



Financial Results for the 3rd quarter of the year ending March 31, 2022

February 3, 2022

NIKON CORPORATION

1. Financial results for the 3rd quarter of the year ending March 31, 2022

2. Forecast for the year ending March 31, 2022

Summary for the 3rd quarter of the year ending March 31, 2022



Q3	Actual	<ul style="list-style-type: none">• Revenue : ¥133.3B• Operating Profit : ¥14.8B
	YoY	<ul style="list-style-type: none">• Revenue : Down ¥17.3B<ul style="list-style-type: none">- Revenue down YoY for the company on the impact from decreased sales volumes due to parts procurement constraints in the Imaging Products Business and fewer sales of Semiconductor and FPD lithography systems in the Precision Equipment Business.• Operating Profit : Surpassed by ¥4.9B<ul style="list-style-type: none">- Operating profit up YoY for the company as profit growth in Imaging Products, Healthcare and Components Businesses overcame headwinds from reduced revenue in the Precision Equipment Business.
Q1-Q3	Actual	<ul style="list-style-type: none">• Revenue : ¥406.3B• Operating Profit : ¥46.9B
	YoY	<ul style="list-style-type: none">• Revenue : Surpassed by ¥80.1B• Operating Profit : Surpassed by ¥83.6B

Note: Amounts in this presentation material are rounded down to the hundred millions of yen.

3rd quarter of the year ending March 31, 2022: Financial Highlights



Billions of yen	FY2021/3 Q3 Actual (A)	FY2022/3 Q3 Actual (B)	Change (B)-(A)	Fy2020/3 Q3 Actual (reference)
Revenue	150.6	133.3	-17.3	153.4
Operating Profit	9.9	14.8	+4.9	4.0
% vs Revenue	6.6%	11.1%		2.6%
Profit before income taxes	10.9	16.6	+5.7	5.8
% vs Revenue	7.2%	12.5%		3.8%
Profit attributable to owners of the parent	8.1	12.6	+4.5	3.9
% vs Revenue	5.4%	9.5%		2.5%
FCF	22.5	3.6	-18.9	0.8
Exchange Rate : US \$	¥105	¥114	Impact on Revenue +6.2	¥109
EURO	¥125	¥130	Impact on Operating Profit +1.8	¥120

Operating profit margin improved thanks to a better breakeven point compared to FY2020/3 (before the COVID-19) and FY2021/3.

3rd quarter of the year ending March 31, 2022: Financial Highlights by Segments



Billions of yen		FY2021/3 Q3 Actual (A)	FY2022/3 Q3 Actual (B)	Change (B)-(A)
Imaging Products Business	Revenue	52.4	46.8	-10.7%
	Operating Profit	-0.8	6.3	+¥7.1B
Precision Equipment Business	Revenue	66.6	43.7	-34.4%
	Operating Profit	11.4	3.1	-¥8.3B
Healthcare Business	Revenue	17.1	20.2	+18.1%
	Operating Profit	0.7	1.9	+¥1.2B
Components Business	Revenue	7.7	13.9	+80.5%
	Operating Profit	1.2	6.7	¥5.5B
Industrial Metrology and Others	Revenue	6.9	8.9	+29.0%
	Operating Profit	0.5	1.7	+¥1.2B
Corporate P/L non- attributable to any reportable segments	Revenue	—	—	—
	Operating Profit	-3.5	-4.8	-¥1.3B
Consolidated	Revenue	150.6	133.3	-11.5%
	Operating Profit	9.9	14.8	+¥4.9B

Operating profit increased YoY in all segments except Precision Equipment Business.
All segments were profitable.

Note: In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

1st to 3rd quarter of the year ending March 31, 2022: Financial Highlights



Billions of yen	FY2021/3 Q1-Q3 Actual (A)	FY2022/3 Q1-Q3 Actual (B)	Change (B)-(A)	FY2020/3 Q1-Q3 Actual (reference)
Revenue	326.2	406.3	+80.1	444.4
Operating Profit	-36.7	46.9	+83.6	21.5
% vs Revenue	-11.3%	11.5%		4.8%
Profit before income taxes	-27.9	52.5	+80.4	25.9
% vs Revenue	-8.6%	12.9%		5.8%
Profit attributable to owners of the parent	-23.4	39.0	+62.4	20.2
% vs Revenue	-7.2%	9.6%		4.5%
FCF	10.4	24.4	+14.0	4.7
Exchange Rate: US\$	¥106	¥111	Impact on Revenue +14.6	¥109
EURO	¥122	¥131	Impact on Operating Profit +4.6	¥121

1st to 3rd quarter of the year ending March 31, 2022: Financial Highlights by Segments



Billions of yen		FY2021/3 Q1-Q3 Actual (A)	FY2022/3 Q1-Q3 Actual (B)	Change (B)-(A)
Imaging Products Business	Revenue	116.7	136.0	+16.5%
	Operating profit	-28.6	18.8	+¥47.4B
Precision Equipment Business	Revenue	130.4	162.9	+24.9%
	Operating profit	4.0	24.8	+¥20.8B
Healthcare Business	Revenue	42.8	53.2	+24.3%
	Operating profit	-1.6	2.8	+¥4.4B
Components Business	Revenue	18.1	30.6	+69.1%
	Operating profit	0.3	10.1	+¥9.8B
Industrial Metrology and Others	Revenue	18.1	23.5	+29.8%
	Operating profit	0.0	0.1	+¥0.1B
Corporate P/L non-attributable to any reportable segments	Revenue	—	—	—
	Operating profit	-10.9	-9.8	+¥1.1B
Consolidated	Revenue	326.2	406.3	+24.6%
	Operating profit	-36.7	46.9	+¥83.6B

Revenue and operating profit increased YoY in all segments and became profitable.

Note: In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

3rd quarter of the year ending March 31, 2022: Imaging Products Business



	FY2021/3 Actual		FY2022/3 Actual		Change	
	Q3 (A)	Q1-Q3 (B)	Q3 (C)	Q1-Q3 (D)	(C)-(A)	(D)-(B)
Billions of yen						
Revenue	52.4	116.7	46.8	136.0	-5.6	+19.3
Operating Profit	-0.8	-28.6	6.3	18.8	+7.1	+47.4
% vs Revenue	-1.5%	-24.5%	13.5%	13.8%		
Digital Camera- Interchangeable Lens type (Units sold: 1,000)	280	660	160	550	-120	-110
Interchangeable Lens (Units sold: 1,000)	470	1,080	360	1,020	-110	-60
Compact DSC (Units sold: 1,000)	80	200	40	170	-40	-30

Q3 YoY Change: Due to parts procurement constraints, sales volumes decreased. Mirrorless volumes beat DSLR in both camera bodies and interchangeable lenses. Averaging sales price(ASP) increased as the shift to models for pro/hobbyist progresses, with a boost from the flagship model Z 9 newly released in December. Revenue decreased in lower sales volumes despite of increased ASP. Operating profit grew on increased ASP and benefits from reduced business costs.

Note: In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

3rd quarter of the year ending March 31, 2022: Precision Equipment Business



	FY2021/3 Actual		FY2022/3 Actual		Change	
	Q3 (A)	Q1-Q3 (B)	Q3 (C)	Q1-Q3 (D)	(C)-(A)	(D)-(B)
Billions of yen						
Revenue	66.6	130.4	43.7	162.9	-22.9	+32.5
Operating Profit	11.4	4.0	3.1	24.8	-8.3	+20.8
% vs Revenue	17.1%	3.1%	7.1%	15.2%		
FPD Lithography Systems (units)	12	17	7	37	-5	+20
Semiconductor Lithography Systems New/Refurbished (units)	5/2	11/5	3/5	4/14	-2/+3	-7/+9

Q3 YoY Change: Revenue and operating profit were down. The service business trended well in both FPD and Semiconductor Lithography Businesses. However, sales volumes decreased in FPD lithography systems for large panels and new semiconductor lithography systems.

Note: In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

3rd quarter of the year ending March 31, 2022: Healthcare Business



	FY2021/3 Actual		FY2022/3 Actual		Change	
	Q3 (A)	Q1-Q3 (B)	Q3 (C)	Q1-Q3 (D)	(C)-(A)	(D)-(B)
Billions of yen						
Revenue	17.1	42.8	20.2	53.2	+3.1	+10.4
Operating Profit	0.7	-1.6	1.9	2.8	+1.2	+4.4
% vs Revenue	4.1%	-3.7%	9.4%	5.3%		

Q3 YoY Change: Revenue and operating profit for the whole business trended well primarily in North America and Europe in both biological microscopes and retinal diagnostic imaging systems. Operating profit hit a quarterly record high.

3rd quarter of the year ending March 31, 2022: Components Business



	FY2021/3 Actual		FY2022/3 Actual		Change	
	Q3 (A)	Q1-Q3 (B)	Q3 (C)	Q1-Q3 (D)	(C)-(A)	(D)-(B)
Billions of yen						
Revenue	7.7	18.1	13.9	30.6	+6.2	+12.5
Operating Profit	1.2	0.3	6.7	10.1	+5.5	+9.8
% vs Revenue	15.6%	1.7%	48.2%	33.0%		

Q3 YoY Change: Revenue and operating profit grew. EUV related components made significant contributions to growth in sales and profit. Additionally, sales were strong in optical parts for semiconductor related products, encoders for industrial equipment and photomask substrates for FPD.

Note: In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

3rd quarter of the year ending March 31, 2022: Industrial Metrology Business and Others



	FY2021/3 Actual		FY2022/3 Actual		Change	
	Q3 (A)	Q1-Q3 (B)	Q3 (C)	Q1-Q3 (D)	(C)-(A)	(D)-(B)
Billions of yen						
Revenue	6.9	18.1	8.9	23.5	+2.0	+5.4
Operating Profit	0.5	0.0	1.7	0.1	+1.2	+0.1
% vs Revenue	7.2%	0.0%	19.1%	0.4%		

Q3 YoY Change: In the Industrial Metrology Business, revenue and operating profit grew on sustained activity in semiconductors and electronic components while imaging metrology equipment and industrial microscopes drove sales.

Note: In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

1. Financial results for the 3rd quarter of the year ending March 31, 2022

2. Forecast for the year ending March 31, 2022

Forecast for the year ending March 31, 2022



Revenue

- **Company total forecast: ¥550.0B** (Revised upward ¥15.0B vs. previous forecast)
 - Imaging Products: Revised upward ¥5.0B, reflecting improvement of sales mix and impact of foreign exchange, etc.
 - Precision Equipment: Revised upward ¥3.0B, reflecting increased service revenue and impact of foreign exchange, etc.
 - Healthcare: Revised upward ¥3.0B, reflecting Q3 performance.
 - Components: Revised upward ¥4.0B, expecting increase in sales of EUV related component, optical parts and encoders.

Operating profit

- **Company total forecast: ¥47.0B** (Revised upward ¥13.0B vs. previous forecast)
 - Imaging Products: Revised upward ¥5.0B, reflecting improvement of revenue and expense control, etc.
 - Precision Equipment: Revised upward ¥2.5B, reflecting improvement of revenue and expense control, etc.
 - Healthcare: Revised upward ¥1.5B, reflecting improvement of revenue and expense control, etc.
 - Components: Revised upward ¥4.0B, reflecting improvement of revenue and expense control, etc.

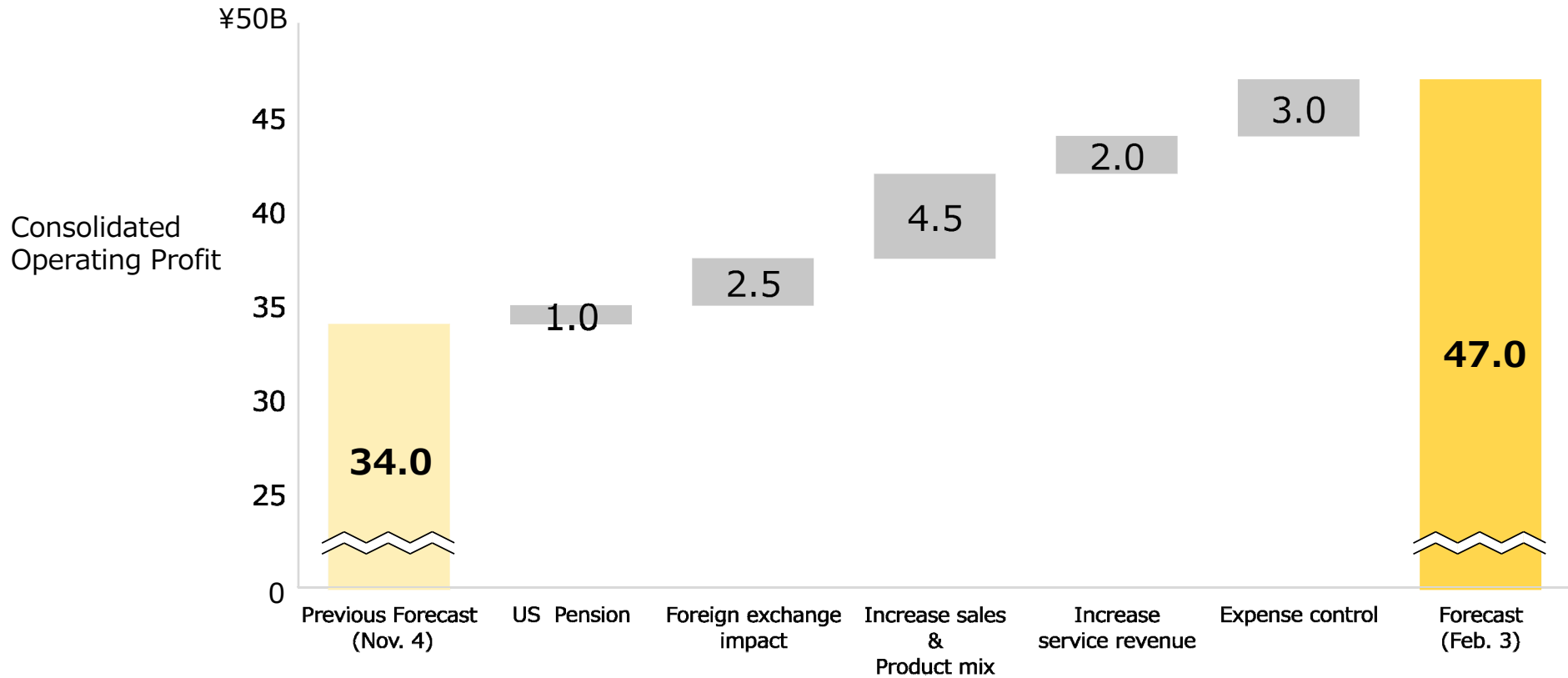
Profit attributable to owners of the parent

- **Company total forecast: ¥39.0B** (Revised upward ¥10.0B vs. previous forecast)

Shareholder Returns

- **Annual Dividend: ¥40, Interim Dividend: ¥20** (unchanged from previous forecast)

Forecast for the year ending March 31, 2022: Operating Profit Breakdown



Significant upwards of operating profit, because of foreign exchange impact, increased sales and expense control, etc.

Note: U.S. Pension Fund: Posted one-time profit in 1H of FY2022/3 due to changes in pension system at US subsidiary. In 2H of FY2022/3, an approximately equivalent amount in costs was expected to detract from operating profit, however, some of the costs were booked directly as equity, other comprehensive income, without hitting the income statement, and the operating profit upwards vs. previous forecast.

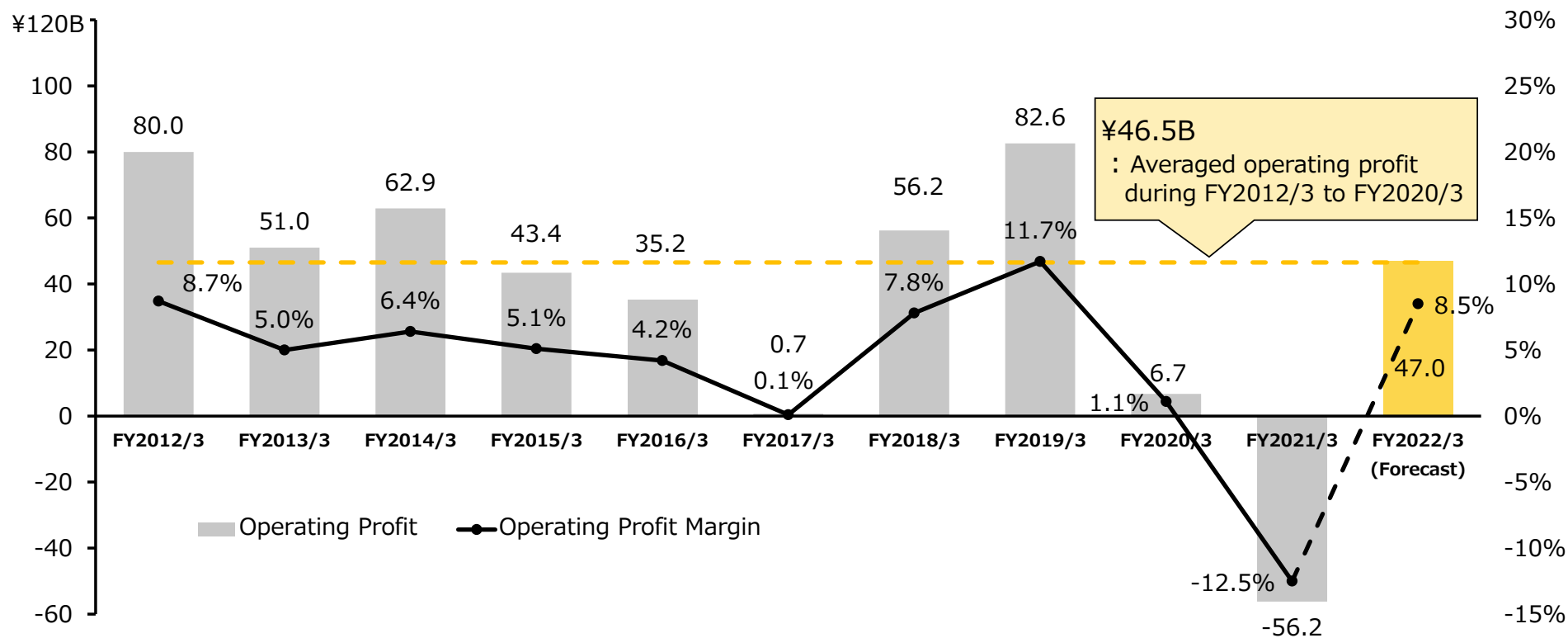
Forecast for the year ending March 31, 2022: Financial Highlights



Billions of yen	FY2021/3 Actual (A)	Previous Forecast (Nov. 4) (B)	New Forecast (Feb. 3) (C)	Change (C)-(A)	Change (C)-(B)
Revenue	451.2	535.0	550.0	+98.8	+15.0
Operating Profit	-56.2	34.0	47.0	+103.2	+13.0
% vs Revenue	-12.5%	6.4%	8.5%		
Profit before income taxes	-45.3	39.0	53.0	+98.3	+14.0
% vs Revenue	-10.0%	7.3%	9.6%		
Profit attributable to owners of the parent	-34.4	29.0	39.0	+73.4	+10.0
% vs Revenue	-7.6%	5.4%	7.1%		
EPS	¥-93.96	¥78.98	¥106.21	+¥200.17	+¥27.23
Annual Dividends	¥20	¥40	¥40	+¥20	±0
Exchange Rate : US \$	¥106	¥107	¥112	Impact on revenue	
				+¥19.1	+¥10.6
EURO	¥124	¥128	¥130	Impact on operating profit	
				+¥5.6	+¥2.6

Note: EPS (Basic Earning per Share) = Profit attributable to owner of the parent / Average number of shares during the term
Approx. 0.367B shares, an average over the number of shares at the end of FY2021/3 and the expected number of shares at the end of FY2022/3.

Forecast for the year ending March 31, 2022: Operating Profit History last 10 years



Operating profit in FY2022/3 is projected to recover to average level before the COVID-19

Note: Adopted Japanese standard until FY2015/3.

Forecast for the year ending March 31, 2022: Financial Highlights by Segments

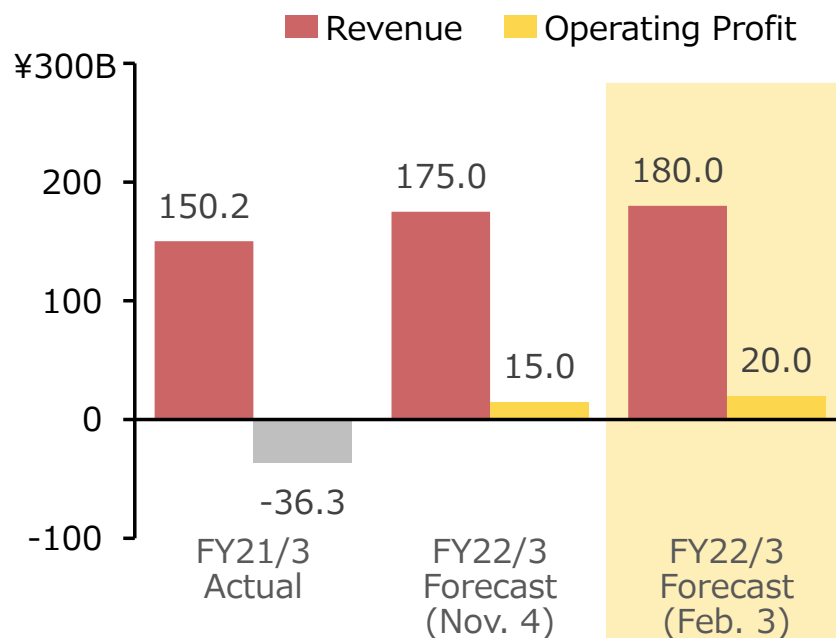


Billions of yen		FY2021/3 Actual (A)	Previous Forecast (Nov.4) (B)	New Forecast (Feb.3) (C)	Change (C)-(A)	Change (C)-(B)
Imaging Products Business	Revenue	150.2	175.0	180.0	+19.8%	+2.9%
	Operating Profit	-36.3 (- 33.0)	15.0	20.0	+¥56.3B	+¥5.0B
	Precision Equipment Business	Revenue	184.7	217.0	220.0	+19.1%
Operating Profit		-0.6 (- 0.6)	23.0	25.5	+¥26.1B	+¥2.5B
Healthcare Business		Revenue	62.8	70.0	73.0	+16.2%
	Operating Profit	-3.0 (- 3.0)	2.0	3.5	+¥6.5B	+¥1.5B
	Components Business	Revenue	25.7	38.0	42.0	+63.4%
Operating Profit		0.1 (0.1)	8.5	12.5	+¥12.4B	+¥4.0B
Industrial Metrology and Others		Revenue	27.6	35.0	35.0	+26.8%
	Operating Profit	-1.2 (- 0.3)	1.5	1.5	+¥2.7B	±¥0.0B
	Corporate P/L non- attributable to any reportable segments	Revenue	—	—	—	—
Operating Profit		-15.0 (- 15.0)	-16.0	-16.0	-¥1.0B	±¥0.0B
Consolidated		Revenue	451.2	535.0	550.0	+21.9%
	Operating Profit	-56.2 (- 51.9)	34.0	47.0	+¥103.2B	+¥13.0B

Note: OP figures in parentheses are the operating profit excluding restructuring relevant expenses.

In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

Forecast for the year ending March 31, 2022: Imaging Products Business



• Revenue: Revised upward ¥29.8B YoY (Up ¥5.0B vs. previous forecast)

- Projecting lower sales volumes both in the market and at Nikon due to parts procurement constraints
- Strong advance orders and sales of the flagship model Z 9. Also, expansion of lineup of Z-mount lenses is fulfilling demand from pro/hobbyist.
- Revised upward on higher ASP driven by foreign exchange (FX) assumption changes and improved product mix.
- Even as we focus on address parts procurement constraints, we expect to be impacted into next fiscal year.

• Operating Profit: Revised upward ¥56.3B YoY (Up ¥5.0B vs. previous forecast)

- Restructuring efforts will continue through the end of the fiscal year, achieving a cumulative ¥63.0B reduction in business costs over the three years of the medium-term management plan.
- Q4 operating profit is projected to decline QoQ due to a concentration of costs related to new products.
- Full-year operating profit should beat our previous forecast, bringing the OP margin above 10%, thanks to FX impact and product mix improvements.

Digital Camera-Interchangeable Lens type (units:1,000)

Market Scale	5,520	5,400	5,200
Nikon	840	750	700

Interchangeable Lens (units:1,000)

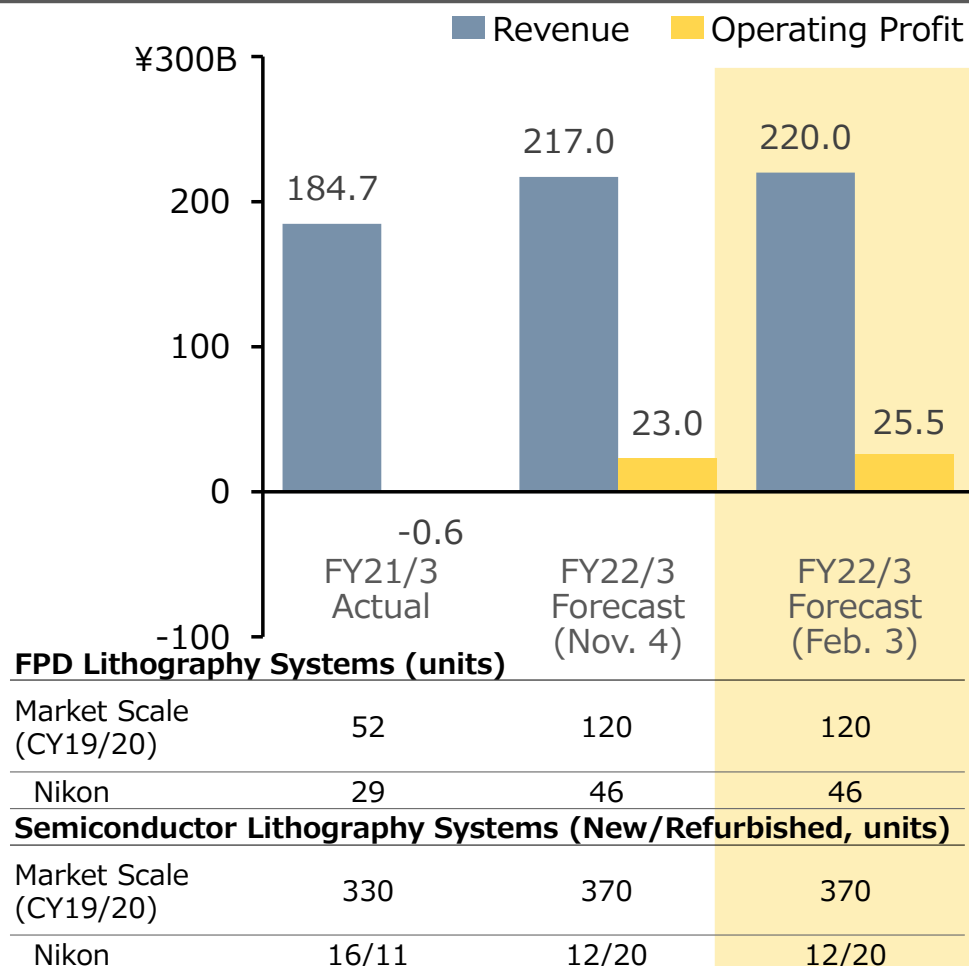
Market Scale	9,110	9,200	9,200
Nikon	1,350	1,300	1,300

Compact DSC (units:1,000)

Market Scale	3,430	2,850	2,850
Nikon	260	200	200

Note : In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

Forecast for the year ending March 31, 2022: Precision Equipment Business



- **Revenue: Revised upward ¥35.3B YoY (Up ¥3.0B vs. previous forecast)**

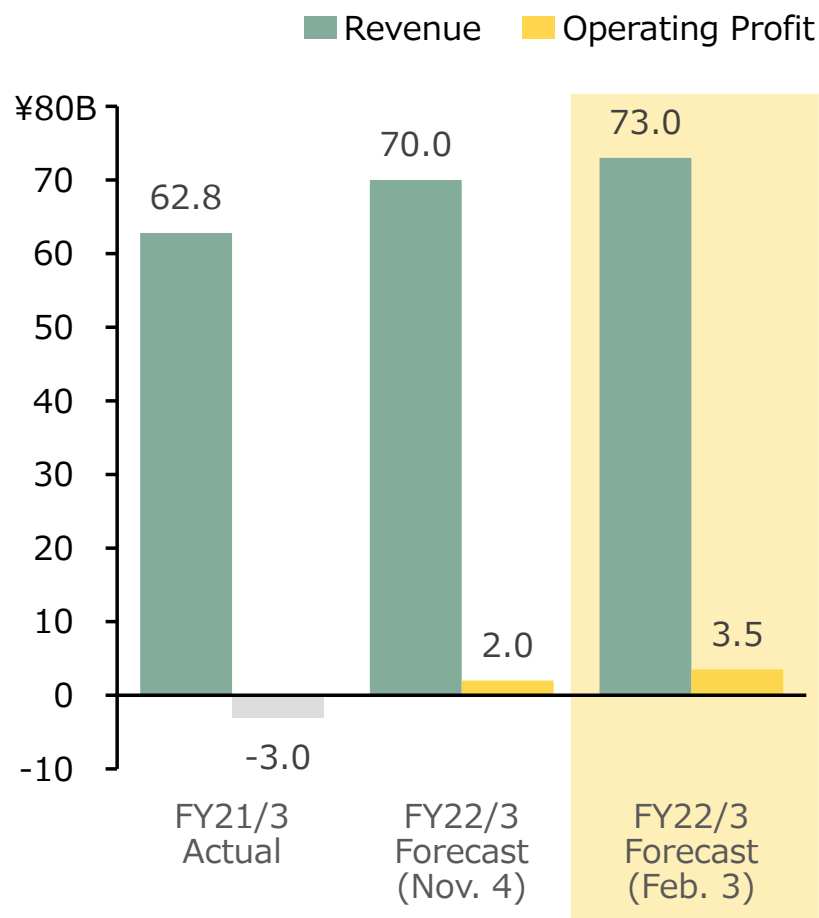
- Sales of FPD and Semiconductor lithography systems in line with plan.
- The service business is trending well.

- **Operating Profit: Revised upward ¥26.1B YoY (Up ¥2.5B vs. previous forecast)**

- Revising guidance upward ¥2.5B vs. previous forecast due to factors including strength in the service business for FPD and Semiconductor and expense control.

Note : In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

Forecast for the year ending March 31, 2022: Healthcare Business



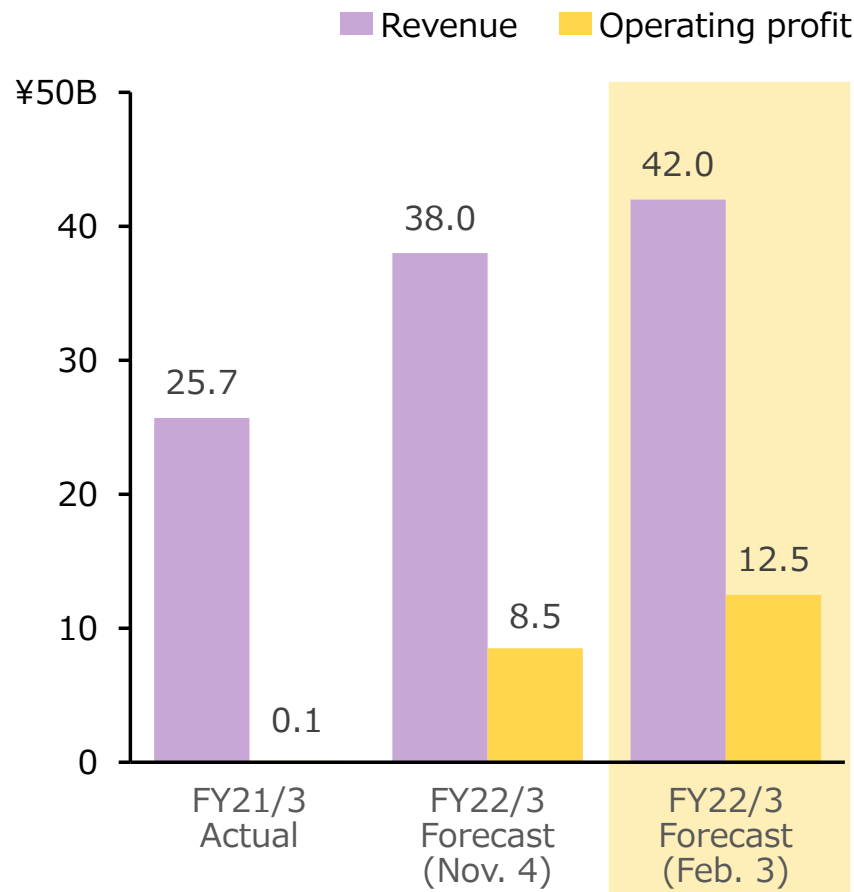
- **Revenue: Revise upward ¥10.2B YoY (Up ¥3.0B vs. previous forecast)**

- Business has been good, thanks to strong demand for biological microscopes and better-than-expected performance in retinal diagnostic imaging systems.

- **Operating Profit: Revised upward ¥6.5B YoY (Up ¥1.5B vs. previous forecast)**

- Revised upward ¥1.5B vs. previous forecast reflect benefits from increased revenue and expense control.

Forecast for the year ending March 31, 2022: Components Business



- **Revenue: Revised upward ¥16.3B YoY (Up ¥4.0B vs. previous forecast)**

- Sales of EUV related component forecasting to increase.
- Upward vs. previous forecast because optical parts for semiconductor related products and encoders for industrial equipment, etc. are trending well.

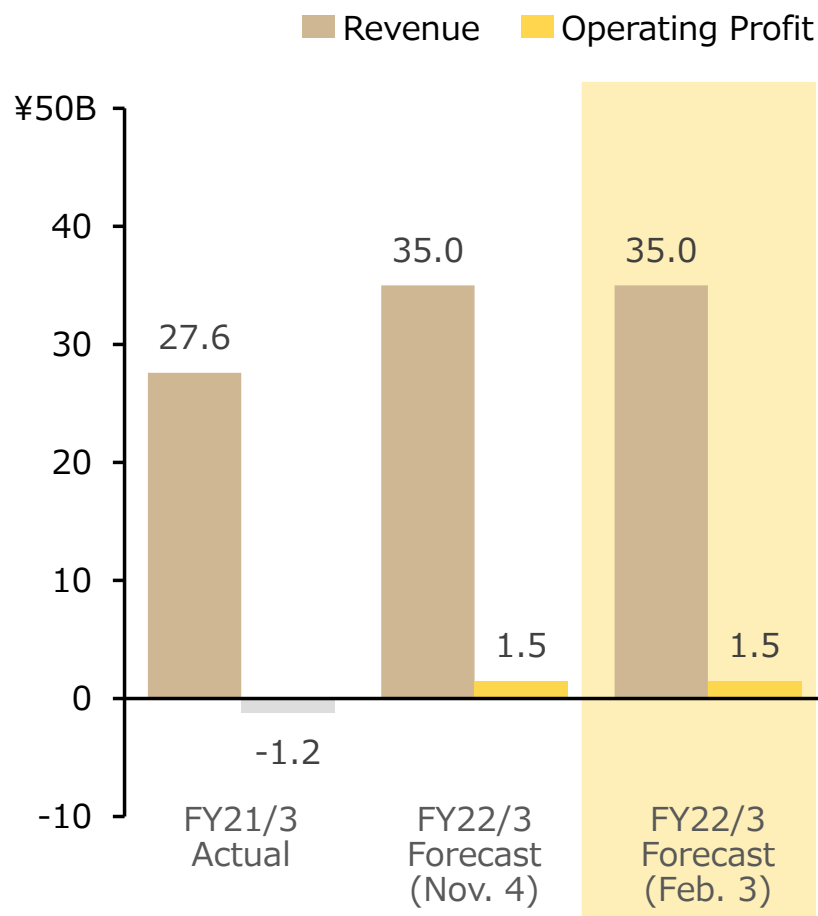
- **Operating profit: Revised upward ¥12.4B YoY (Up ¥4.0B vs. previous forecast)**

- Revised upward ¥4.0B vs. previous forecast to reflect benefits from increased revenue and expense control.

Note : Actual in FY2021/3 and comments referring previous year are reference, as new disclosure.

In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.

Forecast for the year ending March 31, 2022: Industrial Metrology Business and Others



- **Revenue: Up ¥7.4B YoY**

- In the Industrial Metrology Business, revenue growth YoY on sustained strength in demand for metrology equipment and microscopes.

- **Operating Profit: Up ¥2.7B YoY**

- Profit growth YoY to reflect to benefits from increased revenue and expense control.

Note : In April 2021, some production subsidiaries related to the Imaging Products Business, Precision Equipment Business, and Components Business were transferred to Industrial Metrology and Others, and retroactively applied to the FY2021/3.