

Reference Data

Forecast for the Year ending March 31, 2020: Financial Highlights (Half Year/Full Year)



Billions of yen	FY2017/3	FY2018/3	FY2019/3			FY2020/3 Forecast		
	Full Year	Full Year	H1	H2	Full Year	H1	H2	Full Year
Revenue	749.2	717.0	335.7	372.9	708.6	290.0	380.0	670.0
Operating Profit	0.7	56.2	30.6	52.0	82.6	15.0	37.0	52.0
% vs Revenue	0.1%	7.8%	9.1%	13.9%	11.7%	5.2%	9.7%	7.8%
Profit before income taxes	3.0	56.2	33.8	54.1	87.9	17.0	38.0	55.0
% vs Revenue	0.4%	7.8%	10.1%	14.5%	12.4%	5.9%	10.0%	8.2%
Profit attributable to owners of the parent	3.9	34.7	22.8	43.7	66.5	13.0	29.0	42.0
% vs Revenue	0.5%	4.8%	6.8%	11.7%	9.4%	4.5%	7.6%	6.3%
ROE	0.7%	6.3%	11.2%			7%		
FCF	56.6	90.2	43.5			40.0		
Exchange Rate:								
US \$	¥ 108	¥ 111	¥ 110	¥ 112	¥ 111	¥ 106		
EURO	¥ 119	¥ 130	¥ 130	¥ 127	¥ 128	¥ 125		

Note: From FY2019/3, a part of sales promotion expenses is deducted from revenue, which had been booked as SG&A previously. FY2019/3 Revenue is an amount after deducting ¥8.3B.

Forecast for the Year ending March 31, 2020: Financial Highlights by Segment (Half Year/Full Year)



Billions of yen		FY2017/3	FY2018/3	FY2019/3			Forecast for FY2020/3		
		Full Year	Full Year	H1	H2	Full Year	H1	H2	Full Year
Imaging Products Business	Revenue	383.0	360.7	150.9	145.2	296.1	120.0	140.0	260.0
	Operating Profit	17.1 (28.1)	30.2 (36.0)	13.2 (13.6)	8.8 (9.0)	22.0 (22.6)	3.0	9.0	12.0
Precision Equipment Business	Revenue	248.0	226.3	121.6	152.9	274.5	110.0	160.0	270.0
	Operating Profit	13.4 (48.1)	53.3 (53.3)	29.8 (29.8)	51.9 (51.9)	81.7 (81.7)	23.0	33.0	56.0
Healthcare Business	Revenue	55.7	56.8	29.4	36.0	65.4	30.0	35.0	65.0
	Operating Profit	-0.6 (-0.1)	-3.2 (-3.2)	-2.3 (-2.3)	0.4 (0.4)	-1.9 (-1.9)	-3.0	2.0	-1.0
Industrial Metrology and Others	Revenue	62.4	73.2	33.7	38.8	72.5	30.0	45.0	75.0
	Operating Profit	3.7 (5.5)	5.0 (7.8)	2.7 (3.5)	4.2 (4.0)	6.9 (7.5)	1.0	5.0	6.0
Corporate Profit/Loss non-attributable to any reportable segments	Revenue	—	—	—	—	—	—	—	—
	Operating Profit	-32.8 (-27.5)	-29.1 (-29.1)	-12.8 (-12.8)	-13.3 (-12.8)	-26.1 (-25.6)	-9.0	-12.0	-21.0
Consolidated	Revenue	749.2	717.0	335.7	372.9	708.6	290.0	380.0	670.0
	Operating Profit	0.7 (54.1)	56.2 (64.9)	30.6 (31.8)	52.0 (52.6)	82.6 (84.4)	15.0	37.0	52.0

Note: From FY2019/3, a part of sales promotion expenses is deducted from revenue, which had been booked as SG&A previously. FY2019/3 Revenue is an amount after deducting ¥8.3B. Figures in parentheses are the operating profit excluding the restructuring relevant expenses.

1st Quarter of the Year ending March 31, 2020: Financial Highlights by Segment



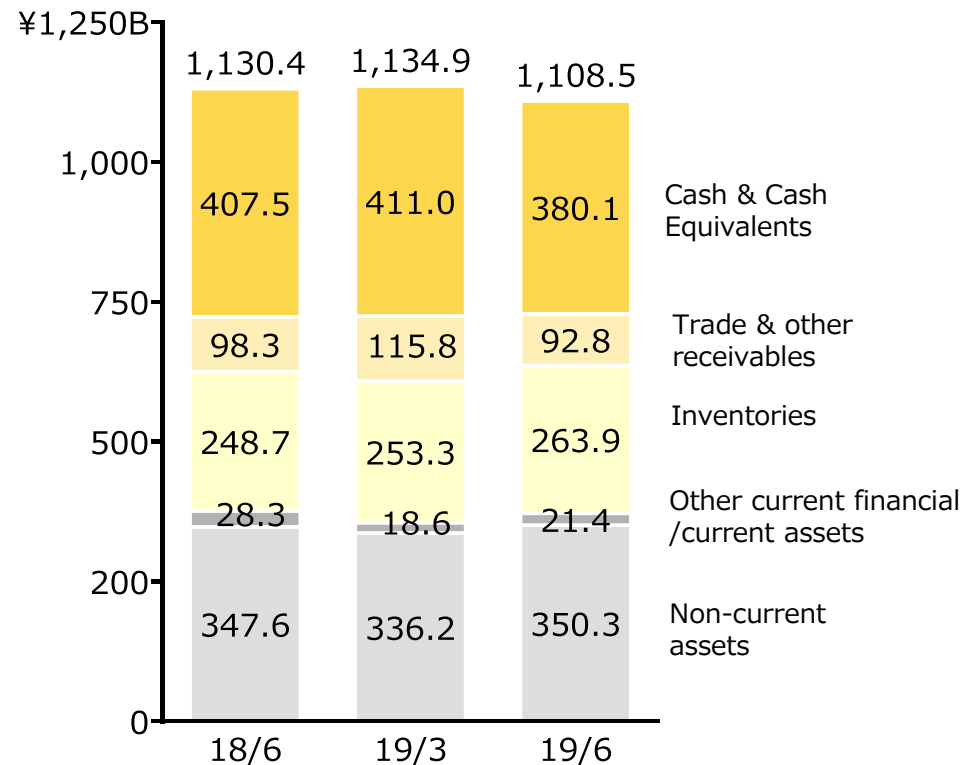
Billions of yen		FY 2019/3				FY2020/3
		Q1	Q2	Q3	Q4	Q1
Imaging Products Business	Revenue	79.1	71.8	90.5	54.7	67.3
	Operating Profit	12.4 (12.4)	0.8 (1.2)	8.6 (8.6)	0.2 (0.4)	3.5
Precision Equipment Business	Revenue	59.0	62.6	64.7	88.2	50.9
	Operating Profit	14.1 (14.1)	15.7 (15.7)	17.4 (17.4)	34.5 (34.5)	10.1
Healthcare Business	Revenue	13.3	16.1	16.3	19.7	12.9
	Operating Profit	-2.1 (-2.1)	-0.2 (-0.2)	-0.2 (-0.2)	0.6 (0.6)	-1.9
Industrial Metrology and Others	Revenue	15.4	18.3	19.0	19.8	11.7
	Operating Profit	1.1 (1.1)	1.6 (2.4)	2.1 (2.1)	2.1 (1.9)	0.4
Corporate Profit/Loss non-attributable to any reportable segments	Revenue	—	—	—	—	—
	Operating Profit	-6.5 (-6.5)	-6.3 (-6.3)	-6.0 (-6.0)	-7.3 (-6.8)	-2.9
Consolidated	Revenue	166.9	168.8	190.5	182.4	142.9
	Operating Profit	19.0 (19.0)	11.6 (12.8)	21.9 (22.0)	30.1 (30.6)	9.3

Note: Figures in parentheses are the operating profit excluding the restructuring relevant expenses.

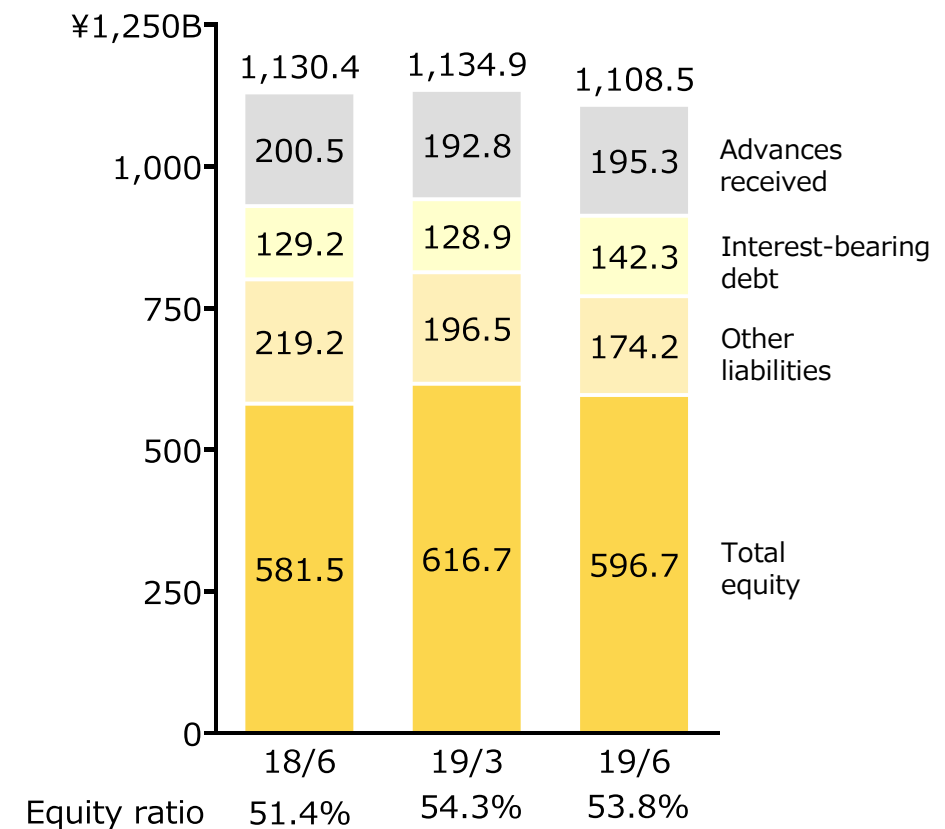
1st Quarter of the Year ending March 31, 2020: Financial Position Breakdown



ASSETS



LIABILITIES/ EQUITY



Note: A breakdown of the interest-bearing debt as of the end of June 2019, is bond of ¥29.9B and other borrowings of ¥112.4B.

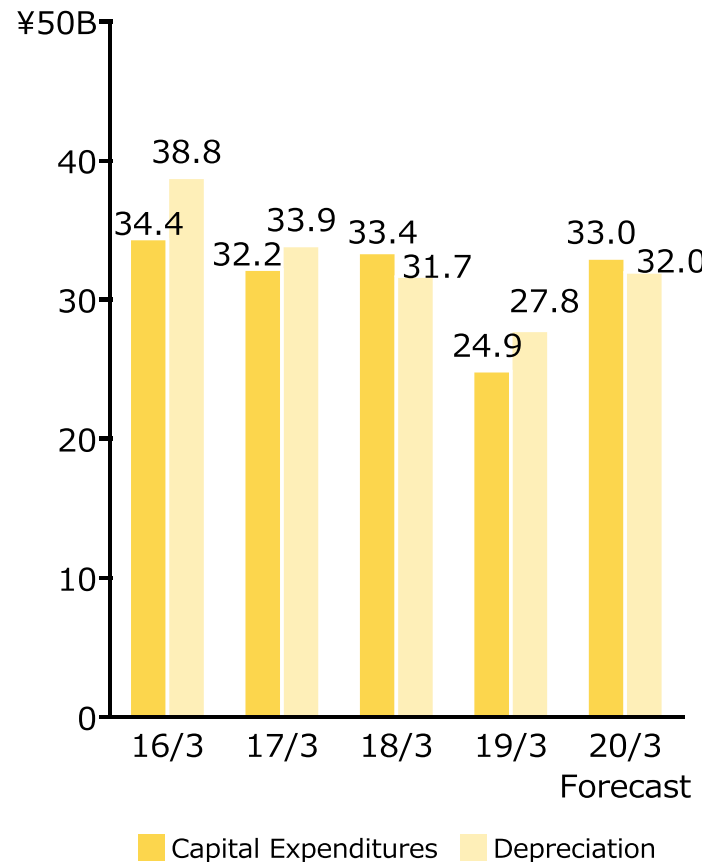
Equity ratio is a ratio of equity attributable to owners of the parent to total assets.

Cash and Cash Equivalents excludes time deposits with maturities of three months or more.

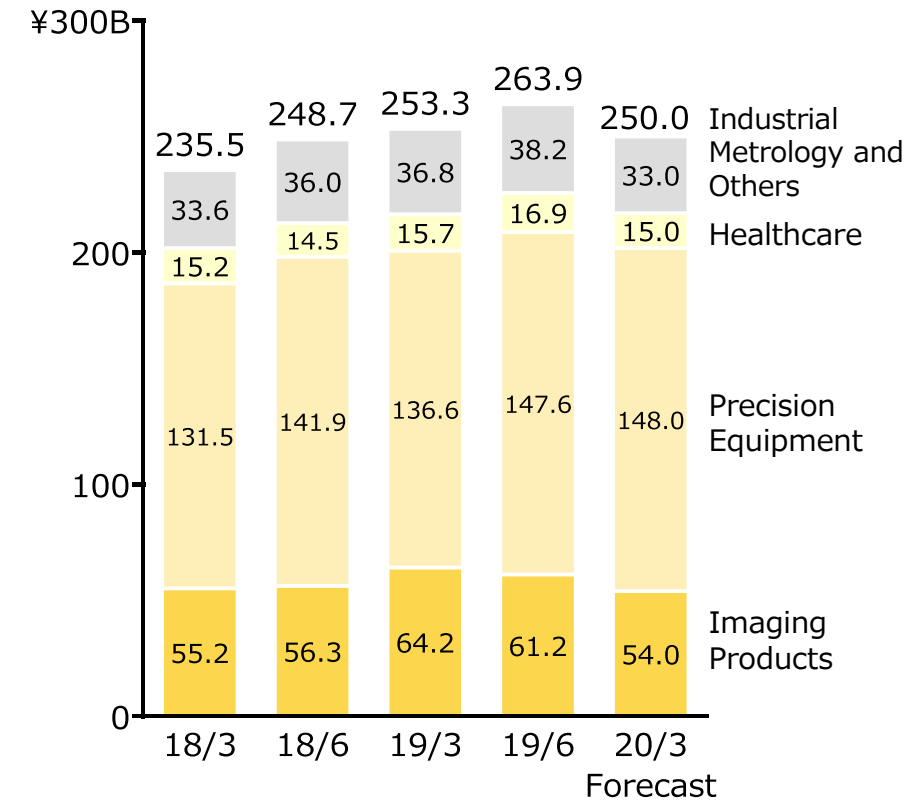
Forecast for the Year ending March 31, 2020: Capital Expenditures, Depreciation and Inventory



CAPITAL EXPENDITURES, DEPRECIATION



INVENTORY BREAKDOWN



Note: In FY2020/3, "CAPITAL EXPENDITURES" includes the leased asset of approx. ¥3.0B upon the adoption of IFRS16.

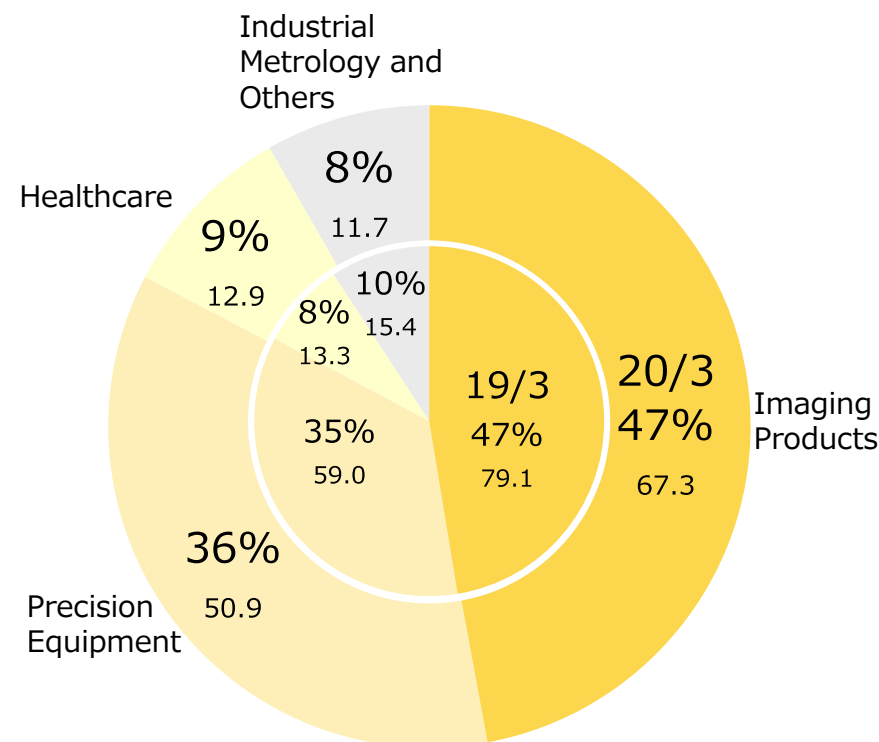
"DEPRECIATION" includes the amortization of capitalized R&D costs from the FY2018/3 and depreciation of the leased asset of approx. ¥4.0B in FY2020/3, as mentioned above.

FY2020/3 Q1: Revenue Breakdown



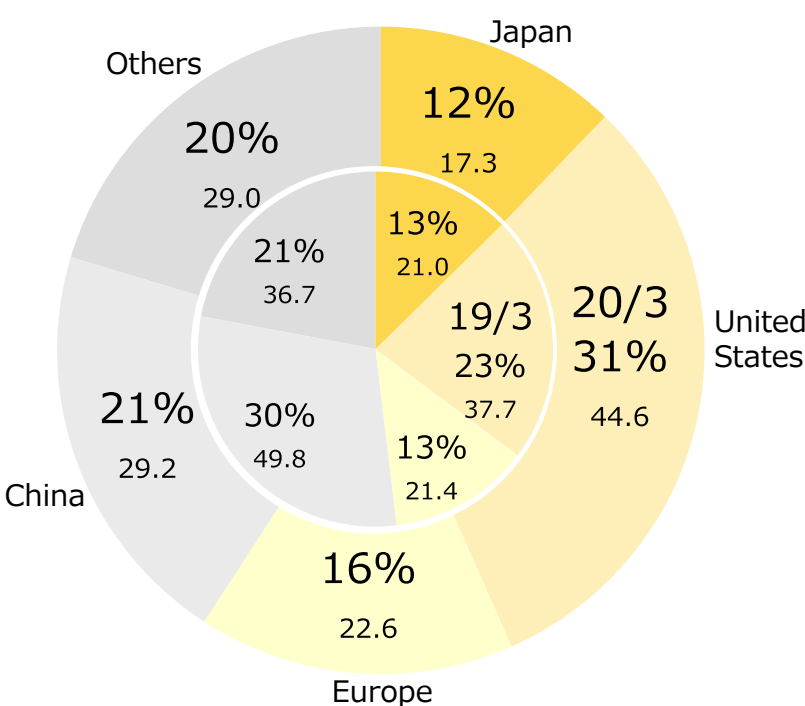
BY SEGMENT

Billions of yen



BY REGION

Billions of yen

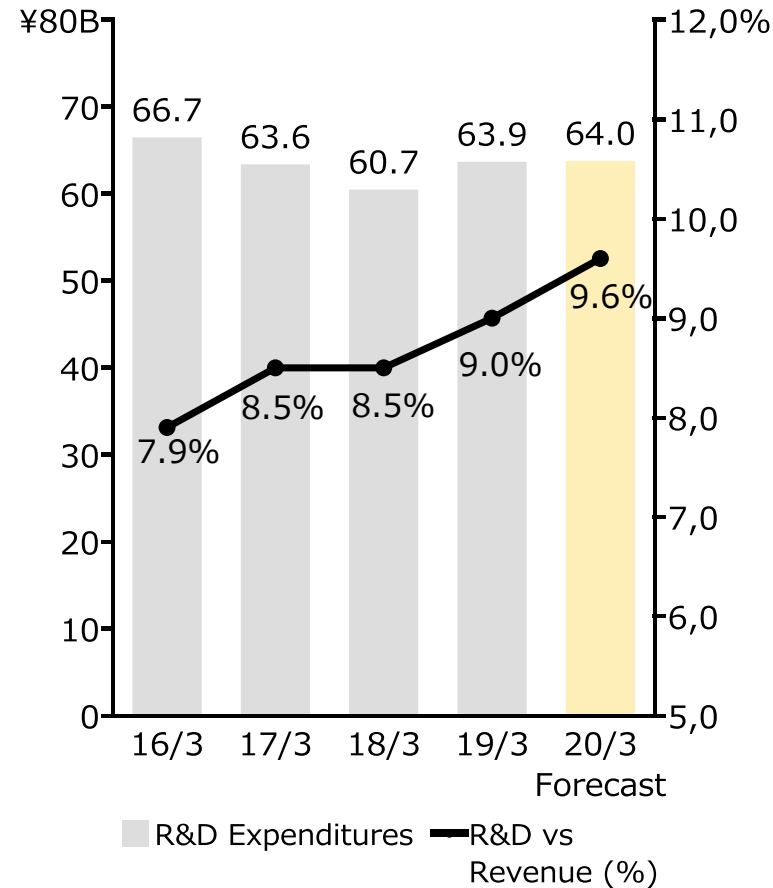


Note: The outside and inside circles show the breakdown of FY2020/3 Q1 revenue of ¥142.9B and FY2019/3 1Q revenue of ¥166.9B, respectively.

Forecast for the Year ending March 31, 2020: R&D Expenditures

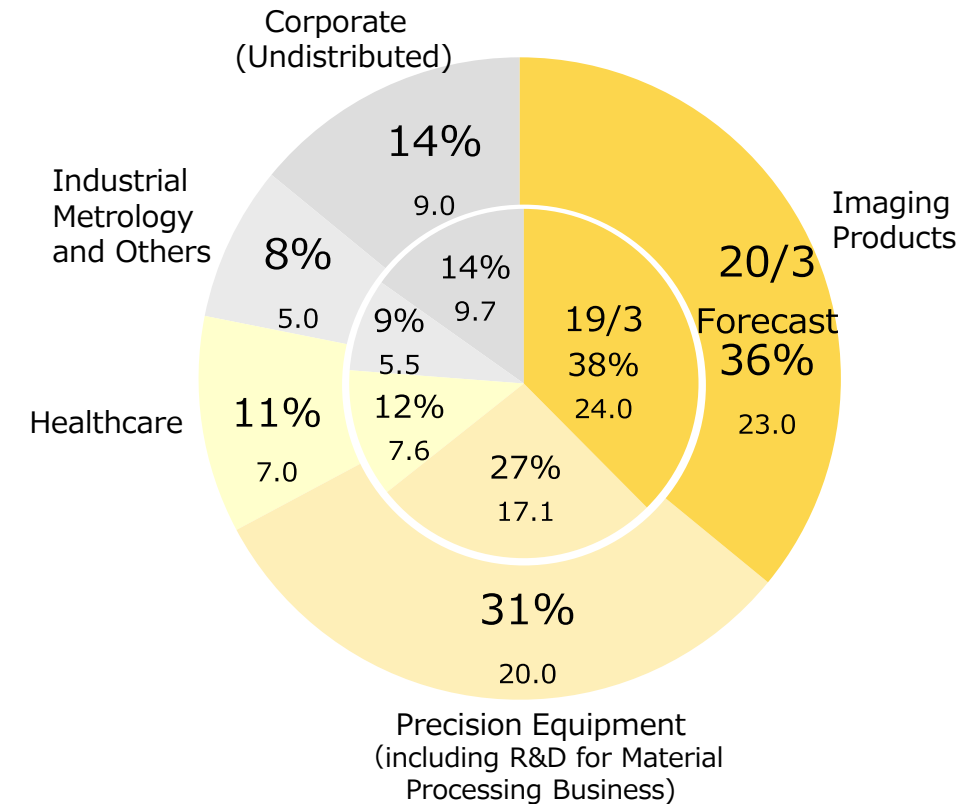


R&D EXPENDITURES



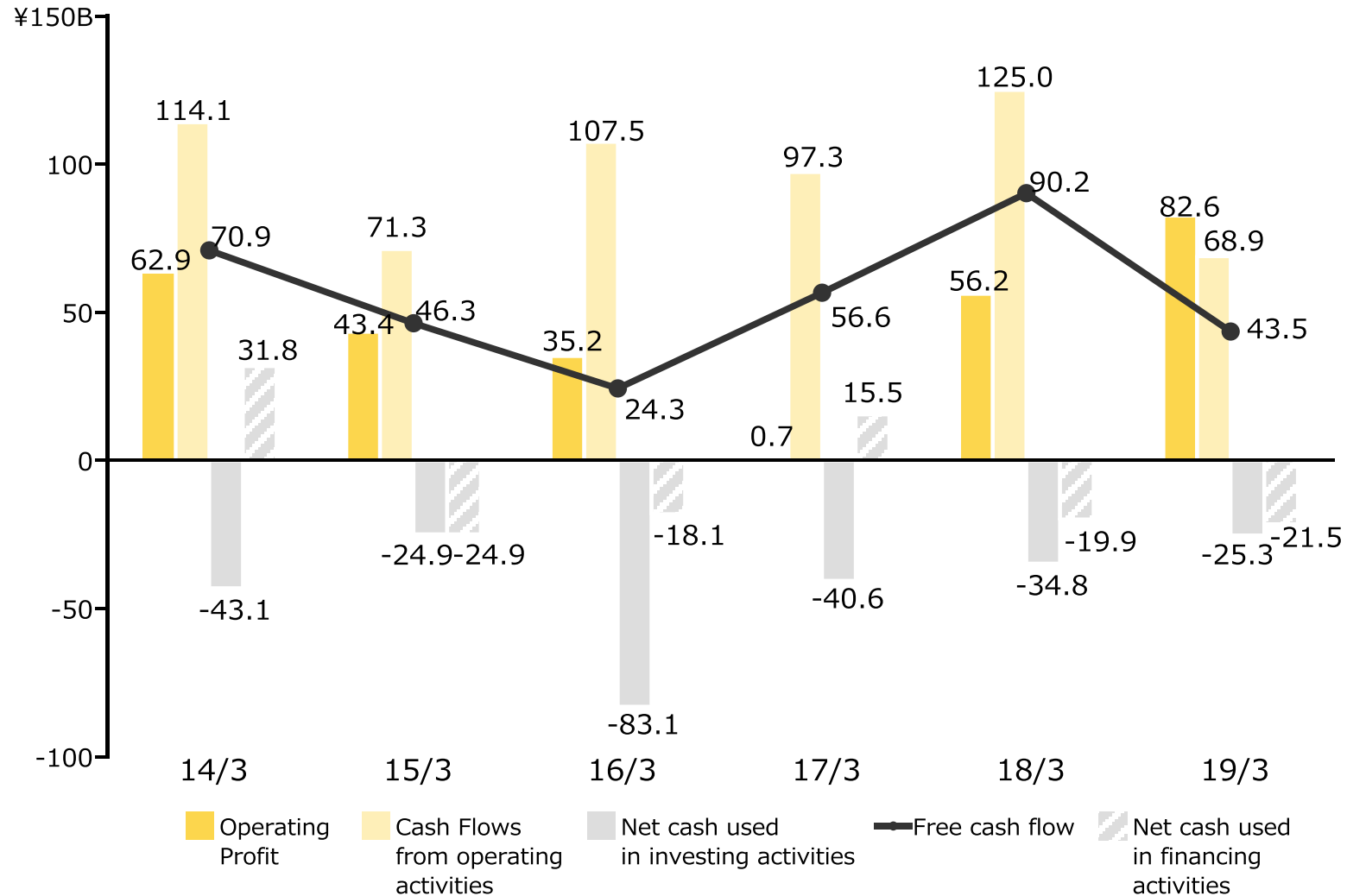
R&D EXPENDITURES BREAKDOWN

Billions of yen



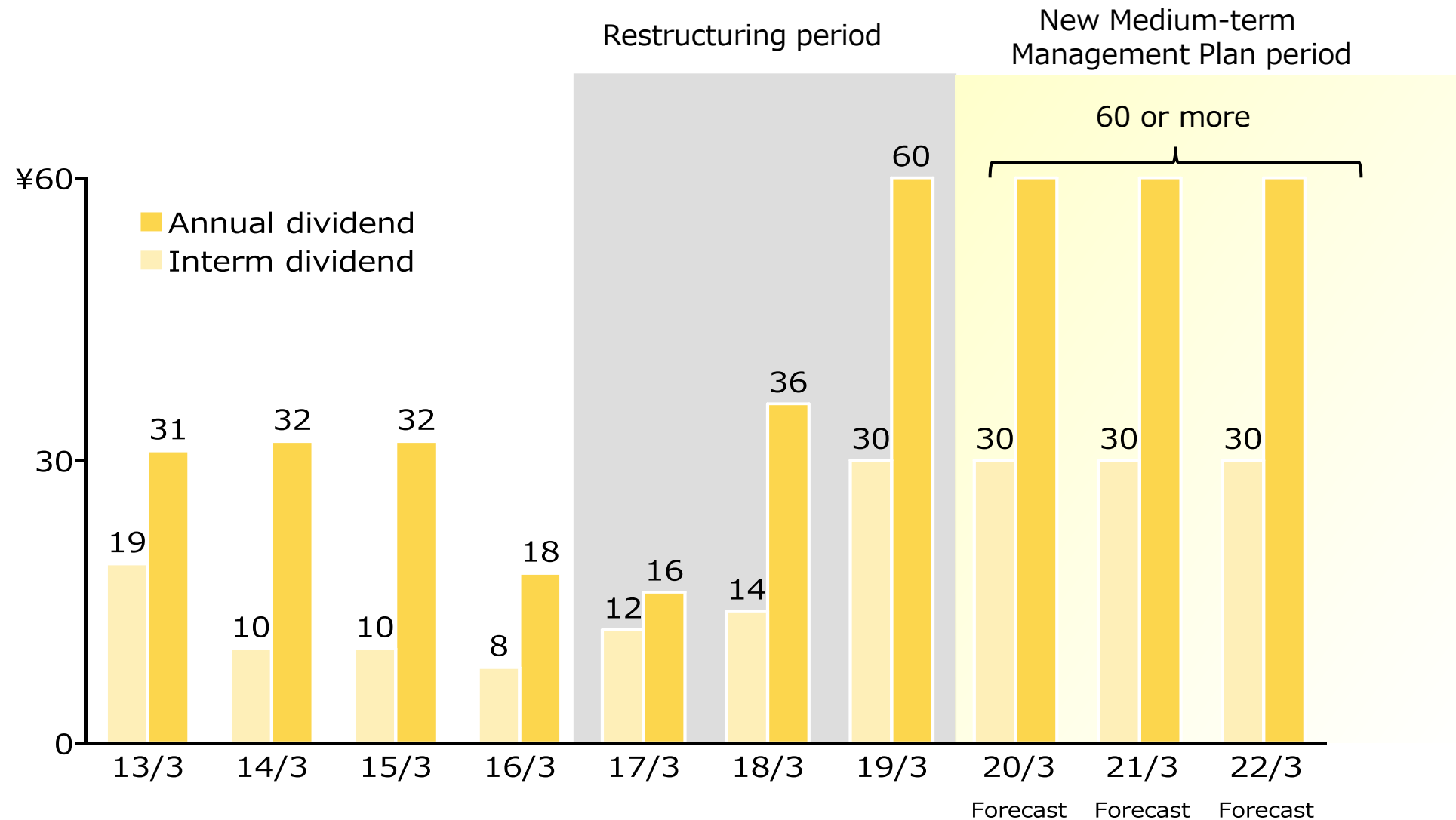
Note: R&D expenditures from FY2018/3 include capitalization of some development expenditures.

Cash Flow History



Note: FCF (free cash flows) = CF from operating activities + CF from investing activities; Japanese Standard is employed for FY2015/3 and prior, and IFRS is adopted for FY2016/3 and after.
 FCF + CF from financial activities + Effect of exchange rate changes on cash and cash equivalents = Net increase (decrease) in cash and cash equivalents

Shareholder Return History and Forecast

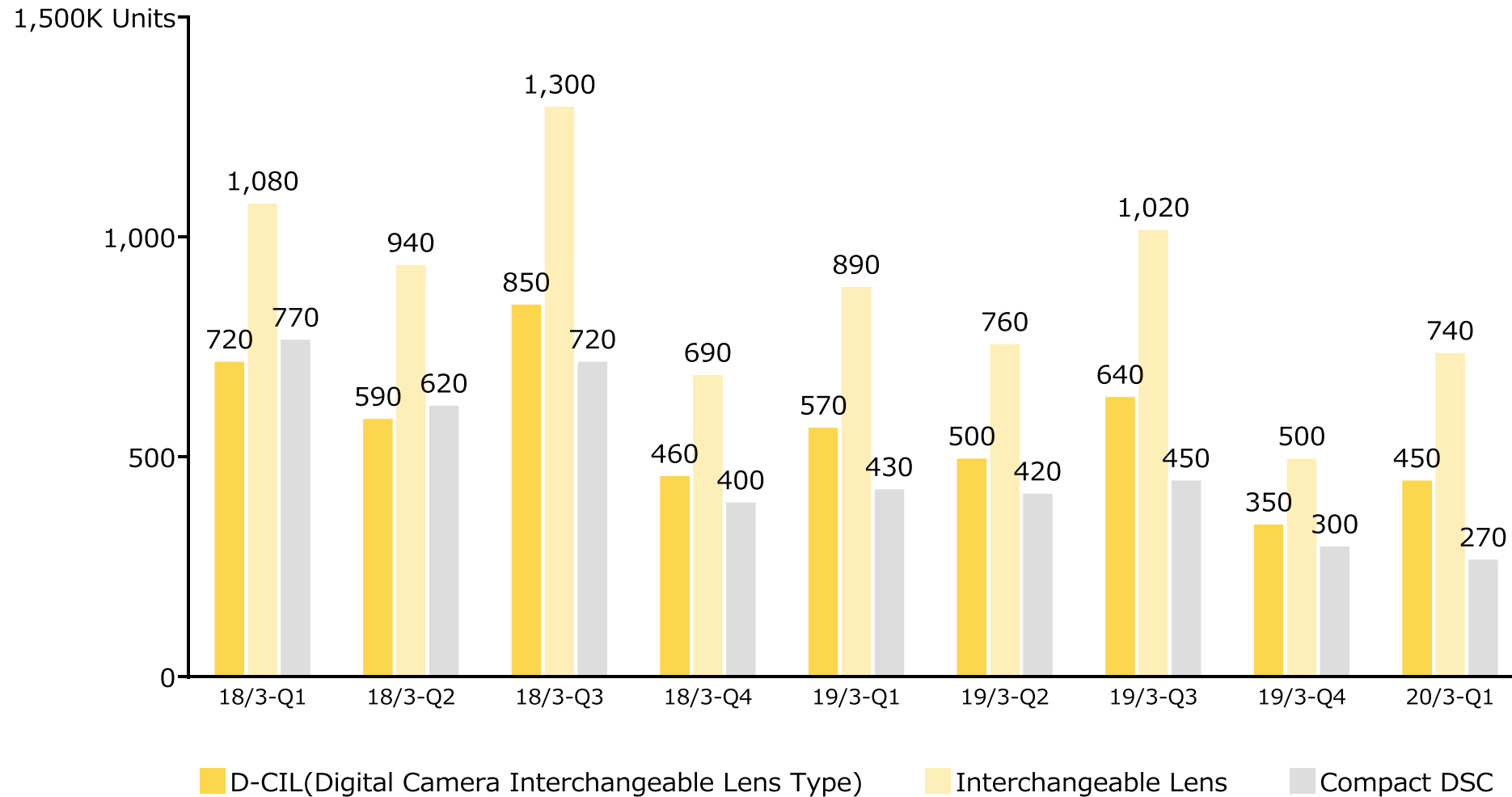


Note: Buy-back of shares at approx. ¥10.0B was conducted in FY 2020/3 1Q.

1st Quarter of the Year ending March 31, 2020: Imaging Products Business



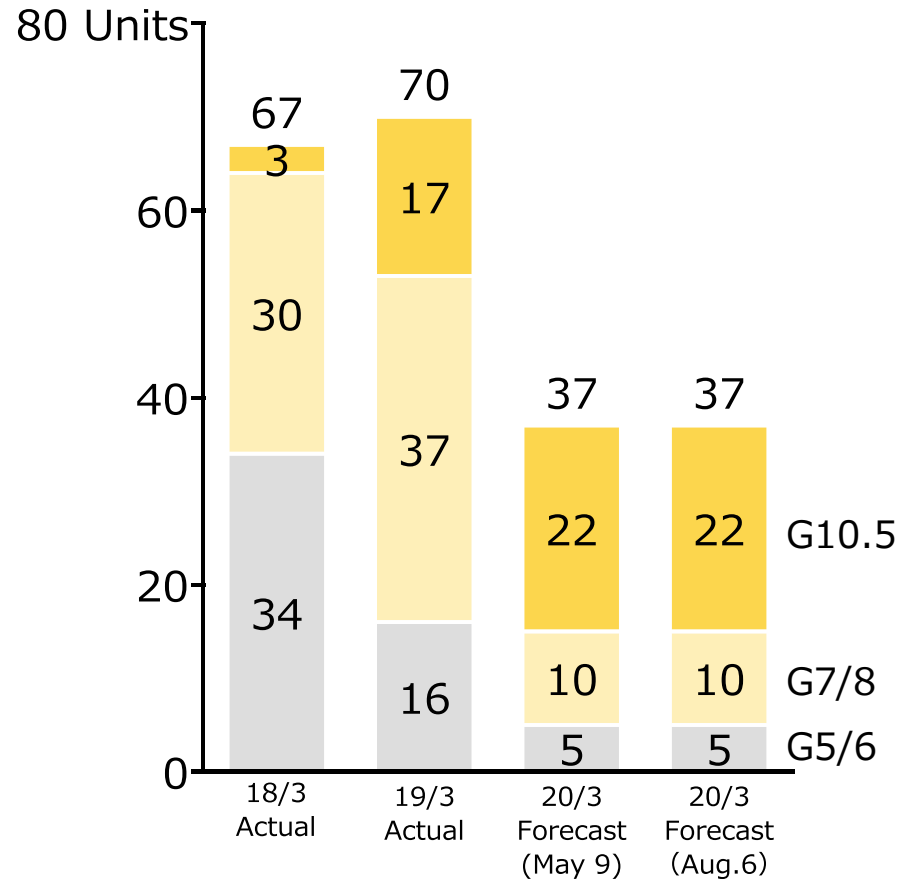
SALES IN UNITS BY PRODUCT CATEGORY



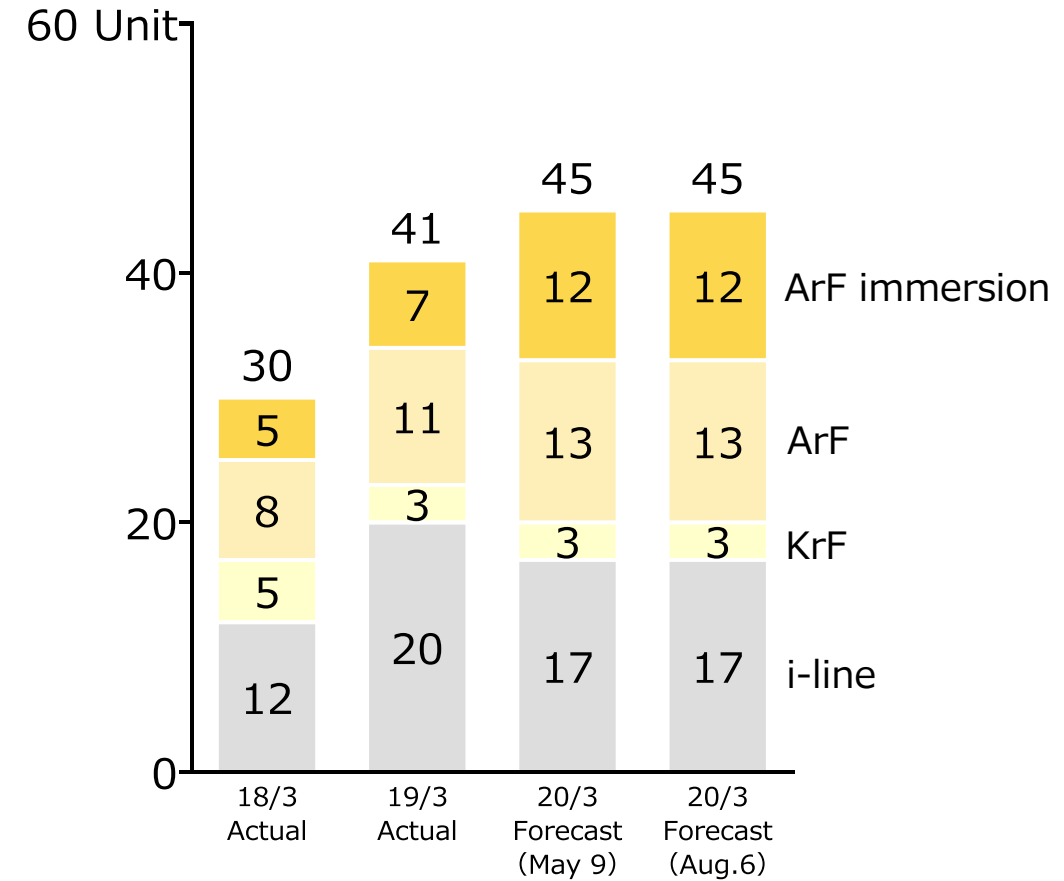
Forecast for the Year ending March 31, 2020: Precision Equipment Business



**FPD LITHOGRAPHY SYSTEMS SALES
BY GENERATION**

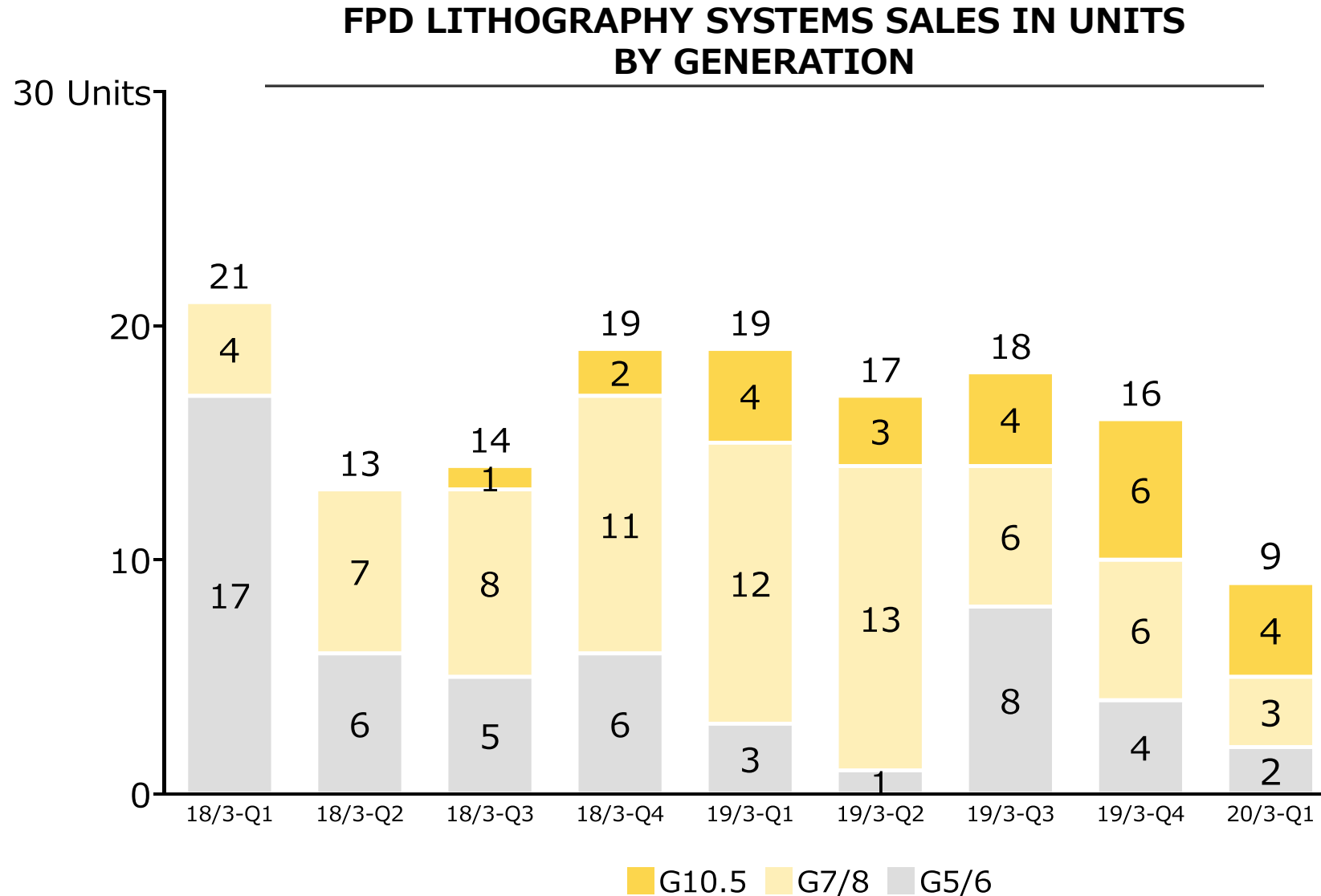


**SEMICONDUCTOR LITHOGRAPHY
SYSTEMS SALES BY TECHNOLOGY
(INCL. REFURBISHED)**



Note: The unit sales of new semiconductor lithography systems is 17 units in FY2018/3, 21 units in FY2019/3 and 31 units (forecast) in FY2020/3.

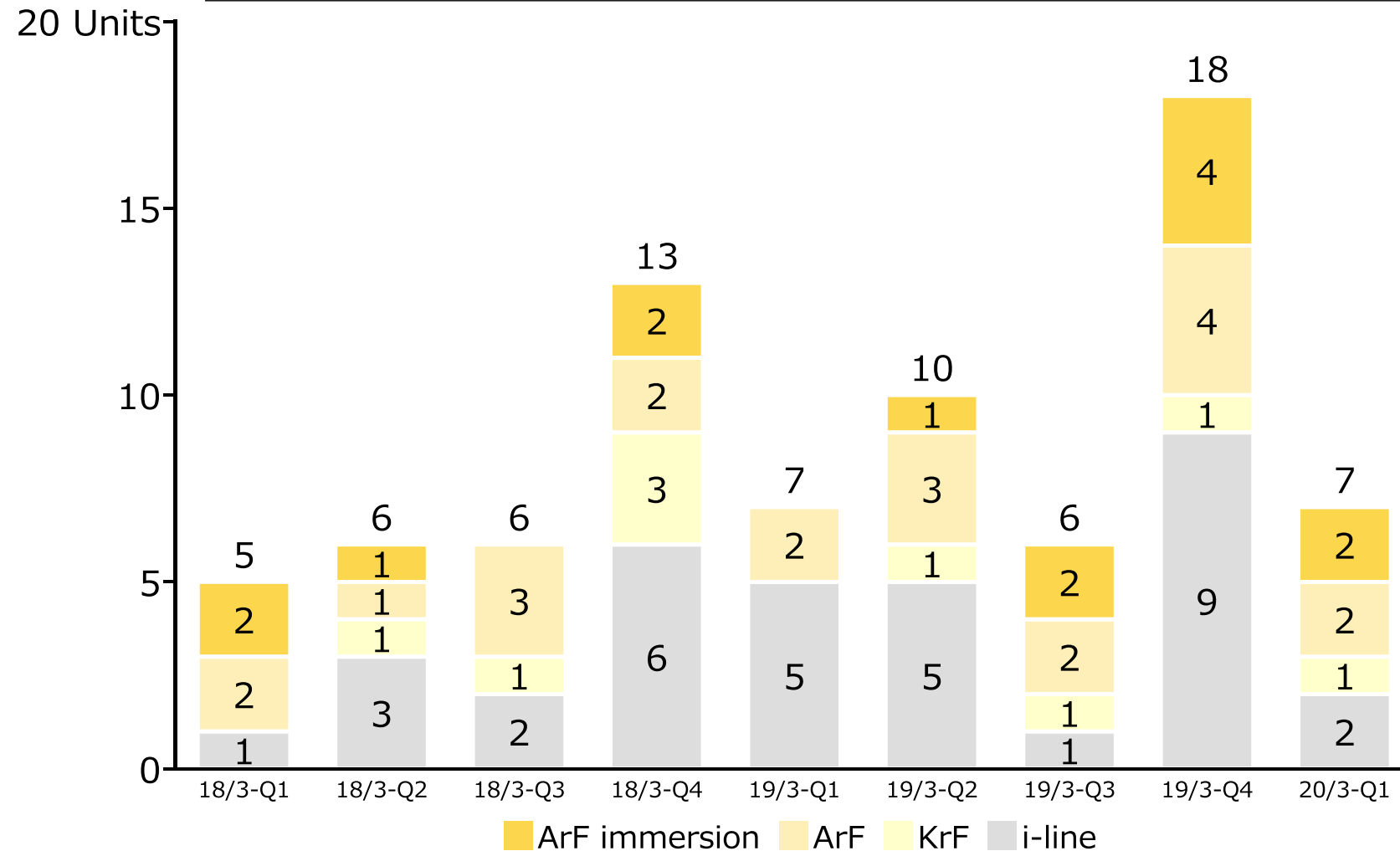
1st Quarter of the Year ending March 31, 2020: Precision Equipment Business



1st Quarter of the Year ending March 31, 2020: Precision Equipment Business



SEMICONDUCTOR LITHOGRAPHY SYSTEMS SALES IN UNITS BY TECHNOLOGY (INCL. REFURBISHED)



Forecast for the year ending March 31, 2020: Foreign Exchange Impact



	Exchange Rate	Financial Impact from Fluctuation by 1 yen	
	FY2020/3 Forecast for Q2~Q4	Revenue Q2~Q4	Operating Profit Q2~Q4
US \$	¥ 105	Approx. ¥ 1.9billion	Approx. ¥ 0.3billion
EURO	¥ 125	Approx. ¥ 0.5billion	Approx. ¥ 0.2billion

Note: The foreign exchange impact above is made on the assumption that emerging-market currencies move according to the influence of US \$ and EURO.

