

Reference Data

Forecast for the Year ending March 31, 2019: Financial Highlights

Comparison with previous forecast (Half Year/Full Year)



Billions of yen	Previous Forecast (May.10)			New Forecast (Aug.7)		
	1H	2H	2019/3	1H	2H	2019/3
Revenue	340.0	400.0	740.0	332.0	408.0	740.0
Operating Profit	25.0	45.0	70.0	27.0	47.0	74.0
% vs Revenue	7.4%	11.3%	9.5%	8.1%	11.5%	10.0%
Profit before income taxes	25.0	45.0	70.0	28.0	48.0	76.0
% vs Revenue	7.4%	11.3%	9.5%	8.4%	11.8%	10.3%
Profit attributable to owners of the parent	17.0	33.0	50.0	19.0	34.0	53.0
% vs Revenue	5.0%	8.3%	6.8%	5.7%	8.3%	7.2%
FCF	60.0			60.0		
Exchange Rate:	US \$	¥105	¥105	¥107	¥105	¥106
	EURO	¥130	¥130	¥130	¥130	¥130

Forecast for the Year ending March 31, 2019: by Segment

Comparison with previous forecast (Half Year/Full Year)



Billions of yen		Previous Forecast (May.10)			New Forecast (Aug.7)		
		1H	2H	2019/3	1H	2H	2019/3
Imaging Products Business	Revenue	150.0	170.0	320.0	150.0	170.0	320.0
	Operating Profit	11.0	18.0	29.0	15.0	18.0	33.0
		(13.0)	(18.0)	(31.0)	(16.0)	(18.0)	(34.0)
Precision Equipment Business	Revenue	132.0	150.0	282.0	124.0	158.0	282.0
	Operating Profit	33.0	35.0	68.0	30.0	38.0	68.0
		(33.0)	(35.0)	(68.0)	(30.0)	(38.0)	(68.0)
Healthcare Business	Revenue	26.0	37.0	63.0	26.0	37.0	63.0
	Operating Profit	-5.0	1.0	-4.0	-5.0	1.0	-4.0
		(-5.0)	(1.0)	(-4.0)	(-5.0)	(1.0)	(-4.0)
Industrial Metrology and Others	Revenue	32.0	43.0	75.0	32.0	43.0	75.0
	Operating Profit	1.0	5.0	6.0	2.0	4.0	6.0
		(1.0)	(5.0)	(6.0)	(2.0)	(4.0)	(6.0)
Corporate Profit/Loss non-attributable to any reportable segments	Revenue	—	—	—	—	—	—
	Operating Profit	-15.0	-14.0	-29.0	-15.0	-14.0	-29.0
		(-15.0)	(-14.0)	(-29.0)	(-15.0)	(-14.0)	(-29.0)
Consolidated	Revenue	340.0	400.0	740.0	332.0	408.0	740.0
	Operating Profit	25.0	45.0	70.0	27.0	47.0	74.0
		(27.0)	(45.0)	(72.0)	(28.0)	(47.0)	(75.0)

Note: Figures of Operating Profit in parentheses shows those excluding the restructuring relevant expenses.

Forecast for the Year ending March 31, 2019: Financial Highlights

Comparison with previous year (Half Year/Full Year)



	FY17/3	FY18/3			FY19/3 Forecast (Aug.7)		
Billions of yen	2017/3	1H	2H	2018/3	1H	2H	2019/3
Revenue	749.2	328.4	388.6	717.0	332.0	408.0	740.0
Operating Profit	0.7	23.0	33.2	56.2	27.0	47.0	74.0
% vs Revenue	0.1%	7.0%	8.5%	7.8%	8.1%	11.5%	10.0%
Profit before income taxes	3.0	21.4	34.8	56.2	28.0	48.0	76.0
% vs Revenue	0.4%	6.5%	9.0%	7.8%	8.4%	11.8%	10.3%
Profit attributable to owners of the parent	3.9	13.9	20.8	34.7	19.0	34.0	53.0
% vs Revenue	0.5%	4.2%	5.4%	4.8%	5.7%	8.3%	7.2%
FCF	56.6	90.2			60.0		
Exchange Rate:							
US \$	¥108	¥111	¥111	¥111	¥107	¥105	¥106
EURO	¥119	¥126	¥133	¥130	¥130	¥130	¥130

Forecast for the Year ending March 31, 2019: by Segment Comparison with previous year (Half Year/Full Year)



Billions of yen		FY17/3	FY18/3			FY19/3 Forecast (Aug.7)		
		2017/3	1H	2H	2018/3	1H	2H	2019/3
Imaging Products Business	Revenue	383.0	175.2	185.5	360.7	150.0	170.0	320.0
	Operating Profit	17.1 (28.1)	15.4 (15.4)	14.8 (20.6)	30.2 (36.0)	15.0 (16.0)	18.0 (18.0)	33.0 (34.0)
Precision Equipment Business	Revenue	248.0	98.0	128.3	226.3	124.0	158.0	282.0
	Operating Profit	13.4 (48.1)	20.1 (20.1)	33.2 (33.2)	53.3 (53.3)	30.0 (30.0)	38.0 (38.0)	68.0 (68.0)
Healthcare Business	Revenue	55.7	25.2	31.6	56.8	26.0	37.0	63.0
	Operating Profit	-0.6 (-0.1)	-2.1 (-2.1)	-1.1 (-1.1)	-3.2 (-3.2)	-5.0 (-5.0)	1.0 (1.0)	-4.0 (-4.0)
Industrial Metrology and Others	Revenue	62.4	29.8	43.4	73.2	32.0	43.0	75.0
	Operating Profit	3.7 (5.5)	1.5 (1.5)	3.5 (6.3)	5.0 (7.8)	2.0 (2.0)	4.0 (4.0)	6.0 (6.0)
Corporate Profit/Loss non-attributable to any reportable segments	Revenue	—	—	—	—	—	—	—
	Operating Profit	-32.8 (-27.5)	-11.9 (-11.9)	-17.2 (-17.2)	-29.1 (-29.1)	-15.0 (-15.0)	-14.0 (-14.0)	-29.0 (-29.0)
Consolidated	Revenue	749.2	328.4	388.6	717.0	332.0	408.0	740.0
	Operating Profit	0.7 (54.1)	23.0 (23.0)	33.2 (41.9)	56.2 (64.9)	27.0 (28.0)	47.0 (47.0)	74.0 (75.0)

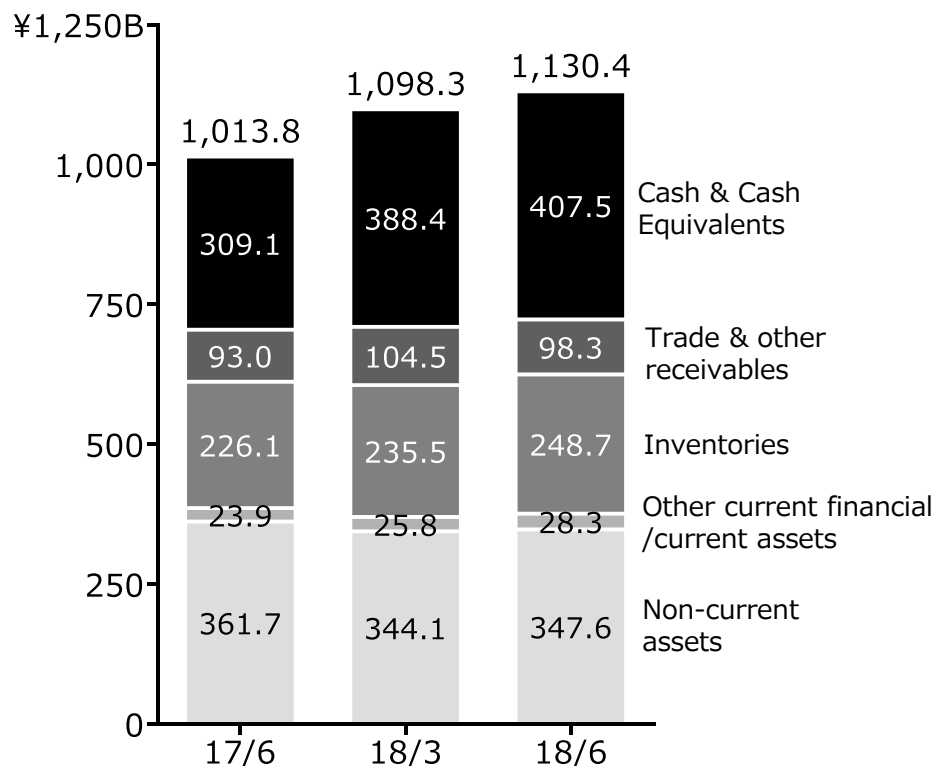
Note: Due to change of revenue recognition under IFRS15, part of sales promotion expenses are deducted from Revenue of FY2019/3. Approx. ¥7 billion is deducted for Revenue of FY2019/3.

Figures of Operating Profit in parentheses shows those excluding the restructuring relevant expenses.

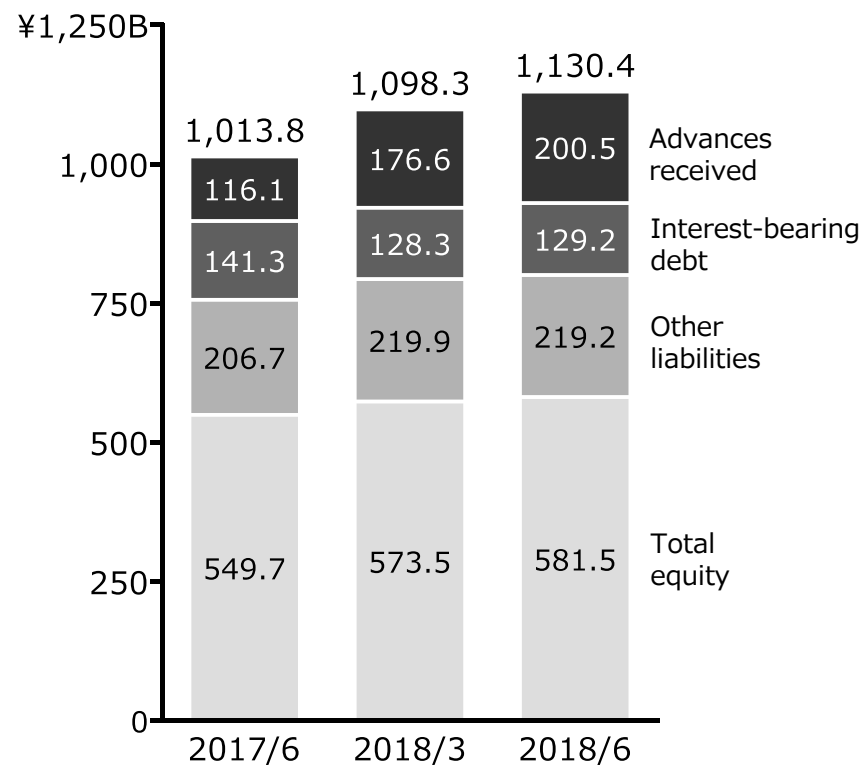
Financial results for the Year ended March 31, 2019: Financial Position Breakdown



ASSETS



LIABILITIES/EQUITY



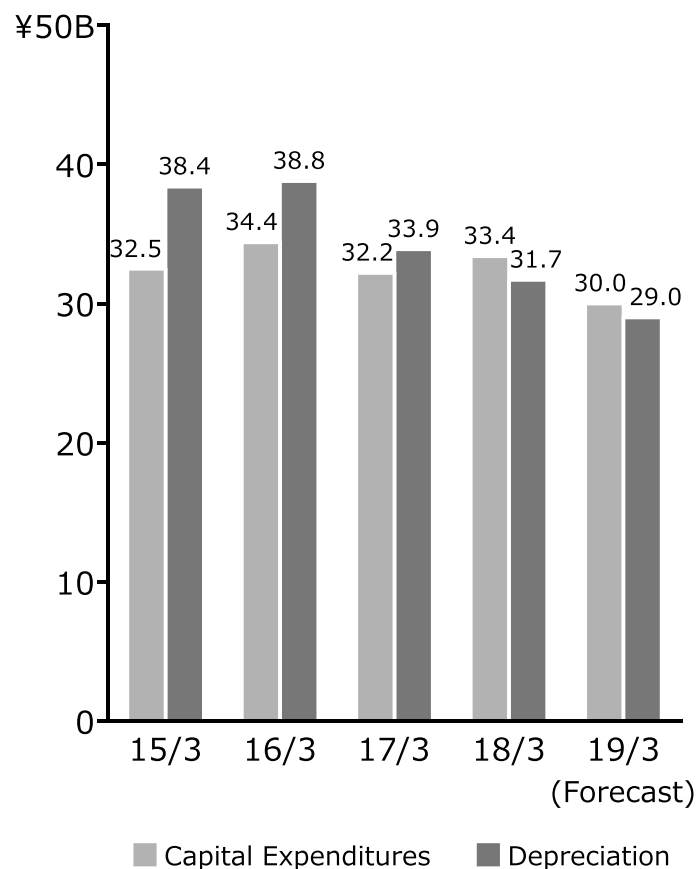
Equity ratio 54.2% 52.2% 51.4%

Note: Equity ratio is ratio of equity attributable to owners of the parent to total assets.
Cash and Cash Equivalents excludes time deposits with maturities of three months or more

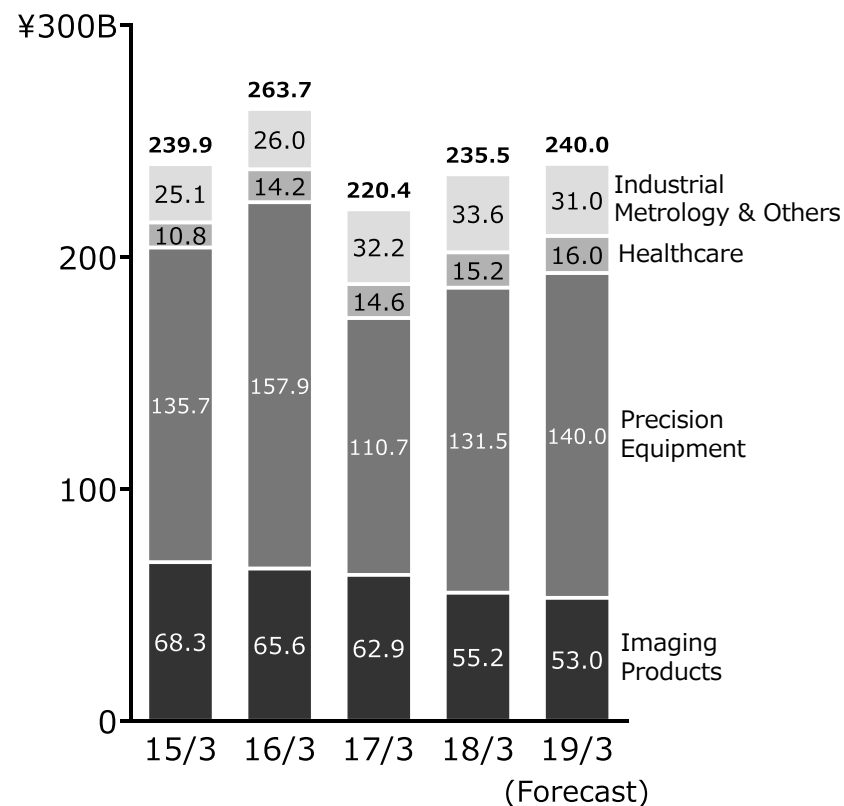
Forecast for the Year ending March 31, 2019: Capital Expenditures, Depreciation and Inventory



CAPITAL EXPENDITURES, DEPRECIATION



INVENTORY BREAKDOWN

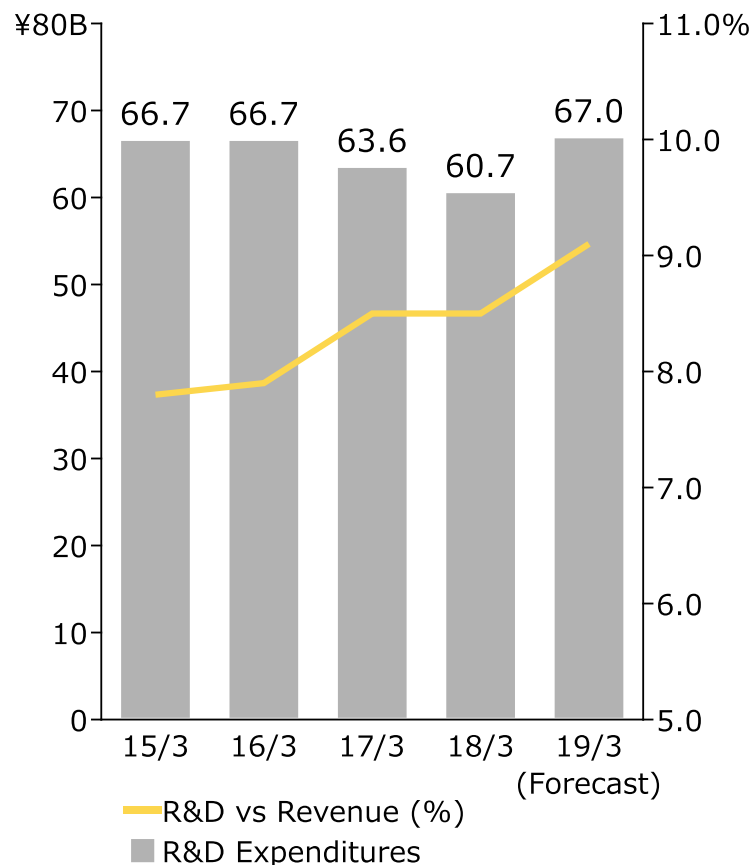


Note: Figures after FY2016/3 is presented in International Financial Reporting Standards (IFRS) while FY2015/3 is in Japan GAAP.
 Depreciation expenses comprise in-process development costs as from FY2017/3.
 Inventory breakdown before FY2016/3 is reclassified under the current business segmentation

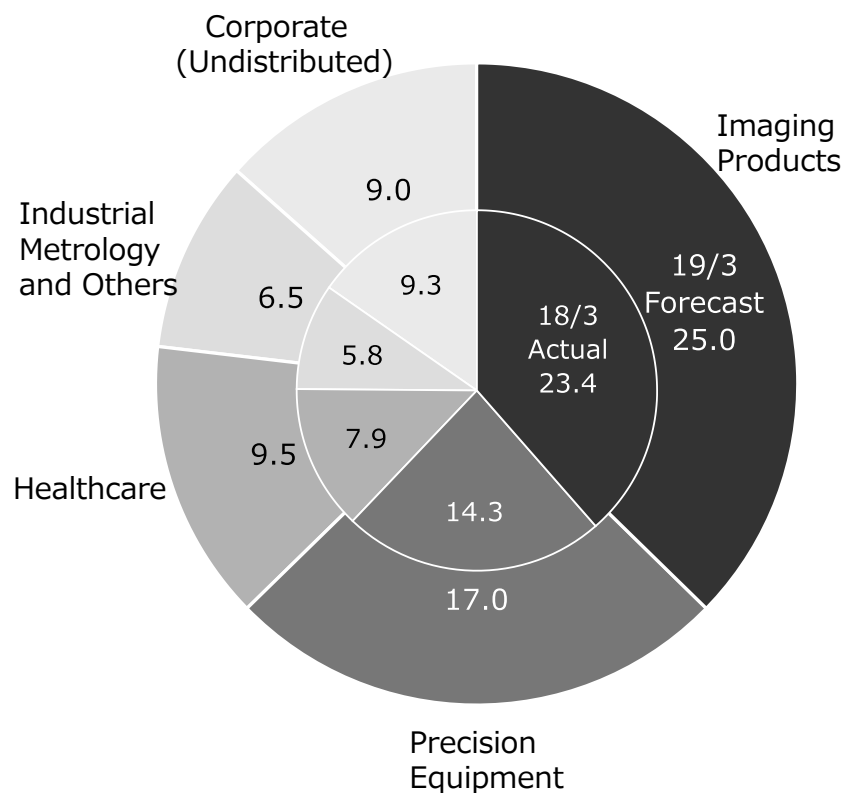
Forecast for the Year ending March 31, 2019: R&D Expenditures



R&D EXPENDITURES



R&D EXPENDITURES BREAKDOWN

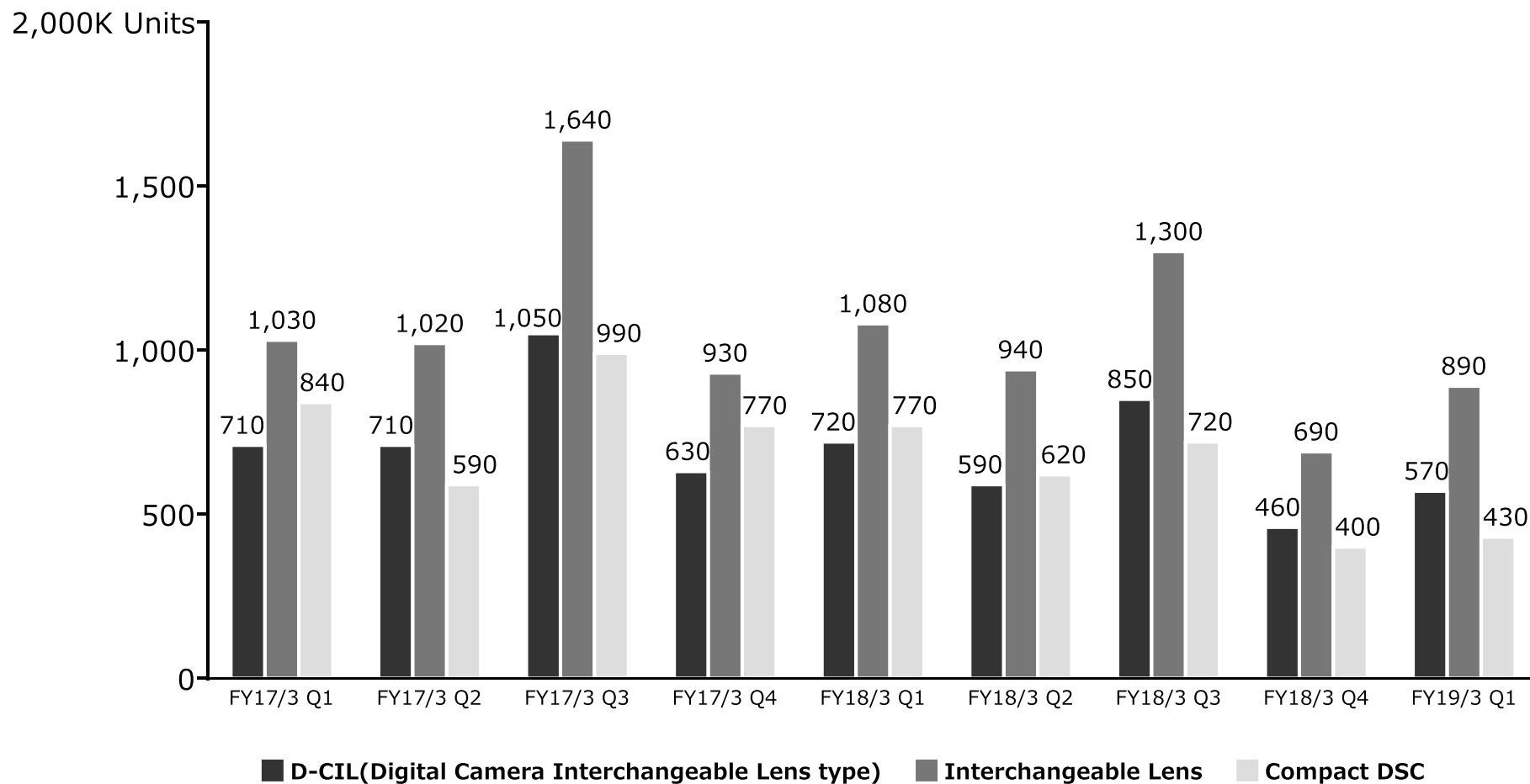


Note: R&D expenditures after FY2017/3 includes capitalization of some development expenditure.
Breakdown is shown for two years in view of the segmentation change since previous fiscal year

1st Quarter of the Year ending March 31, 2019: Imaging Products Business



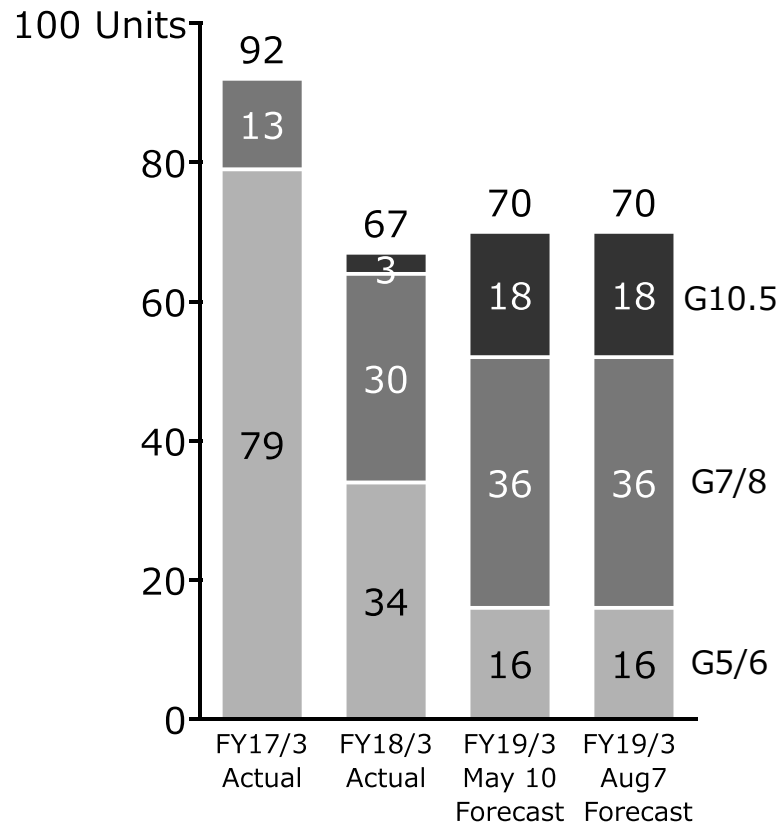
SALES IN UNITS BY PRODUCT CATEGORY



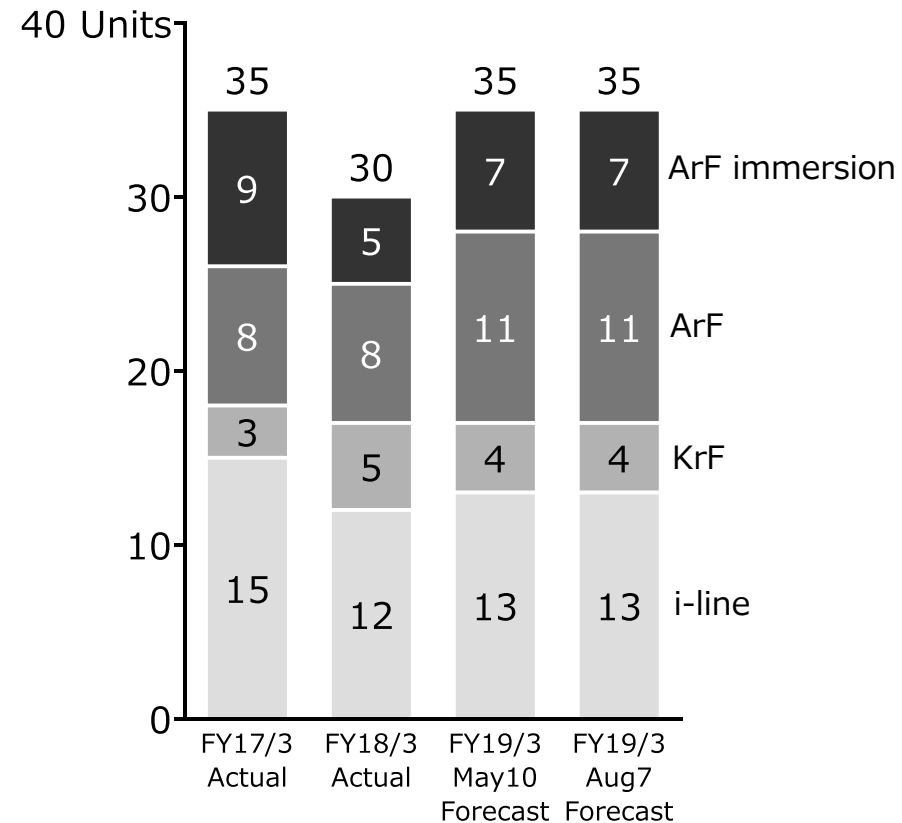
Forecast for the Year ending March 31, 2019: Precision Equipment Business



FPD LITHOGRAPHY SYSTEMS SALES BY GENERATION

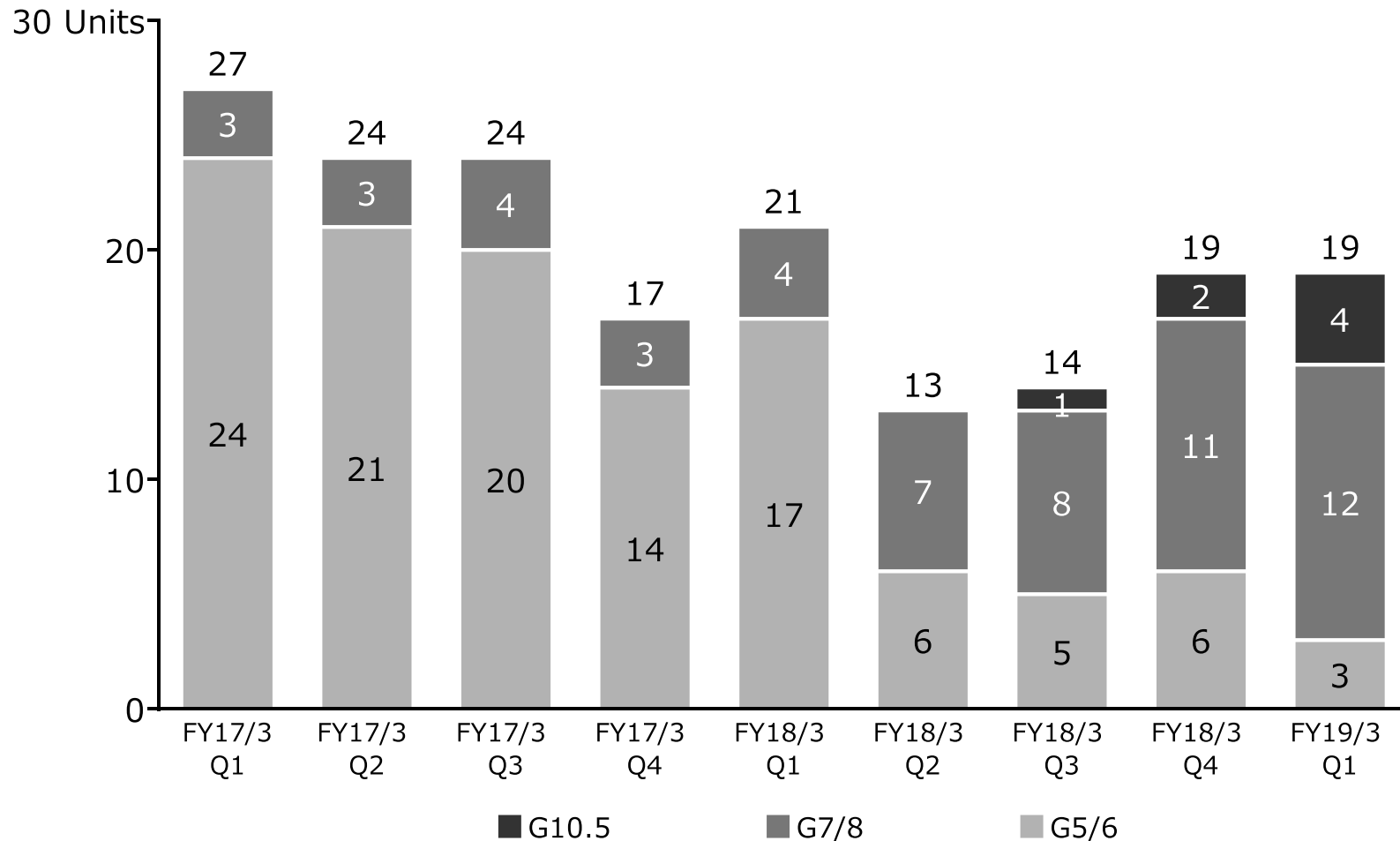


SEMICONDUCTOR LITHOGRAPHY SYSTEMS SALES BY TECHNOLOGY (INCL. REFURBISHED)

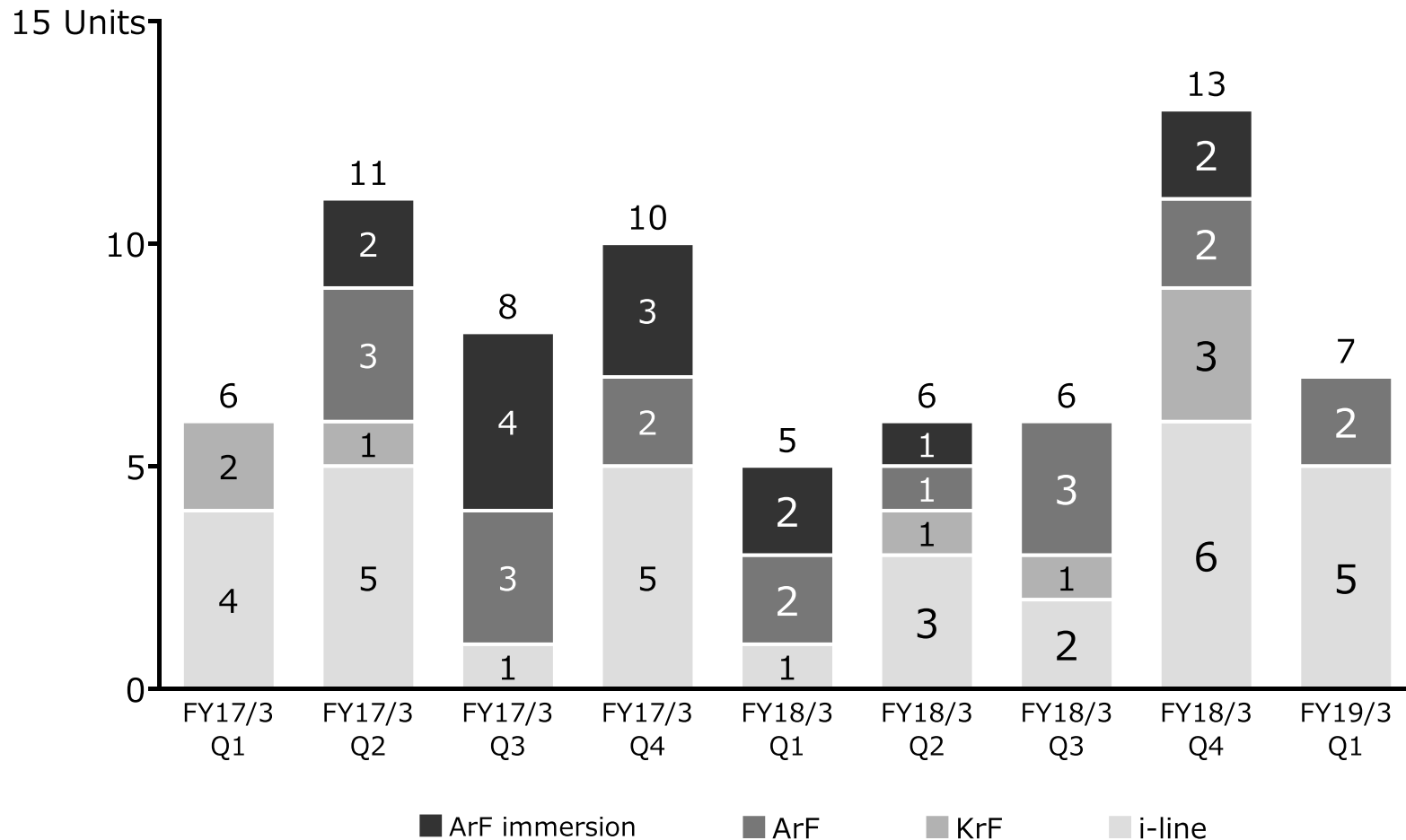


Note: New units sold for Semiconductor lithography systems in FY17/3, 18/3 and 19/3 are 24, 17 and 23 respectively.

FPD LITHOGRAPHY SYSTEMS SALES IN UNITS BY GENERATION



SEMICONDUCTOR LITHOGRAPHY SYSTEMS SALES IN UNITS BY TECHNOLOGY (INCL. REFURBISHED)



Forecast for the Year ending March 31, 2019: Foreign Exchange Rate Impact



	Exchange Rate	Financial Impact from fluctuation by 1 yen	
	FY19/3 Q2~Q4 Assumption	Revenue Q2~Q4	Operating Profit Q2~Q4
US \$	¥ 105	Approx. ¥2.1 billion	Approx. ¥0.2 billion
EURO	¥ 130	Approx. ¥0.6 billion	Approx. ¥0.3 billion

Note: If the emerging-market currency trends do not move in accordance with USD and EURO, our expectation above may be affected.