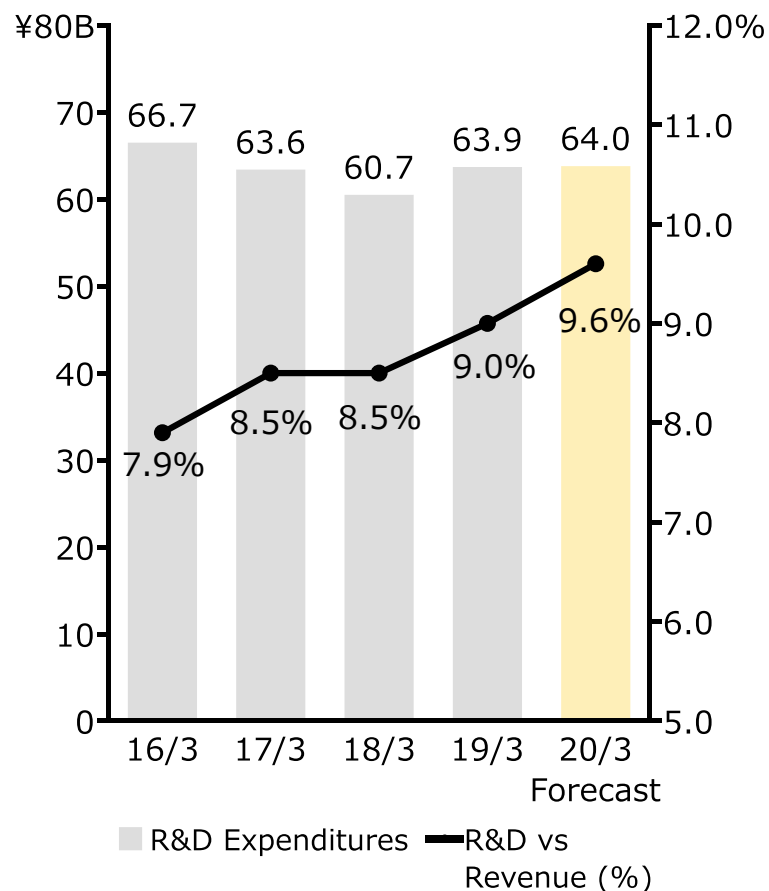


Note: The outside and inside circles show the breakdown of FY2019/3 revenue of ¥708.6B and FY2018/3 revenue of ¥717.0B respectively.

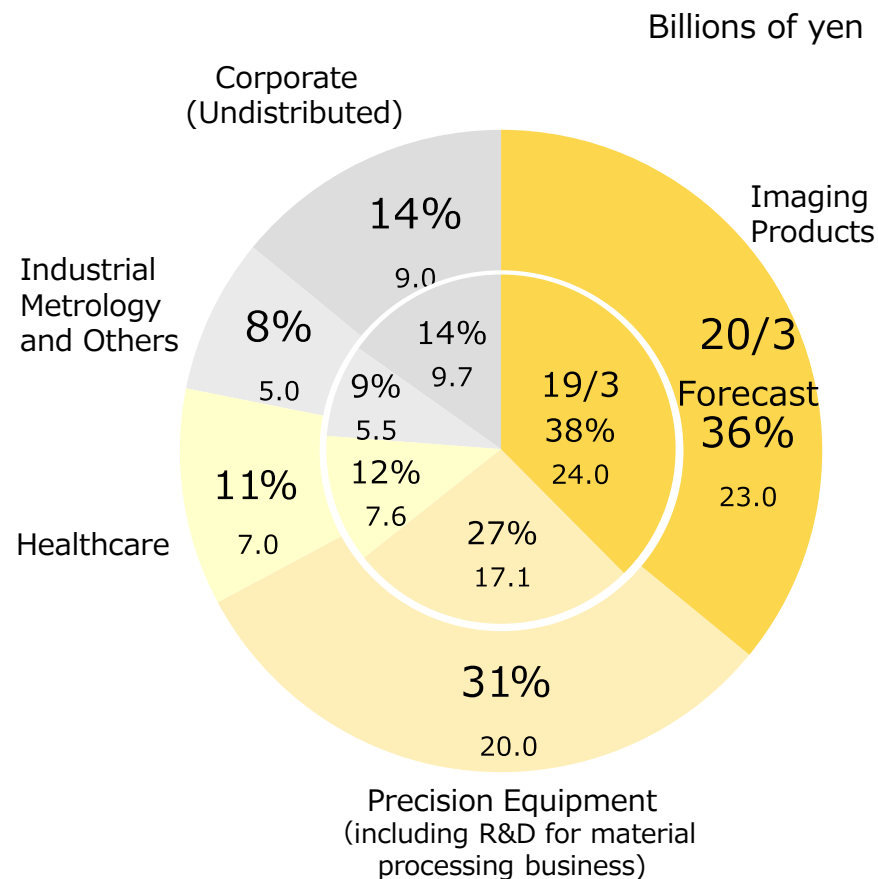
Forecast for the year ending March 31, 2020: R&D Expenditures



R&D EXPENDITURES

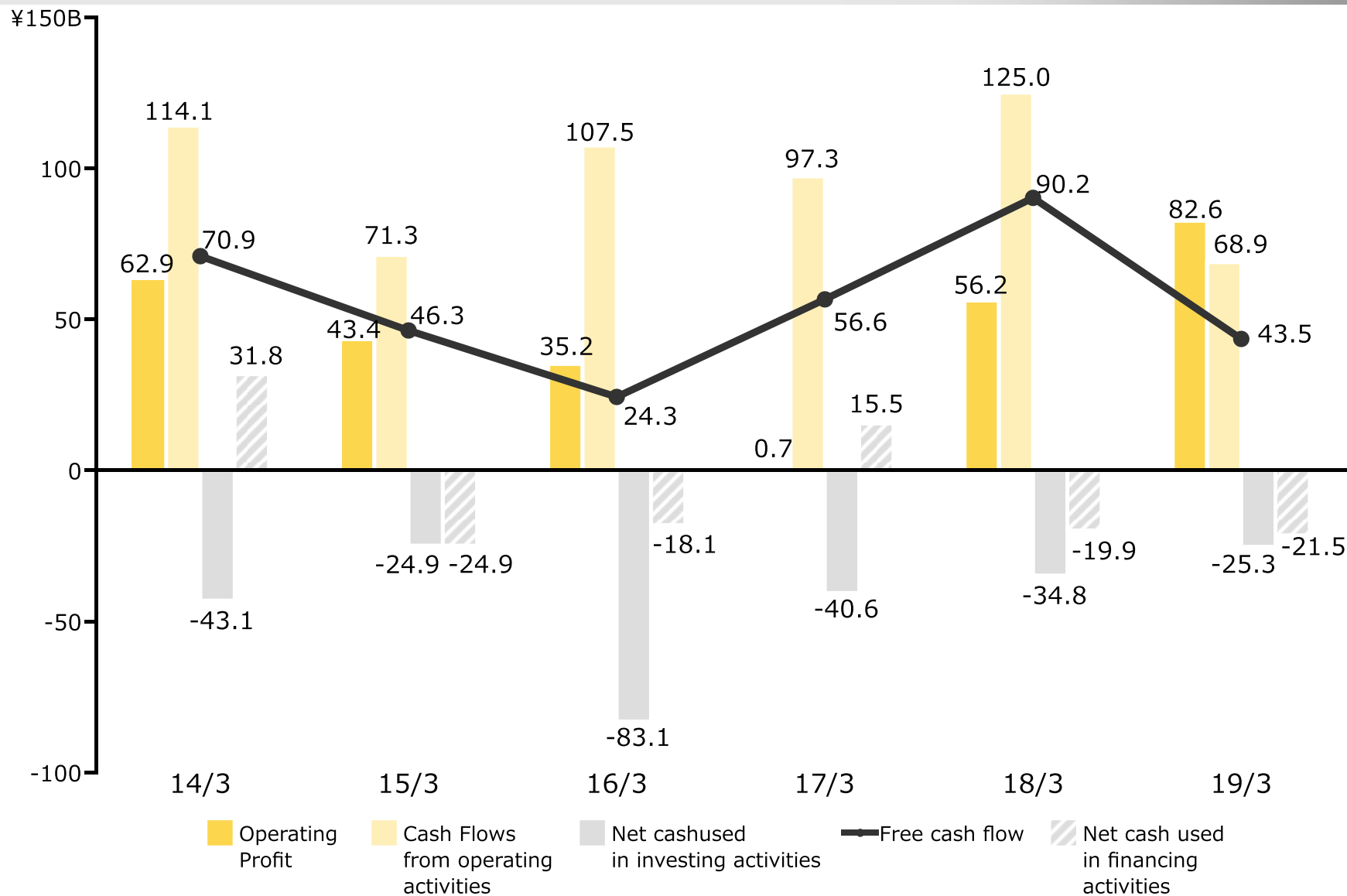


R&D EXPENDITURES BREAKDOWN



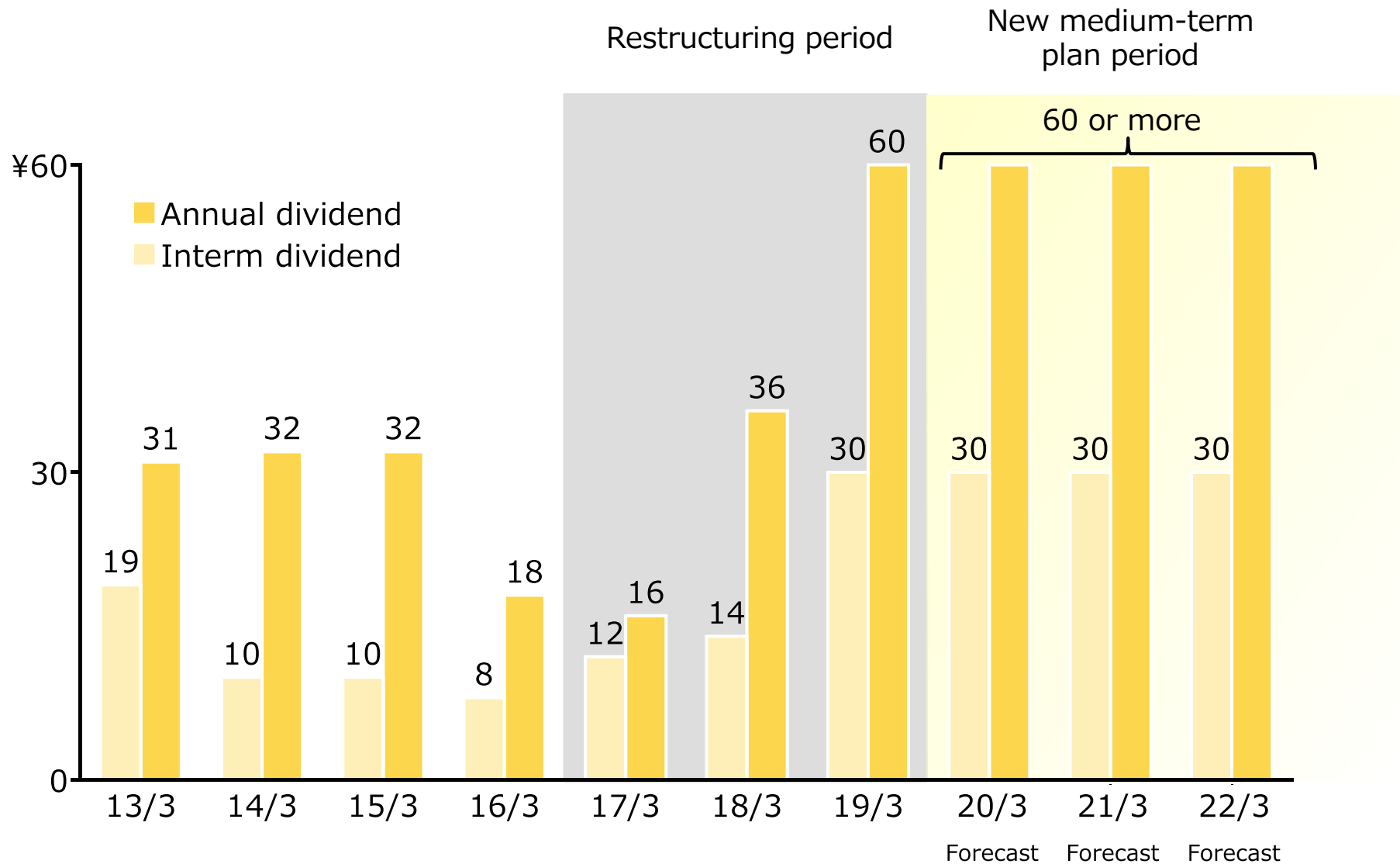
Note: R&D expenditures after FY2018/3 includes capitalization of some development expenditure.

Cash flow walk



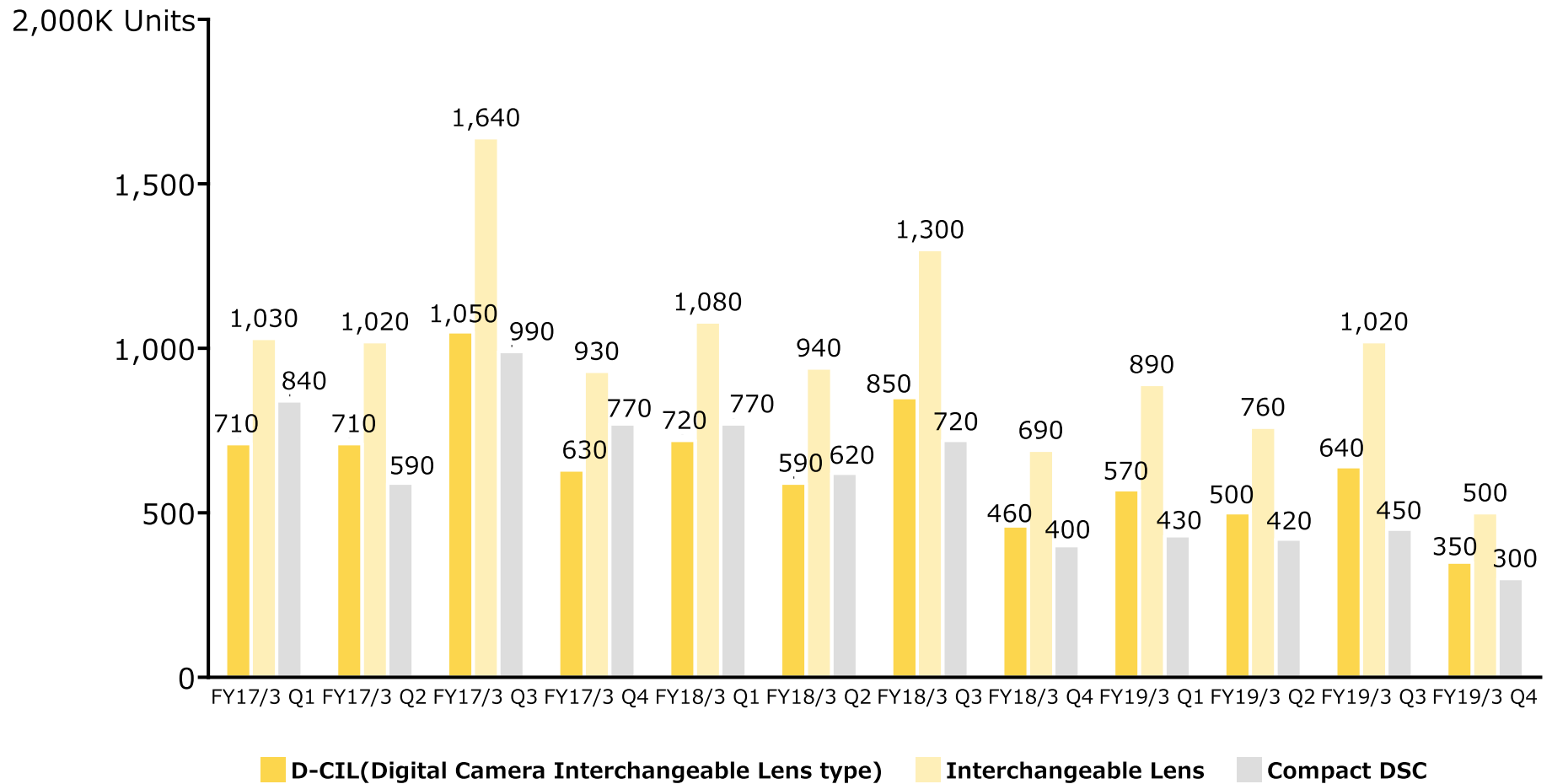
Note: FCF (free cash flows) = CF from operating activities + CF from investing activities; Japanese Standard is employed for FY2015/3 and prior, and IFRS is adopted for FY2016/3 and after.
 FCF + CF from financial activities + effect of exchange rate changes on cash and cash equivalents = Net increase (decrease) in cash and cash equivalents

Shareholder return history and forecast



Note: The company plans to buy-back ¥10.0B worth of own shares at maximum in Q1 of FY2020/3.

BY PRODUCT CATEGORY

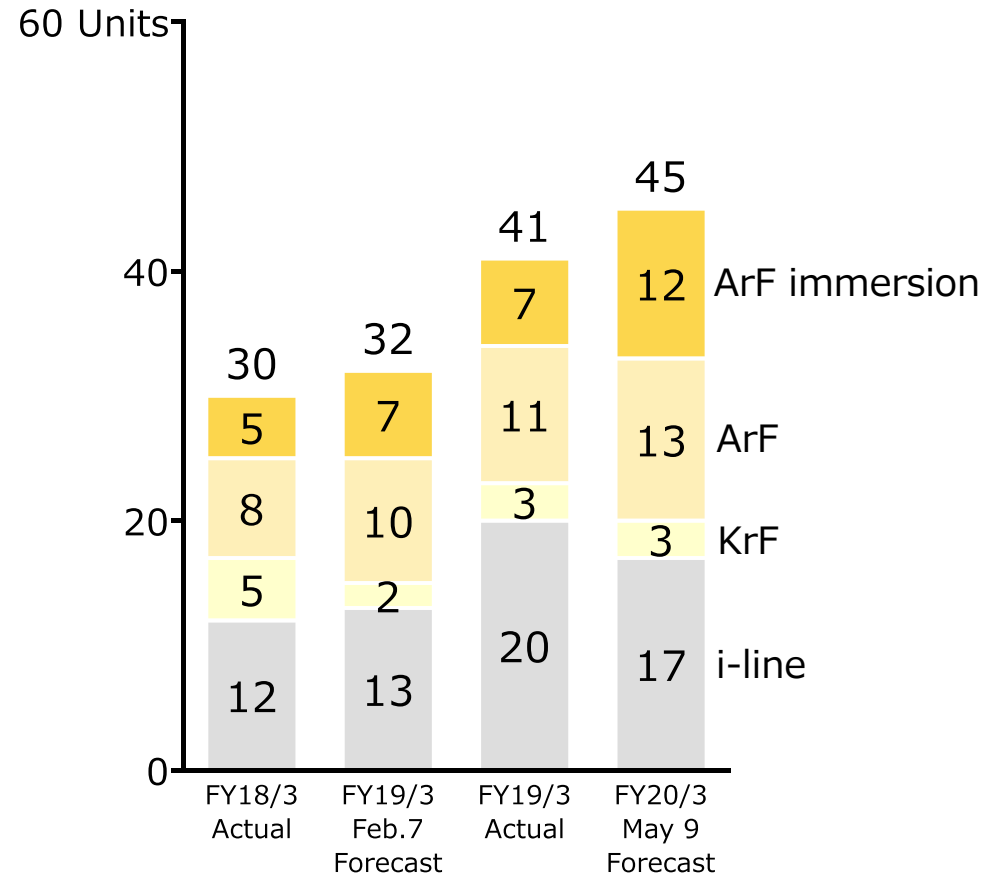
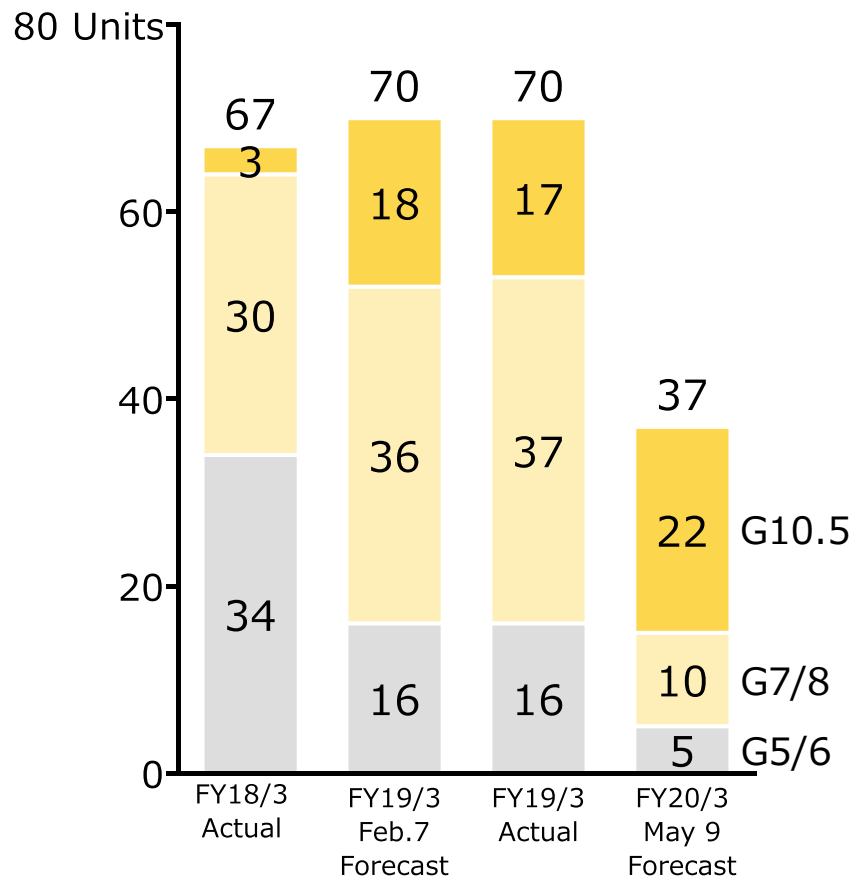


Forecast for the year ending March 31, 2020: Precision Equipment Business Sales in Units



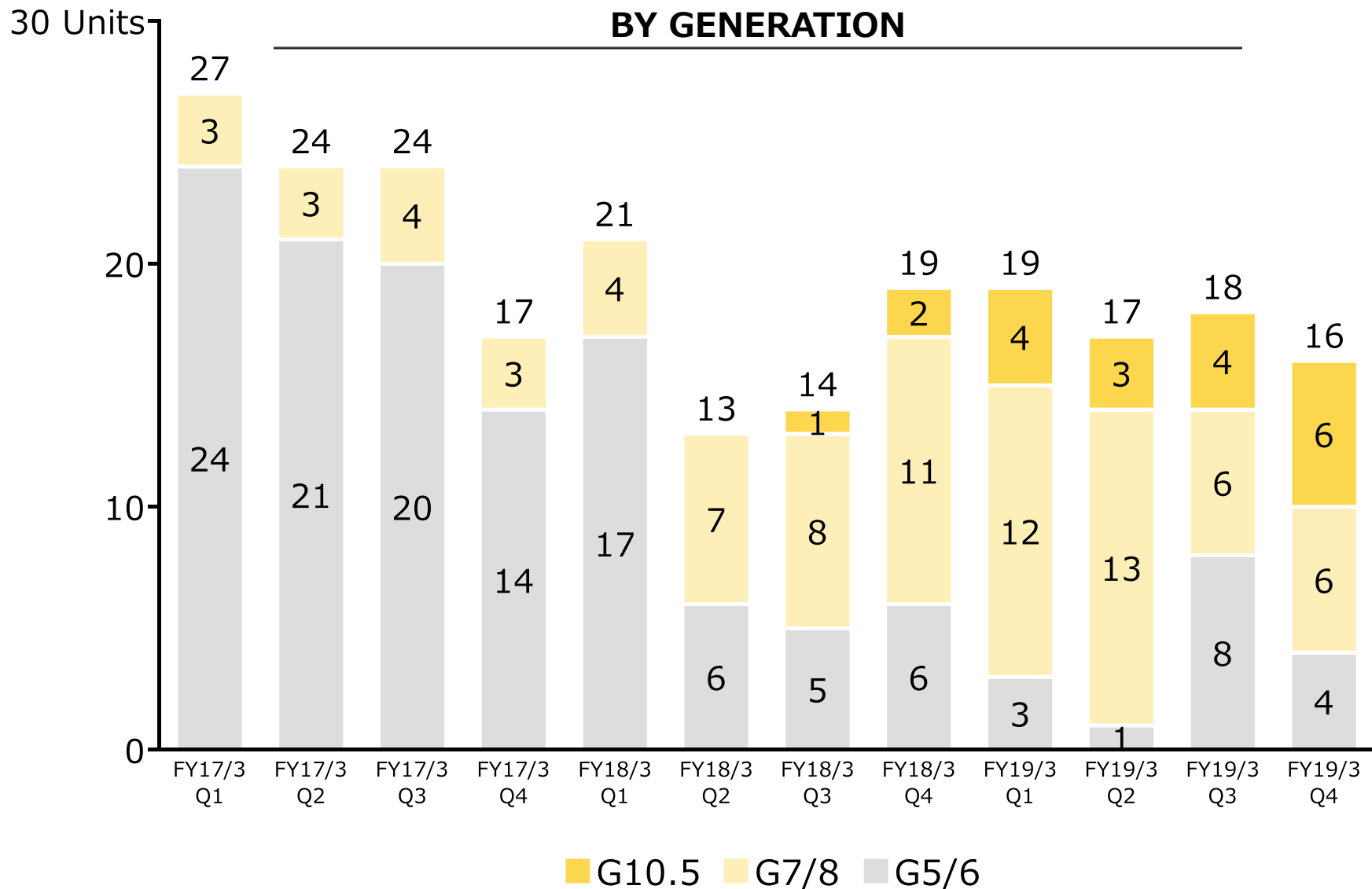
FPD LITHOGRAPHY SYSTEMS BY GENERATION

SEMICONDUCTOR LITHOGRAPHY SYSTEMS BY TECHNOLOGY (INCL. REFURBISHED)

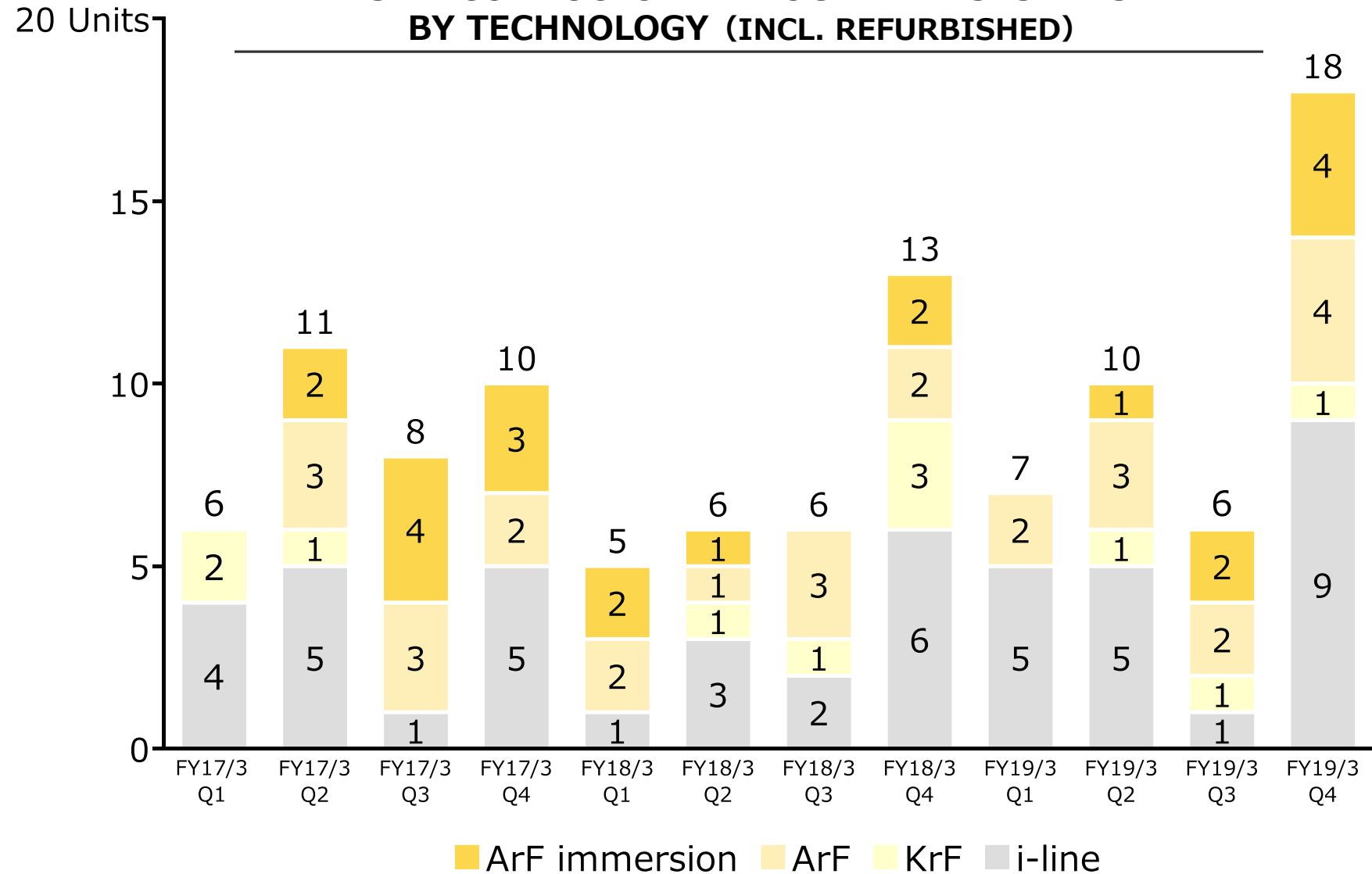


Note: The number of new semiconductor lithography systems sold is 17 units in FY2018/3, 21 units in FY2019/3, and 31 units (forecast) in FY2020/3.

FPD LITHOGRAPHY SYSTEMS BY GENERATION



SEMICONDUCTOR LITHOGRAPHY SYSTEMS BY TECHNOLOGY (INCL. REFURBISHED)



Forecast for the year ending March 31, 2020: Foreign Exchange Impact



	Exchange Rate	Financial Impact from Fluctuation by 1 yen	
	FY20/3 Forecast	Revenue	Operating Profit
US \$	¥105	Approx. ¥2.4billion	Approx. ¥0.4billion
EURO	¥125	Approx. ¥0.6billion	Approx. ¥0.3billion

Note: It is assumed that emerging-market currencies move according to the influence of USD and EURO.