

# Reference Data

# Forecast for the year ending March 31, 2021: Financial Highlights (Half year/Full year)



Billions of yen	FY2018/3	FY2019/3	FY2020/3			FY2021/3 Forecast		
	Full year	Full year	1H	2H	Full year	1H	2H	Full year
<b>Revenue</b>	717.0	708.6	291.0	300.0	591.0	<b>175.6</b>	<b>274.4</b>	<b>450.0</b>
<b>Operating Profit</b> % vs Revenue	56.2 7.8%	82.6 11.7%	17.5 6.0%	-10.8 -3.6%	6.7 1.1%	<b>-46.6</b> <b>-26.5%</b>	<b>-18.4</b> <b>-6.7%</b>	<b>-65.0</b> <b>-14.4%</b>
<b>Profit before income taxes</b> % vs Revenue	56.2 7.8%	87.9 12.4%	20.1 6.9%	-8.3 -2.8%	11.8 2.0%	<b>-38.8</b> <b>-22.1%</b>	<b>-21.2</b> <b>-7.7%</b>	<b>-60.0</b> <b>-13.3%</b>
<b>Profit attributable to owners of the parent</b> % vs Revenue	34.7 4.8%	66.5 9.4%	16.3 5.6%	-8.7 -2.9%	7.6 1.3%	<b>-31.5</b> <b>-17.9%</b>	<b>-10.5</b> <b>-3.8%</b>	<b>-42.0</b> <b>-9.3%</b>
<b>EPS</b>	¥87.76	¥167.86		¥19.93			<b>-¥114.40</b>	
<b>Annual Dividends</b>	¥36	¥60		¥40			<b>¥20</b>	
<b>ROE</b>	6.3%	11.2%		1.3%			<b>-8.5%</b>	
<b>FCF</b>	90.2	43.5		-4.8		<b>-12.1</b>	<b>undecided</b>	<b>undecided</b>
<b>Exchange Rate:</b>								
US \$	¥111	¥111	¥109	¥109	¥109	<b>¥107</b>	<b>¥105</b>	<b>¥106</b>
EURO	¥130	¥128	¥121	¥120	¥121	<b>¥121</b>	<b>¥120</b>	<b>¥121</b>

Note: Beginning in FY2019/3, some sales promotion costs will be deducted from revenue. Said costs had formally been posted in SG&A. Approximately ¥8.3B has been deducted from FY2019/3 revenue.

# Forecast for the year ending March 31, 2021: Financial Highlights by Segments (Half year/Full year)



Billions of yen		FY2018/3	FY2019/3	FY2020/3			FY2021/3 Forecast		
		Full year	Full year	1H	2H	Full year	1H	2H	Full year
Imaging Products Business	Revenue	360.7	296.1	119.0	106.8	225.8	<b>64.4</b>	<b>80.6</b>	<b>145.0</b>
	Operating Profit	30.2 (36.0)	22.0 (22.6)	2.0 (2.2)	-19.1 (-16.6)	-17.1 (-14.4)	<b>-27.4</b> <b>(-26.1)</b>	<b>-12.6</b> <b>(-8.9)</b>	<b>-40.0</b> <b>(-35.0)</b>
Precision Equipment Business	Revenue	226.3	274.5	117.6	127.4	245.0	<b>63.8</b>	<b>126.2</b>	<b>190.0</b>
	Operating Profit	53.3 (53.3)	81.7 (81.7)	26.0 (26.0)	22.0 (22.0)	48.0 (48.0)	<b>-6.0</b> <b>(-6.0)</b>	<b>10.0</b> <b>(10.0)</b>	<b>4.0</b> <b>(4.0)</b>
Healthcare Business	Revenue	56.8	65.4	30.0	32.0	62.0	<b>25.7</b>	<b>34.3</b>	<b>60.0</b>
	Operating Profit	-3.2 (-3.2)	-1.9 (-1.9)	-1.2 (-1.2)	-1.2 (-1.2)	-2.4 (-2.4)	<b>-2.3</b> <b>(-2.3)</b>	<b>-1.7</b> <b>(-1.7)</b>	<b>-4.0</b> <b>(-4.0)</b>
Industrial Metrology and Others	Revenue	73.2	72.5	24.2	33.8	58.0	<b>21.7</b>	<b>33.3</b>	<b>55.0</b>
	Operating Profit	5.0 (7.8)	6.9 (7.5)	1.8 (1.8)	0 (0)	1.8 (1.8)	<b>-2.9</b> <b>(-2.9)</b>	<b>0.9</b> <b>(0.9)</b>	<b>-2.0</b> <b>(-2.0)</b>
Corporate P/L non-attributable to any reportable segments	Revenue	—	—	—	—	—	—	—	—
	Operating Profit	-29.1 (-29.1)	-26.1 (-25.6)	-11.1 (-9.4)	-12.5 (-12.5)	-23.6 (-21.9)	<b>-7.8</b> <b>(-7.8)</b>	<b>-15.2</b> <b>(-15.2)</b>	<b>-23.0</b> <b>(-23.0)</b>
Consolidated	Revenue	717.0	708.6	291.0	300.0	591.0	<b>175.6</b>	<b>274.4</b>	<b>450.0</b>
	Operating Profit	56.2 (64.9)	82.6 (84.4)	17.5 (19.4)	-10.8 (-8.2)	6.7 (11.2)	<b>-46.6</b> <b>(-45.3)</b>	<b>-18.4</b> <b>(-14.7)</b>	<b>-65.0</b> <b>(-60.0)</b>

Note: Beginning in FY2019/3, some sales promotion costs will be deducted from revenue. Said costs had formally been posted in SG&A. Approximately ¥8.3B has been deducted from FY2019/3 revenue. Figures in parentheses for operating profit exclude restructuring relevant expenses. The semiconductor related equipment business has been transferred to the Precision Equipment Business from Industrial Metrology and Others. Revenue of ¥5.3B and operating profit of ¥1.3B have been transferred to the Precision Equipment Business from Industrial Metrology and Others as a result of retroactive application to FY2020/3.

# 3rd quarter of the year ending March 31, 2021: Financial Highlights by Segment



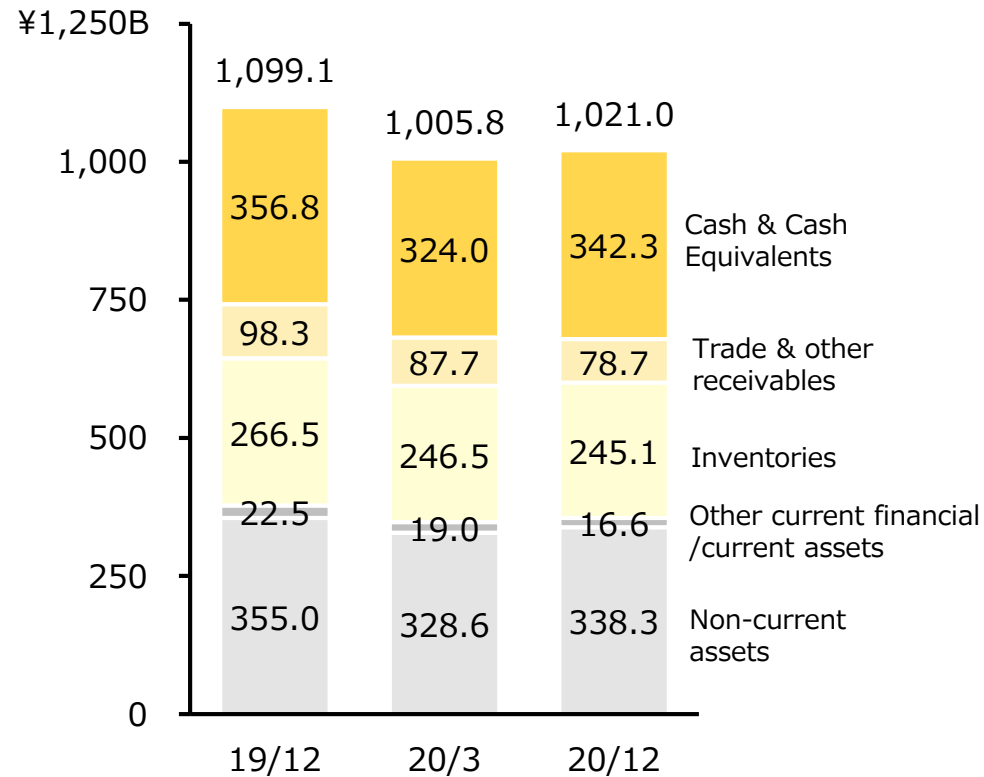
Billions of yen		FY 2020/3				FY2021/3		
		Q1	Q2	Q3	Q4	Q1	Q2	Q3
Imaging Products Business	Revenue	67.3	51.7	70.0	36.8	<b>25.1</b>	<b>39.3</b>	<b>52.3</b>
	Operating Profit	3.5 (3.5)	-1.5 (-1.3)	-0.8 (-0.2)	-18.3 (-16.4)	<b>-8.1</b> (-7.8)	<b>-19.3</b> (-18.3)	<b>-0.6</b> (0.0)
Precision Equipment Business	Revenue	51.8	65.8	52.6	74.8	<b>19.6</b>	<b>44.2</b>	<b>66.6</b>
	Operating Profit	10.3 (10.3)	15.7 (15.7)	10.7 (10.7)	11.3 (11.3)	<b>-5.1</b> (-5.1)	<b>-0.9</b> (-0.9)	<b>12.1</b> (12.1)
Healthcare Business	Revenue	12.9	17.1	16.5	15.5	<b>10.3</b>	<b>15.4</b>	<b>17.1</b>
	Operating Profit	-1.9 (-1.9)	0.7 (0.7)	-0.4 (-0.4)	-0.8 (-0.8)	<b>-2.4</b> (-2.4)	<b>0.1</b> (0.1)	<b>0.7</b> (0.7)
Industrial Metrology and Others	Revenue	10.8	13.4	14.3	19.5	<b>9.5</b>	<b>12.2</b>	<b>14.5</b>
	Operating Profit	0.2 (0.2)	1.6 (1.6)	0.9 (0.9)	-0.9 (-0.9)	<b>-0.4</b> (-0.4)	<b>-2.5</b> (-2.5)	<b>1.4</b> (1.4)
Corporate P/L non-attributable to any reportable segments	Revenue	—	—	—	—	—	—	—
	Operating Profit	-2.9 (-2.9)	-8.2 (-6.5)	-6.3 (-6.3)	-6.2 (-6.2)	<b>-4.4</b> (-4.4)	<b>-3.4</b> (-3.4)	<b>-3.8</b> (-3.8)
<b>Consolidated</b>	Revenue	142.9	148.1	153.4	146.6	<b>64.7</b>	<b>110.9</b>	<b>150.6</b>
	Operating Profit	9.3 (9.3)	8.2 (10.1)	4.0 (4.7)	-14.8 (-12.9)	<b>-20.5</b> (-20.2)	<b>-26.1</b> (-25.1)	<b>9.9</b> (10.5)

Note: Figures in parentheses are the operating profit excluding the restructuring relevant expenses.

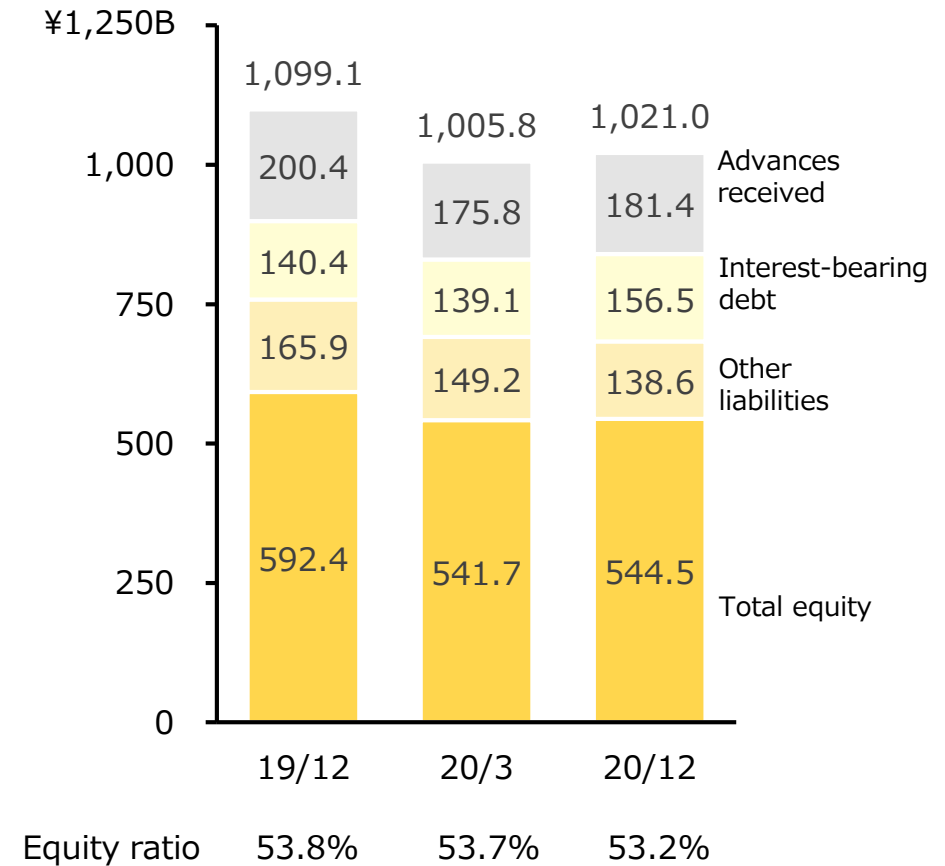
# 1st half of the year ending March 31, 2021: Financial Position Breakdown



## ASSETS



## LIABILITIES/ EQUITY

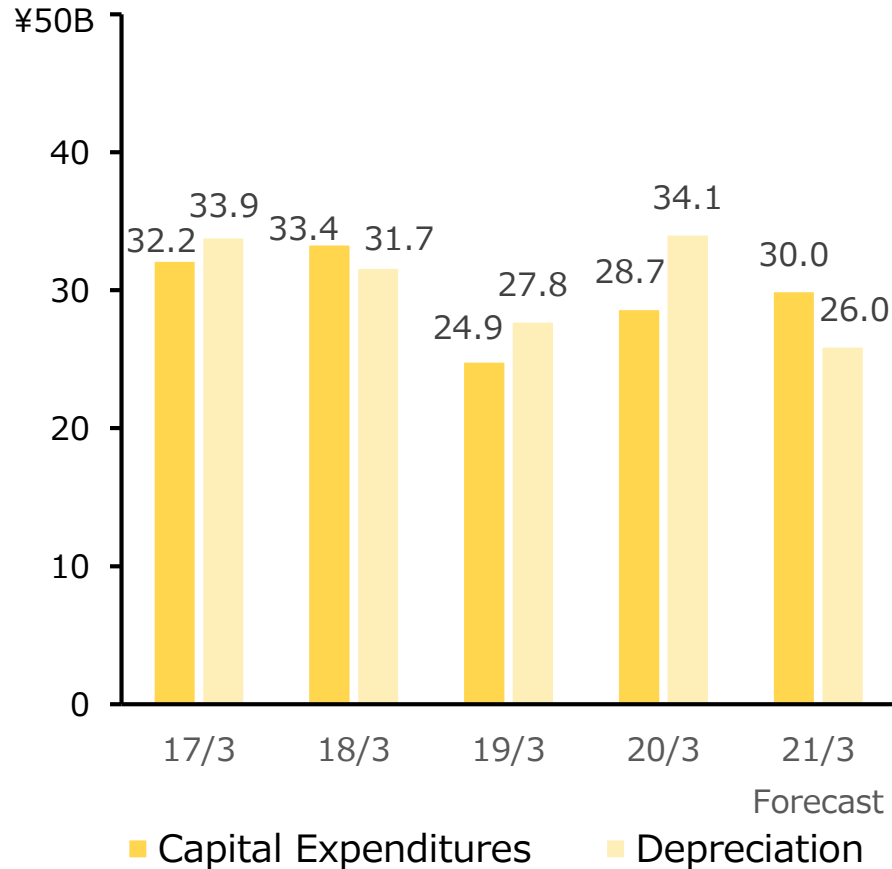


Note: Equity ratio is ratio of equity attributable to owners of the parent to total assets.  
Cash and Cash Equivalents excludes time deposits with maturities of three months or more.

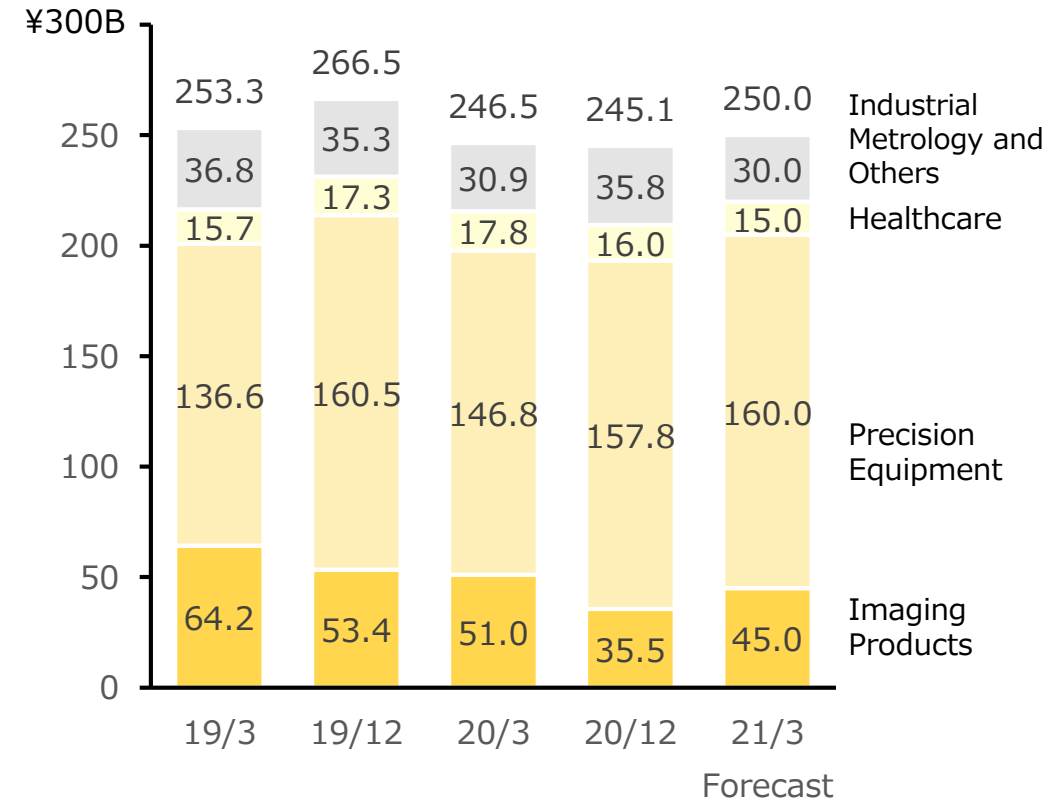
# Forecast for the year ending March 31, 2021: Capital Expenditures, Depreciation and Inventory



## CAPITAL EXPENDITURES, DEPRECIATION



## INVENTORY BREAKDOWN

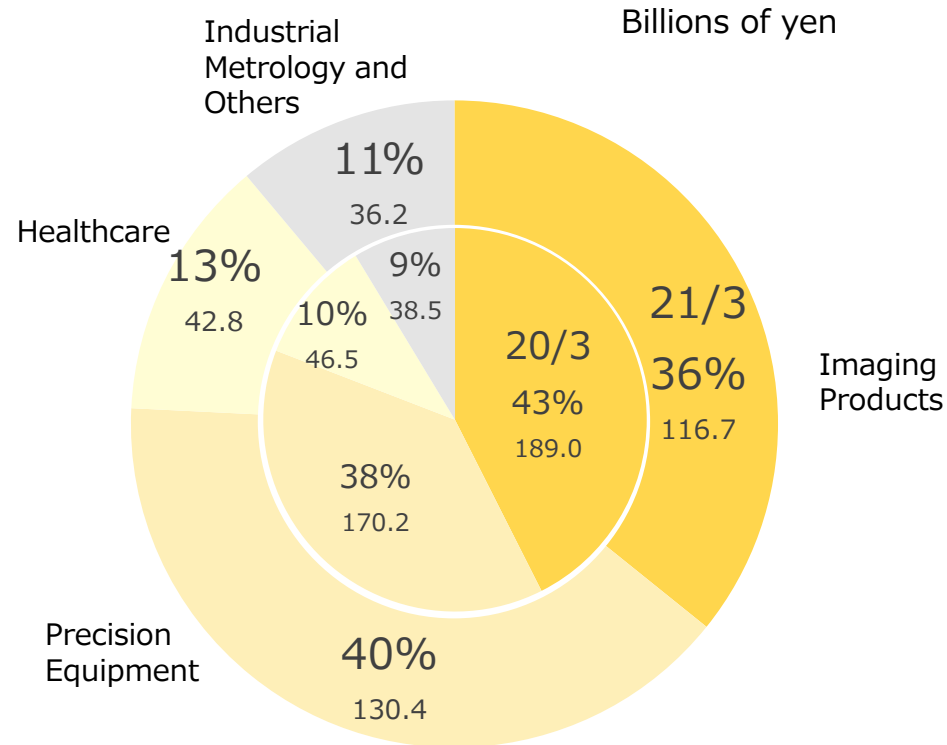


Note: Capital expenditures in FY2020/3 includes the leased assets of approximately ¥4.0B upon the adoption of IFRS16.  
 Depreciation from FY2018/3 includes the amortization of capitalized R&D costs and in FY2020/3 depreciation of the leased asset includes approx. ¥7.0B, same as capital expenditures.  
 The semiconductor related equipment business has been transferred to the Precision Equipment Business from the Industrial Metrology and Others.  
 Inventory of ¥3.1B in the end of 2019/12 and ¥2.6B in the end of 2020/3 have been transferred from Industrial Metrology and Others to the Precision Equipment Business as a result of retroactive application to FY2020/3 respectively.

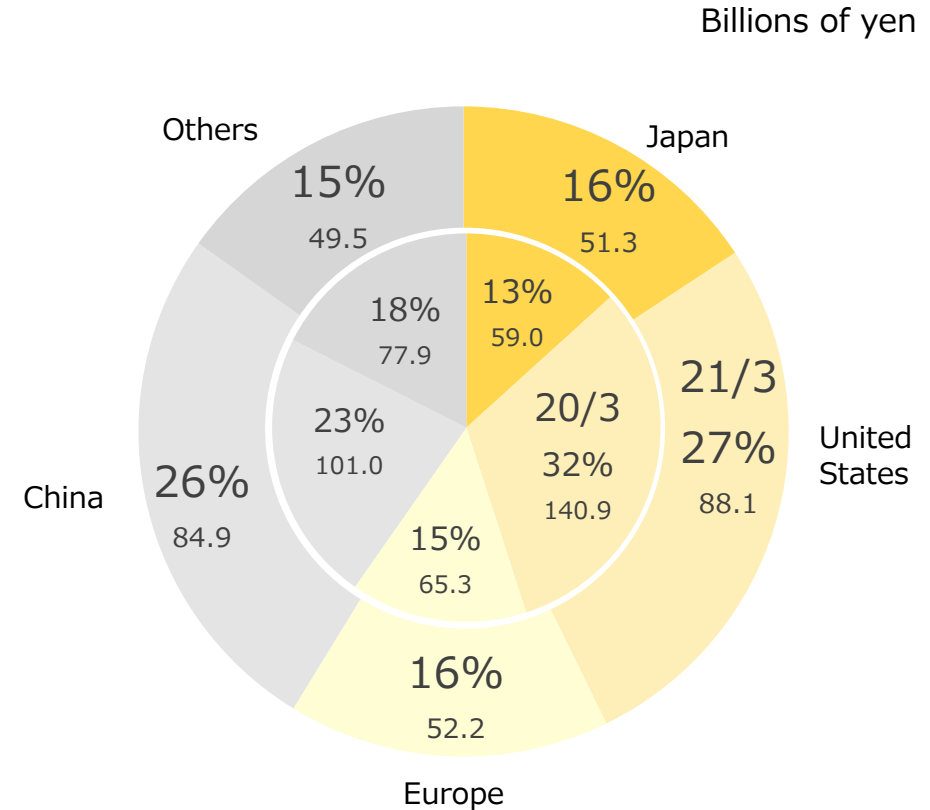
# 1st to 3rd quarter of the year ending March 31, 2021: Revenue Breakdown



## BY SEGMENT



## BY REGION

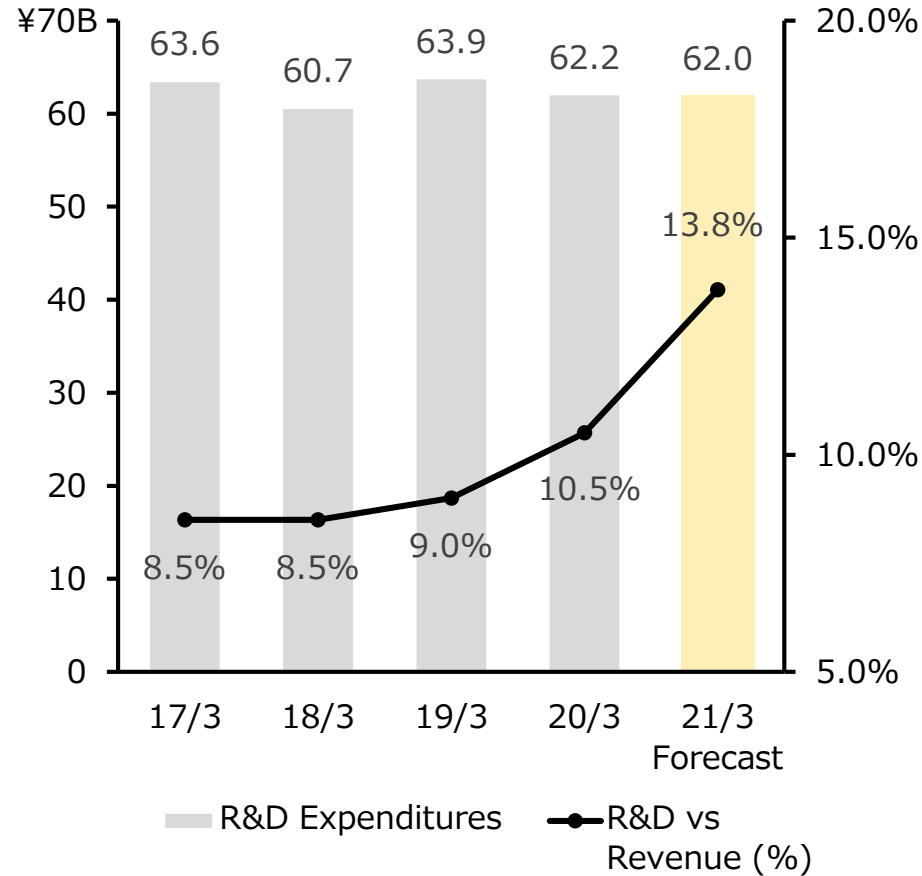


Note: The outside and inside circles show the breakdown of F2021/3 Q1-Q3 revenue of ¥326.2B and FY2020/3 Q1-Q3 revenue of ¥444.4B, respectively.

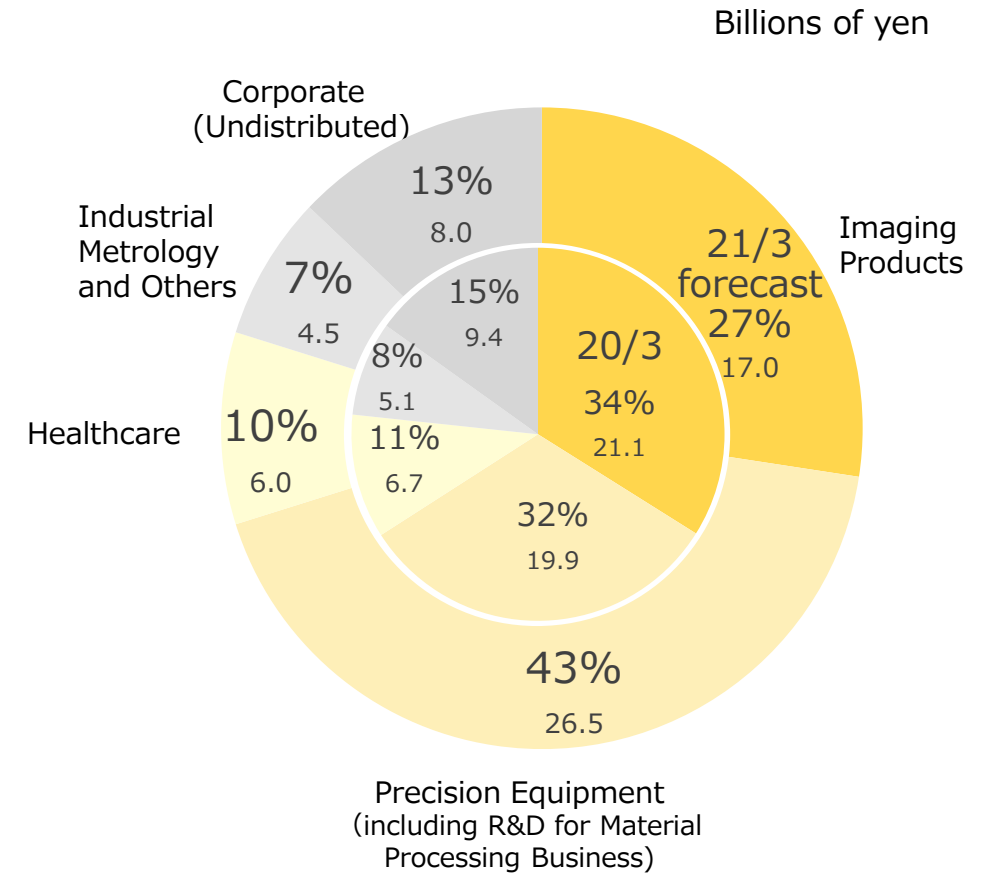
# Forecast for the year ending March 31, 2021: R&D Expenditures



## R&D EXPENDITURES



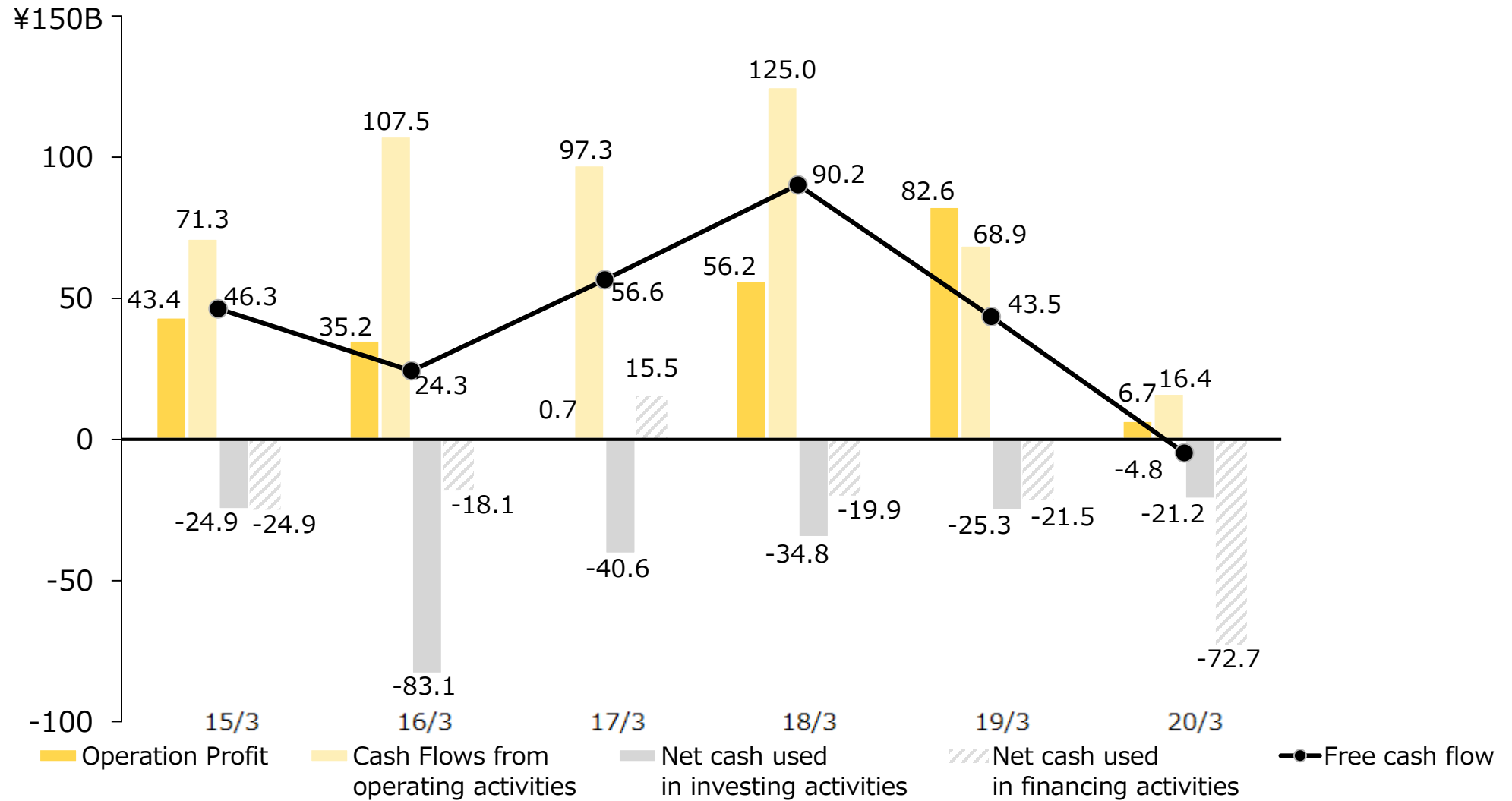
## R&D EXPENDITURES BREAKDOWN



Note: R&D expenditures after FY2018/3 includes capitalization of some development expenditure.



# Cash Flow History

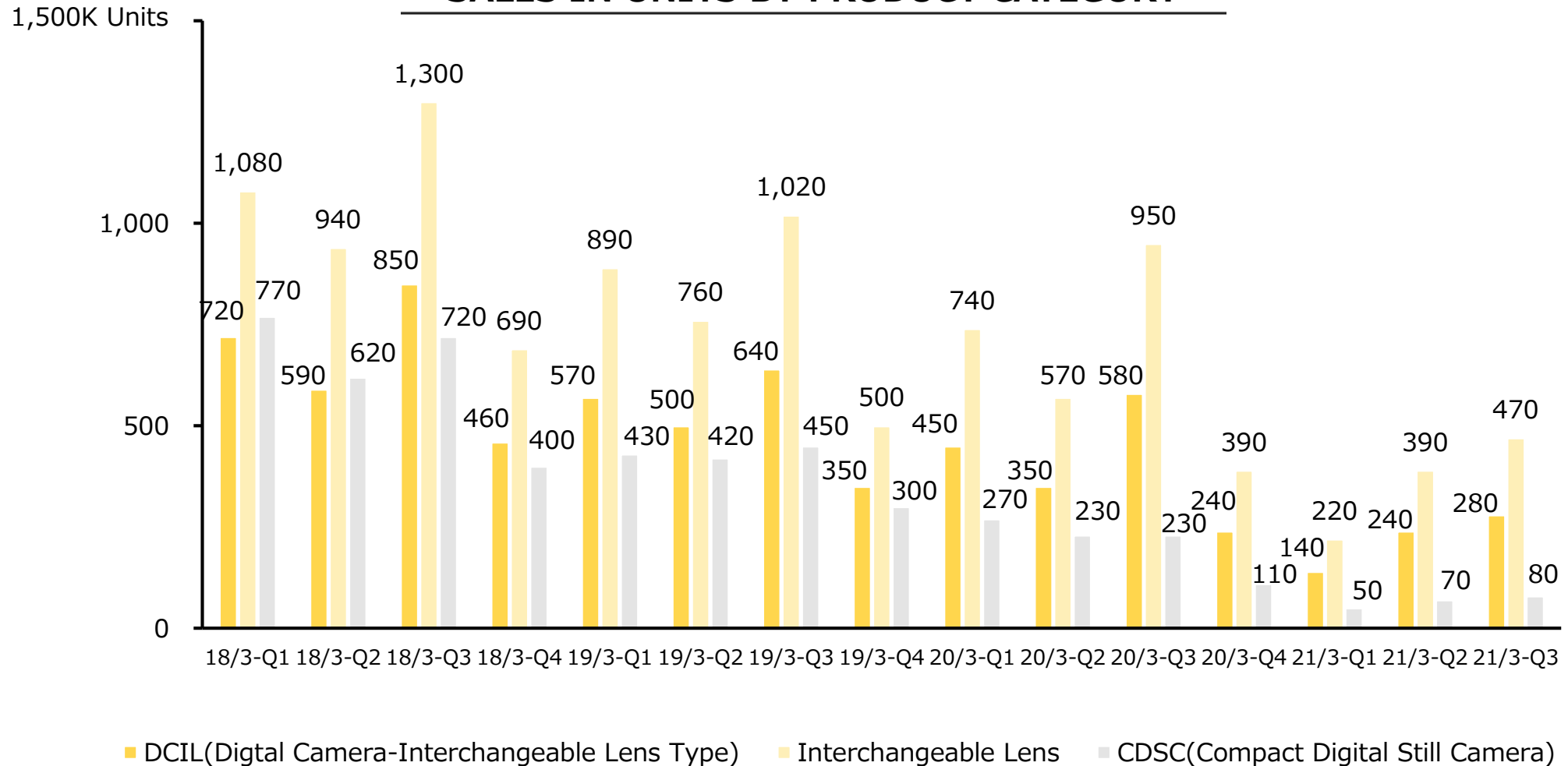


Note: FCF (free cash flows) = CF from operating activities + CF from investing activities; Japanese Standard is employed for FY2015/3 and prior, and IFRS is adopted for FY2016/3 and after.  
 FCF + CF from financial activities + Effect of exchange rate changes on cash and cash equivalents = net increase (decrease) in cash and cash equivalents

# Imaging Products Business: Sales Units



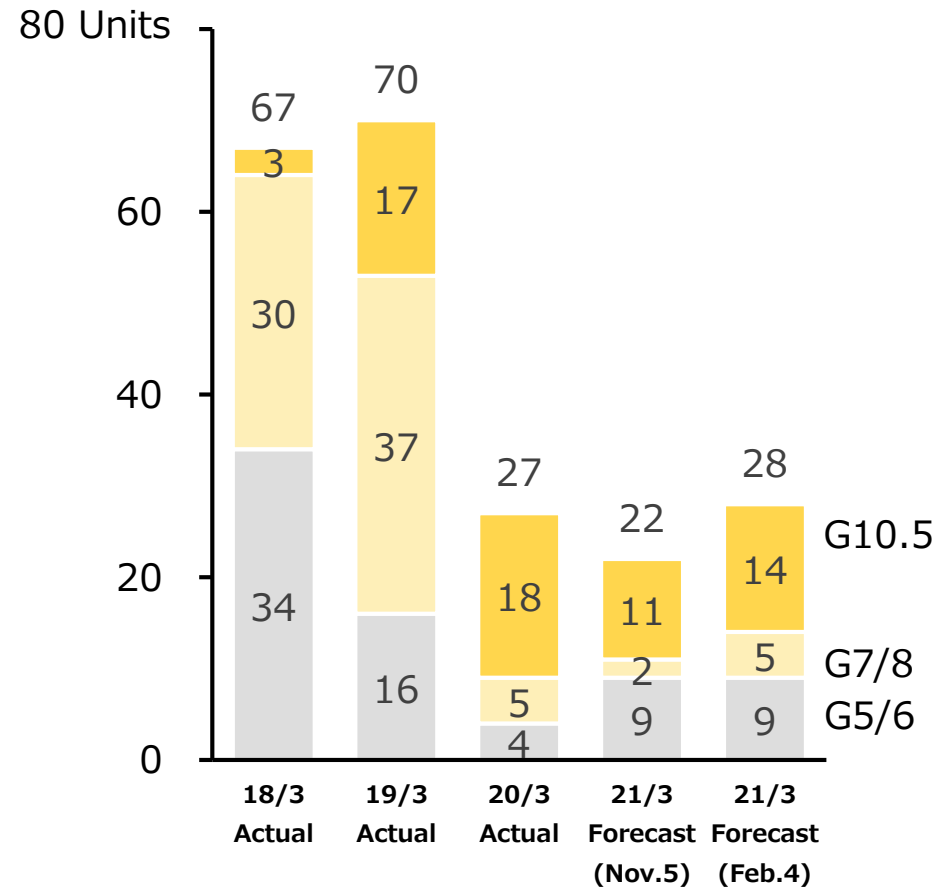
## SALES IN UNITS BY PRODUCT CATEGORY



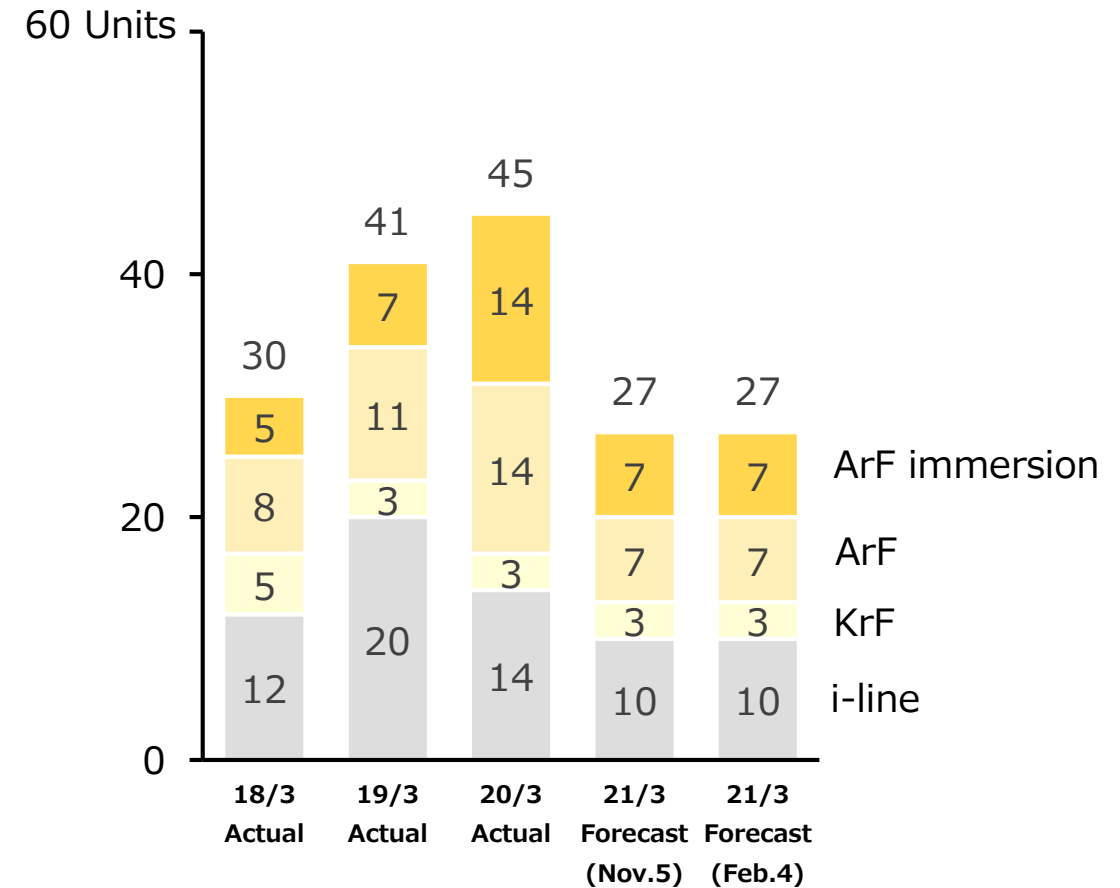
# Forecast for the year ending March 31, 2021: Precision Equipment Business Sales Units



## FPD LITHOGRAPHY SYSTEMS SALES BY GENERATION



## SEMICONDUCTOR LITHOGRAPHY SYSTEMS SALES BY TECHNOLOGY (INCL. REFURBISHED)

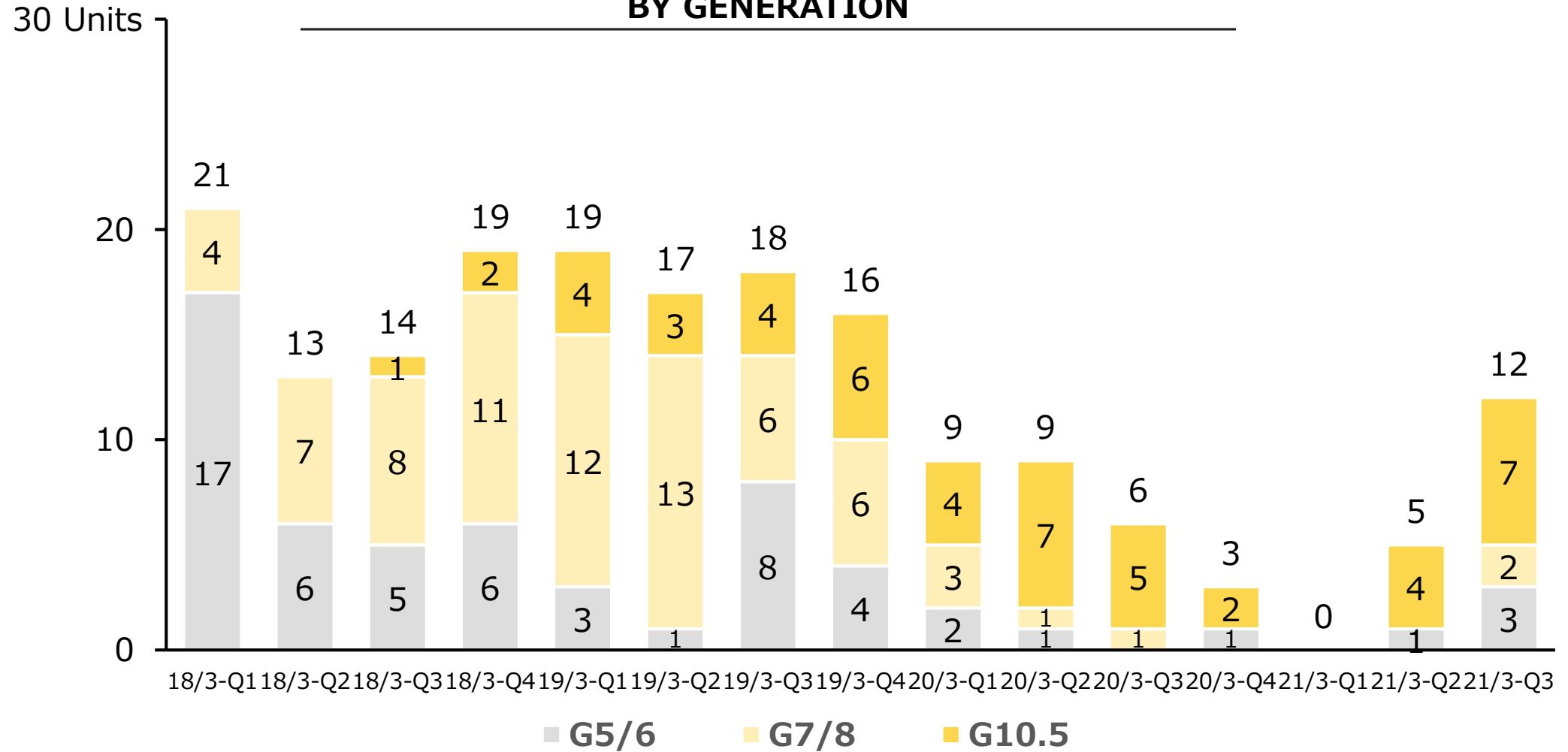


Note: The unit sales of new semiconductor lithography systems is 17 units in FY2018/3, 21 units in FY2019/3, 34 units in FY2020/3 and 17 units (forecast) in FY2021/3.

# Precision Equipment Business: Sales Units



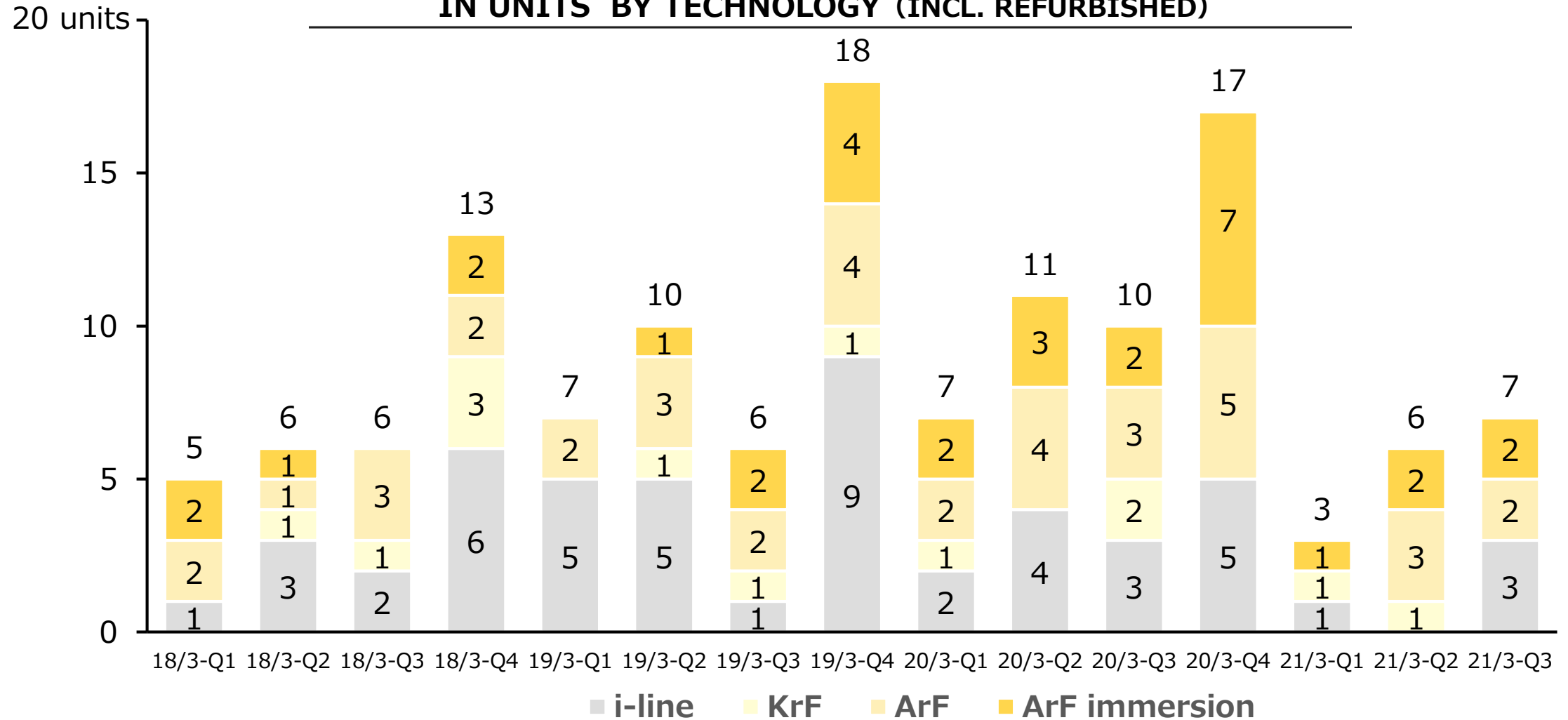
**FPD LITHOGRAPHY SYSTEMS SALES IN UNITS  
BY GENERATION**



# Precision Equipment Business: Sales Units



**SEMICONDUCTOR LITHOGRAPHY SYSTEMS SALES  
IN UNITS BY TECHNOLOGY (INCL. REFURBISHED)**



# Forecast for the year ending March 31, 2021: Foreign Exchange Impact



	Exchange Rate	Financial Impact from Fluctuation by 1 yen	
	FY2020/3 Forecast for Q4	Revenue Q4	Operating Profit Q4
US \$	¥105	Approx. ¥0.6billion	Approx. ¥0.1billion
EURO	¥115	Approx. ¥0.2billion	Approx. ¥0.1billion

Note: The foreign exchange impact above is made on the assumption that emerging-market currencies move according to the influence of US\$ and Euro.

# Disclaimer Regarding Forecast and Projections



Forward-looking statements for earnings and other performance data contained herein are based on information currently available to the Company, and all potential risks and uncertainties are taken into account. The Company asks that investors understand that changes in conditions may cause actual performance to significantly differ from these projections.

