



# Financial Results for the 1st quarter of the year ending March 31, 2023

August 4, 2022

1. Financial Results for the 1st quarter of the year ending March 31, 2023
2. Forecast for the year ending March 31, 2023

# Summary for the 1st quarter of the year ending March 31, 2023



## Actual

- Revenue : ¥145.6B
- Operating profit : ¥ 15.3B (Positive in all segments)
- Profit attributable to owners of the parent : ¥ 11.8B

## YoY

- Revenue : Up ¥13.4B
- Operating profit : Down ¥ 4.6B
- Profit attributable to owners of the parent : Down ¥ 4.0B
- Profits were flat YoY excluding effects from last year's one-time profit from land sale and US pension fund
- Increased in revenue and operating profit in all segments except Precision Equipment Business
  - Imaging Products Business : Increased ¥11.2B in revenue and ¥4.4 in operating profit by weaker yen and better product mix
  - Precision Equipment Business : Decreased ¥10.4B in revenue and ¥9.4B in operating profit by lower sales volumes of FPD lithography systems
  - Components Business : Increased ¥ 5.2B in revenue and ¥3.3B in operating profit by increased sales of parts and components

Note: Amounts in this statement are rounded down to the hundred millions of yen.

In 1Q of FY2022/3 one-time profit: ¥2.35B in capital gains from sale of land and building, ¥1.9B from US pension fund  
(US pension fund: Posted one-time profit in FY2022/3 due to changes in pension system at US subsidiary.)

# 1st quarter of the year ending March 31, 2023: Financial Highlights



Billions of Yen	FY2022/3 Q1 Actual (A)	FY2023/3 Q1 Actual (B)	Change (B)-(A)
Revenue	132.2	<b>145.6</b>	+13.4
Operating profit	19.9	<b>15.3</b>	-4.6
% vs Revenue	15.1%	<b>10.5%</b>	
Profit before income taxes	21.1	<b>16.5</b>	-4.6
% vs Revenue	16.0%	<b>11.3%</b>	
Profit attributable to owners of the parent	15.8	<b>11.8</b>	-4.0
% vs Revenue	12.0%	<b>8.1%</b>	
FCF	-2.8	<b>-3.1</b>	-0.3
Exchange Rate: US\$	¥110	<b>¥130</b>	Impact on Revenue +10.7
EURO	¥132	<b>¥138</b>	Impact on Operating profit +2.6

Revenue up YoY on weaker yen and other factors.  
Profits down mostly due to disappearance of last year's one-time profit.

# 1st quarter of the year ending March 31, 2023: Performance by Segment



	Billions of Yen	FY2021/3 Q1 Actual (A)	FY2022/3 Q1 Actual (B)	Change (B)-(A)
Imaging Products Business	Revenue	50.0	<b>61.2</b>	+22.4%
	Operating profit	9.2	<b>13.6</b>	+¥4.4B
Precision Equipment Business	Revenue	51.8	<b>41.4</b>	-20.1%
	Operating profit	13.4	<b>4.0</b>	-¥9.4B
Healthcare Business	Revenue	15.8	<b>21.7</b>	+37.3%
	Operating profit	0.4	<b>0.8</b>	+¥0.4B
Components Business	Revenue	7.7	<b>12.9</b>	+67.5%
	Operating profit	2.1	<b>5.4</b>	+¥3.3B
Industrial Metrology and Others	Revenue	6.7	<b>8.1</b>	+20.9%
	Operating profit	-1.0	<b>0.6</b>	+¥1.6B
Corporate P/L non-attributable to any reportable segments	Operating profit	-4.3	<b>-9.2</b>	-¥4.9B
Consolidated	Revenue	132.2	<b>145.6</b>	+10.1%
	Operating profit	19.9	<b>15.3</b>	-¥4.6B

Corporate P/L non-attributable to any reportable segments declined mainly due to disappearance of capital gain from last year's land sale and changes in elimination from intersegment transactions.

Note: In FY2023/3, "Next Generation Project Div." is transferred from Precision Equipment Business to Corporate P/L non-attributable to any reportable segments, and retroactively applied to the FY2022/3.

# 1st quarter of the year ending March 31, 2023: Imaging Products Business



	FY2022/3 Q1 Actual (A)	FY2023/3 Q1 Actual (B)	Change (B)-(A)
Billions of Yen			
Revenue	50.0	<b>61.2</b>	+11.2
Operating profit	9.2	<b>13.6</b>	+4.4
% vs Revenue	18.6%	<b>22.2%</b>	
Digital Camera-Interchangeable Lens type (units: 1,000)	220	<b>200</b>	-20
Interchangeable Lens (units: 1,000)	390	<b>340</b>	-50
Compact DSC (units:1,000)	70	<b>40</b>	-30

## Q1 YoY : Increased revenue and operating profit

- Revenue and operating profit up due to weaker yen and ASP improvement through the shift to mid/high-end models for pro/hobbyists.

# 1st quarter of the year ending March 31, 2023: Precision Equipment Business



Billions of Yen	FY2022/3 Q1 Actual (A)	FY2023/3 Q1 Actual (B)	Change (B)-(A)
<b>Revenue</b>	51.8	<b>41.4</b>	-10.4
<b>Operating profit</b>	13.4	<b>4.0</b>	-9.4
% vs Revenue	26.0%	<b>9.7%</b>	
<b>FPD Lithography Systems (units)</b>	13	<b>7</b>	-6
<b>Semiconductor Lithography Systems New/Refurbised (units)</b>	0/1	<b>4/4</b>	+4/+3

## Q1 YoY : Decreased revenue and operating profit

- Revenue and operating profit down as increased sales of semiconductor lithography systems could not offset decreased sales of FPD lithography systems, mainly for large panel.

Note: In FY2023/3, "Next Generation Project Div." is transferred from Precision Equipment Business to Corporate P/L non-attributable to any reportable segments, and retroactively applied to the FY2022/3.

# 1st quarter of the year ending March 31, 2023: Healthcare Business



Billions of Yen	FY2022/3 Q1 Actual (A)	FY2023/3 Q1 Actual (B)	Change (B)-(A)
Revenue	15.8	<b>21.7</b>	+5.9
Operating profit	0.4	<b>0.8</b>	+0.4
% vs Revenue	2.6%	<b>4.1%</b>	

## Q1 YoY : Increased revenue and operating profit

- Revenue and operating profit up thanks to substantial growth in biological microscopes in the North American market, strength in retinal diagnostic imaging systems, and weaker yen.



# 1st quarter of the year ending March 31, 2023: Components Business



Billions of Yen	FY2022/3 Q1 Actual (A)	FY2023/3 Q1 Actual (B)	Change (B)-(A)
Revenue	7.7	<b>12.9</b>	+5.2
Operating profit	2.1	<b>5.4</b>	+3.3
% vs Revenue	27.3%	<b>41.7%</b>	

## Q1 YoY : Increased revenue and operating profit

- Revenue and operating profit up on increased sales of optical parts and optical components for semiconductor related products, EUV related components, and photomask substrate for FPD, etc.

# 1st quarter of the year ending March 31, 2023: Industrial Metrology and Others



Billions of Yen	FY2022/3 Q1 Actual (A)	FY2023/3 Q1 Actual (B)	Change (B)-(A)
Revenue	6.7	<b>8.1</b>	+1.4
Operating profit	-1.0	<b>0.6</b>	+1.6
% vs Revenue	-15.1%	<b>7.8%</b>	

## Q1 YoY : Increased revenue and operating profit

- Revenue up on increased sales of metrology equipment such as CNC video measuring systems for semiconductor and electronics parts in the Industrial Metrology Business.
- Operating profit also improved on increased utilization rates at production subsidiaries belonging to “Others”.

1. Financial Results for the 1st quarter of the year ending March 31, 2023

2. Forecast for the year ending March 31, 2023

# Summary for forecasts for the first half and the full year ending March 31, 2023



## Forecast for the first half of the year

- **Revenue** : **¥275.0B** (Revised downward ¥20.0B vs. previous forecast)
- **Operating profit** : **¥ 23.0B** (Unchanged from previous forecast)
- **Profit attributable to owners of the parent** : **¥ 17.0B** (Unchanged from previous forecast)
  - **Imaging Products** : Revised upward ¥5.0B in revenue and operating profit, respectively, reflecting to Q1 results.
  - **Precision Equipment** : Sifted ¥25.0B in revenue and ¥5.0B in operating profit from 1H to 2H, since some installations of FPD and semiconductor lithography systems are expected to be delayed to 2H

## Forecast for the full year

- **Reflected upward revision of the first half in the Imaging Products Business**
- **Revenue** : **¥625.0B** (Revised upward ¥5.0B vs. previous forecast)
- **Operating profit** : **¥ 55.0B** (Revised upward ¥5.0B vs. previous forecast)
- **Profit attributable to owners of the parent** : **¥ 42.0B** (Revised upward ¥4.0B vs. previous forecast)
- **Exchange rate : US\$ ¥122, EURO ¥132**  
(From the 2Q onwards, the same rate as previous forecast)
- **Dividend forecast : Annual ¥40, interim: ¥20** (Unchanged from previous forecast)

# Forecast for the year ending March 31, 2023: Financial Highlights



	FY2022/3	Previous Forecast	New Forecast	Change	Change
Billions of Yen	Actual (A)	(May 12) (B)	(Aug. 4) (C)	(C)-(A)	(C)-(B)
<b>Revenue</b>	539.6	620.0	<b>625.0</b>	+85.4	+5.0
<b>Operating profit</b>	49.9	50.0	<b>55.0</b>	+5.1	+5.0
% vs Revenue	9.3%	8.1%	<b>8.8%</b>		
<b>Profit before income taxes</b>	57.0	52.0	<b>57.0</b>	±0.0	+5.0
% vs Revenue	10.6%	8.4%	<b>9.1%</b>		
<b>Profit attributable to owners of the parent</b>	42.6	38.0	<b>42.0</b>	-0.6	+4.0
% vs Revenue	7.9%	6.1%	<b>6.7%</b>		
<b>EPS</b>	¥116.23	¥103.47	<b>¥114.78</b>	-¥1.45	+¥11.31
<b>Annual Dividends</b>	¥40	¥40	<b>¥40</b>	±¥0	±¥0
Exchange Rate: US\$	¥112	¥120	<b>¥122</b>	Impact on Revenue	
				+21.7	+5.6
EURO	¥131	¥130	<b>¥132</b>	Impact on Operating profit	
				+4.7	+1.4

Note: EPS (Basic Earnings per Share) = Profit attributable to owners of the parent / Average number of shares during the term.  
(The actual of FY2021/3 and the forecast of FY2022/3 is calculated by approx. 366M shares.)

# Forecast for the year ending March 31, 2023:

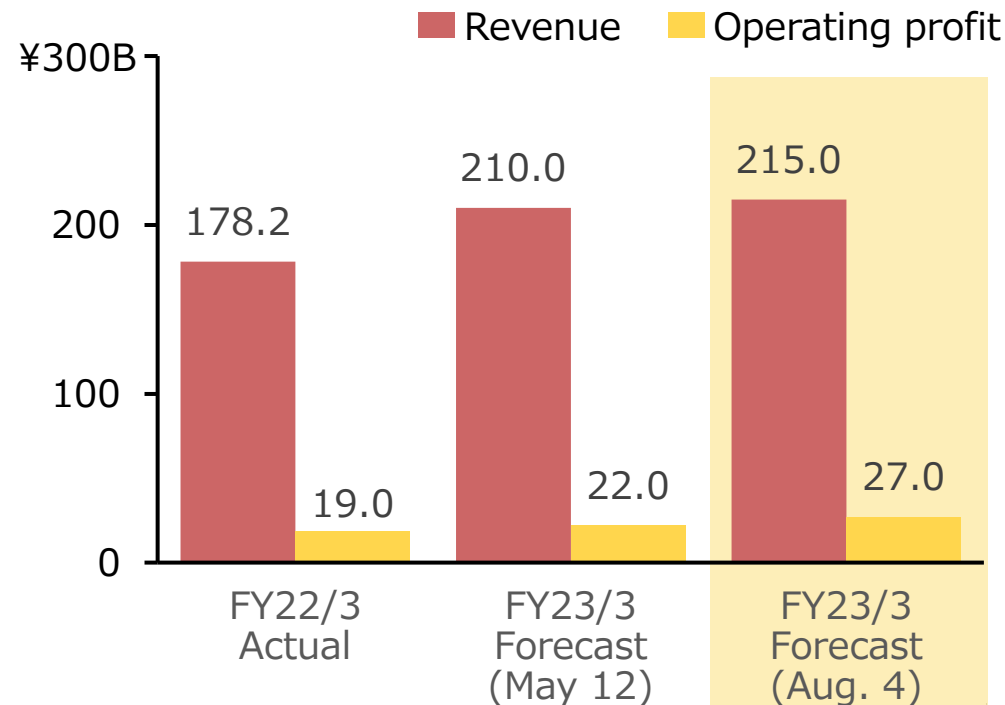
## Forecast by Segment



		Billions of Yen				
		FY2022/3 Actual (A)	Previous Forecast (May 12) (B)	New Forecast (Aug. 4) (C)	Change (C)-(A)	Change (C)-(B)
Imaging Products Business	Revenue	178.2	210.0	<b>215.0</b>	+36.8	+5.0
	Operating profit	19.0	22.0	<b>27.0</b>	+8.0	+5.0
Precision Equipment Business	Revenue	211.2	240.0	<b>240.0</b>	+28.8	±0.0
	Operating profit	39.4	35.0	<b>35.0</b>	-4.4	±0.0
Healthcare Business	Revenue	73.2	80.0	<b>80.0</b>	+6.8	±0.0
	Operating profit	4.3	6.0	<b>6.0</b>	+1.7	±0.0
Components Business	Revenue	40.8	53.0	<b>53.0</b>	+12.2	±0.0
	Operating profit	12.7	17.0	<b>17.0</b>	+4.3	±0.0
Industrial Metrology and Others	Revenue	36.0	37.0	<b>37.0</b>	+1.0	±0.0
	Operating profit	2.9	4.0	<b>4.0</b>	+1.1	±0.0
Corporate P/L non-attributable to any reportable segments	Operating profit	-28.6	-34.0	<b>-34.0</b>	-5.4	±0.0
Consolidated	Revenue	539.6	620.0	<b>625.0</b>	+85.4	+5.0
	Operating profit	49.9	50.0	<b>55.0</b>	+5.1	+5.0

Note: In FY2023/3, "Next Generation Project Div." is transferred from Precision Equipment Business to Corporate P/L non-attributable to any reportable segments, and retroactively applied to the FY2022/3.

# Forecast for the year ending March 31, 2023: Imaging Products Business



## • Revenue: Up ¥36.8B YoY

(Up ¥5.0B vs. previous forecast)

- Unchanged forecast for market and Nikon sales volumes from previous forecast.
- The shift to mid/high-end models for pro/hobbyists has been performing well. Aim to grow revenue YoY mainly in mirrorless cameras and interchangeable lenses.
- Lift full-year revenue forecast to ¥215.0B (up ¥5.0B vs. previous forecast), reflecting Q1 results.
- Making an efforts to response of continued parts procurement constraints.

## • Operating profit: Up ¥8.0B YoY

(Up ¥5.0B vs. previous forecast)

- Aim to grow operating profit YoY driven by increasing sales of mid/high-end cameras and increasing ASP as well as weaker yen.
- Expect to increase expenses such as development to improve product competitiveness.
- Lift full-year forecast to ¥27.0B (up ¥5.0B vs. previous forecast), reflecting Q1 results.

### Digital Camera-Interchangeable Lens type (units:1,000)

Market Scale	5,120	5,100	5,100
Nikon	700	700	700

### Interchangeable Lens (units:1,000)

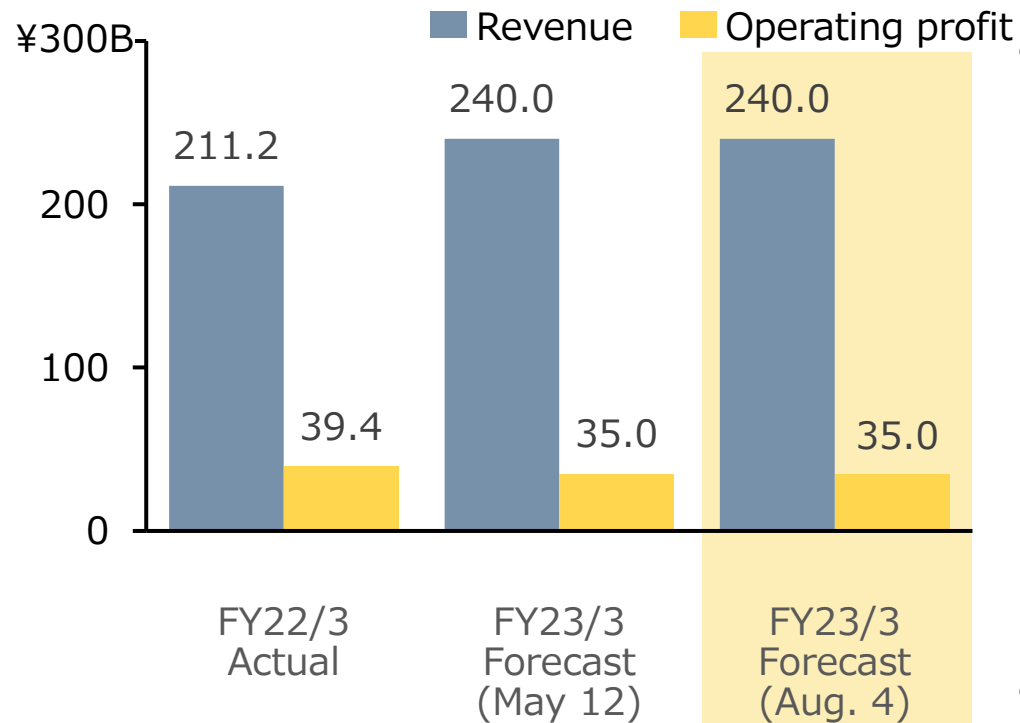
Market Scale	9,390	9,400	9,400
Nikon	1,270	1,250	1,250

### Compact DSC (units:1,000)

Market Scale	2,720	2,200	2,200
Nikon	190	100	100

Note: Compact DSC : A camera equipped with integrated lens and do not have the function to replace lenses. (Eligible products of Nikon: COOLPIX P1000, P950, etc.)

# Forecast for the year ending March 31, 2023: Precision Equipment Business



## • Revenue: Up ¥28.8B YoY

(Unchanged from previous forecast)

- In FPD lithography business, revenue to decline on large impact from decreasing units in lithography systems.
- In semiconductor lithography business, revenue to grow on increasing units of new systems (mainly ArF) due to strong demand from customers.
- Service business strength to continue, but revenue will decline compared to last year's which included transient.
- Customers postponed completion of some installations from 1H into 2H in both FPD and semiconductor lithography systems

## • Operating profit: Down ¥4.4B YoY

(Unchanged from previous forecast)

- In semiconductor lithography business, operating profit to increase as increasing sales volumes of new and refurbished systems compensate for decrease in profit of the service business.
- Decline in operating profit YoY in line with the previous forecast in this segment as a whole, due to substantial negative impact on lower sales volumes of FPD lithography systems.

### FPD Lithography Systems (units)

Market Scale (CY21/22)	116	95	95
Nikon	46	31	31

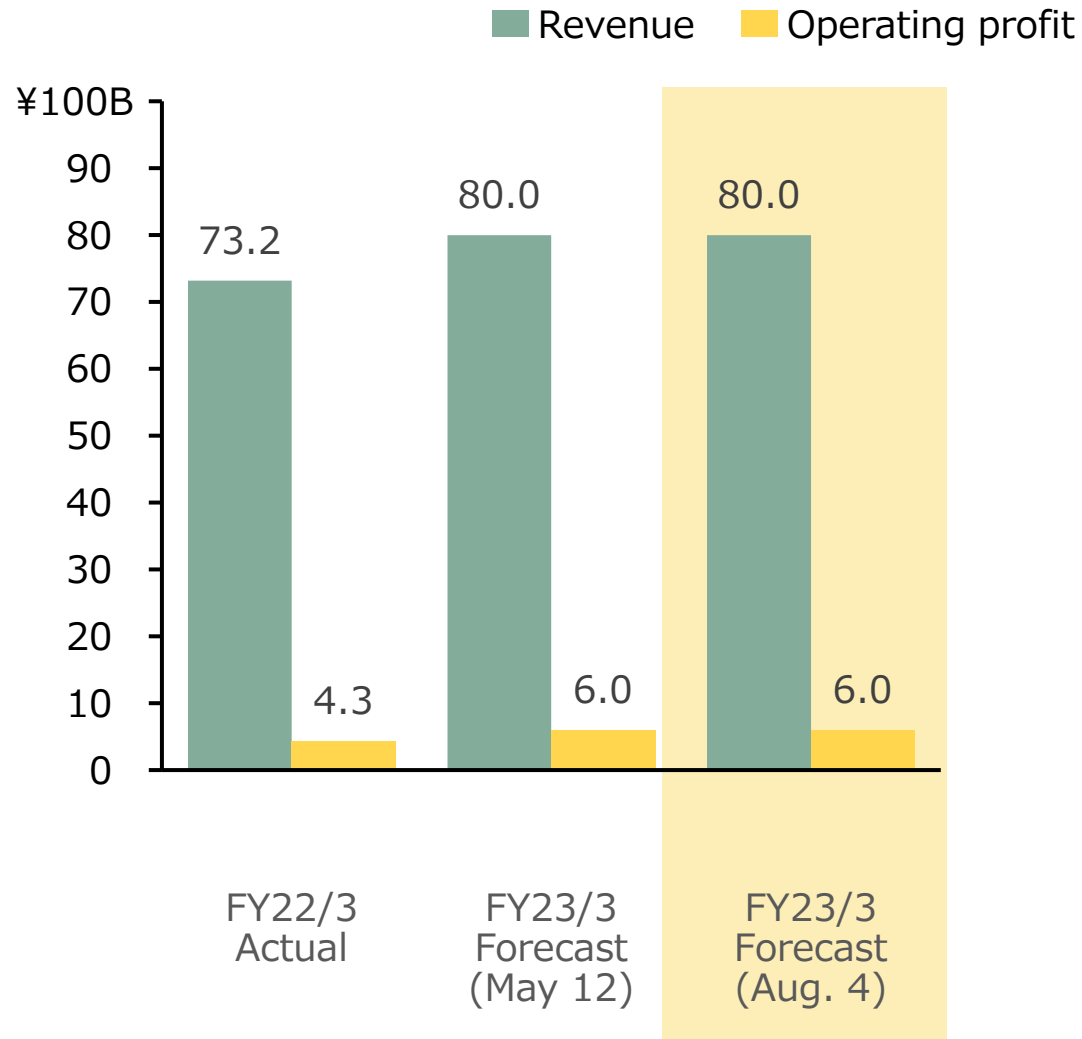
### Semiconductor Lithography Systems (New/Refurbished, units)

Market Scale (CY21/22)	390	460	460
Nikon	17/18	39/22	39/22

Note: In FY2023/3, "Next Generation Project Div." is transferred from Precision Equipment Business to Corporate P/L non-attributable to any reportable segments, and retroactively applied to the FY2022/3. "i-line, etc." part in numbers of semiconductor lithography systems sales include sales numbers of the "Mini Step & Repeat Exposure System".



# Forecast for the year ending March 31, 2023: Healthcare Business



- **Revenue: Up ¥6.8B YoY**

(Unchanged from previous forecast)

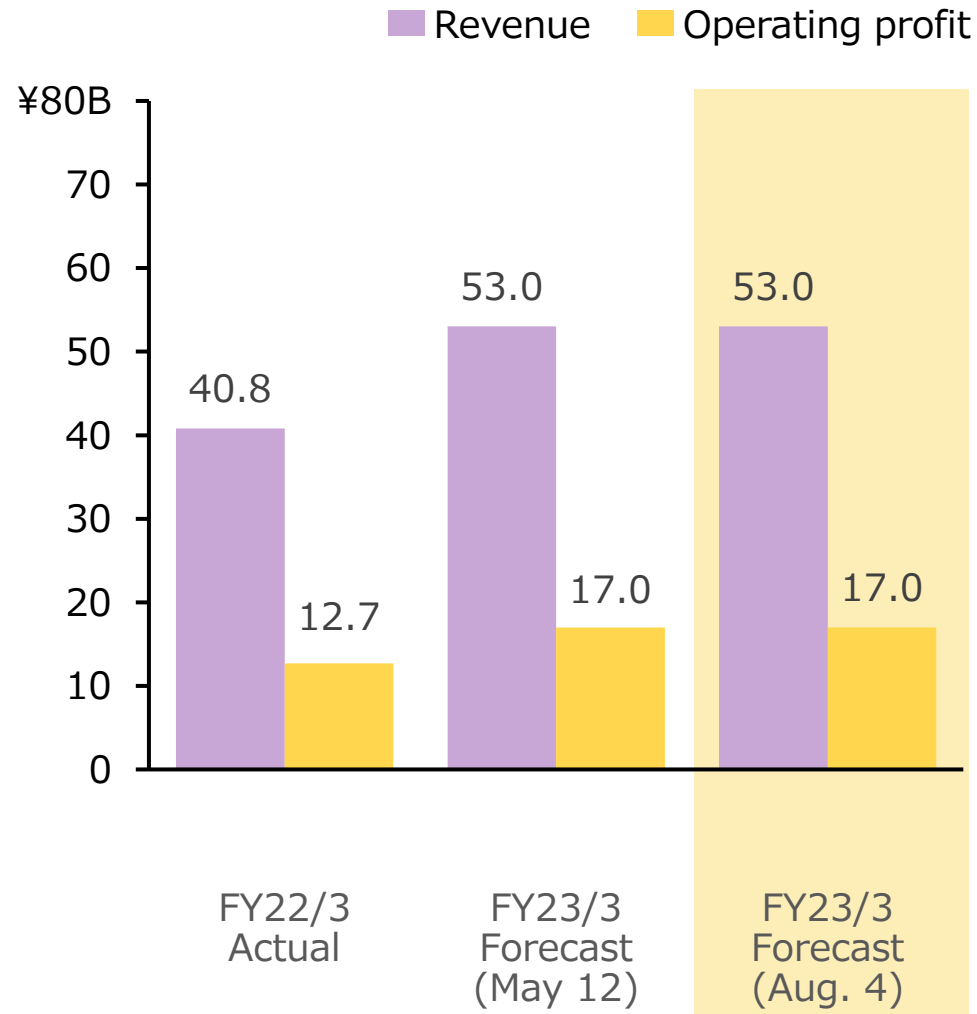
- Expect another record-high year in revenue.
- Biological microscopes revenue to grow on expanded sales of new products mainly in North America and developing private sector markets.
- Aim to grow sales of retinal diagnostic imaging systems in North America, Europe and Asia.
- Strive to maintain stable supply as both biological microscopes and retinal diagnostic imaging systems continue to be impacted by semiconductor parts and logistics constraints.

- **Operating profit: Up ¥1.7B YoY**

(Unchanged from previous forecast)

- Operating profit to grow on increased revenue of biological microscopes.

# Forecast for the year ending March 31, 2023: Components Business



- **Revenue: Up ¥12.2B YoY**

(Unchanged from previous forecast)

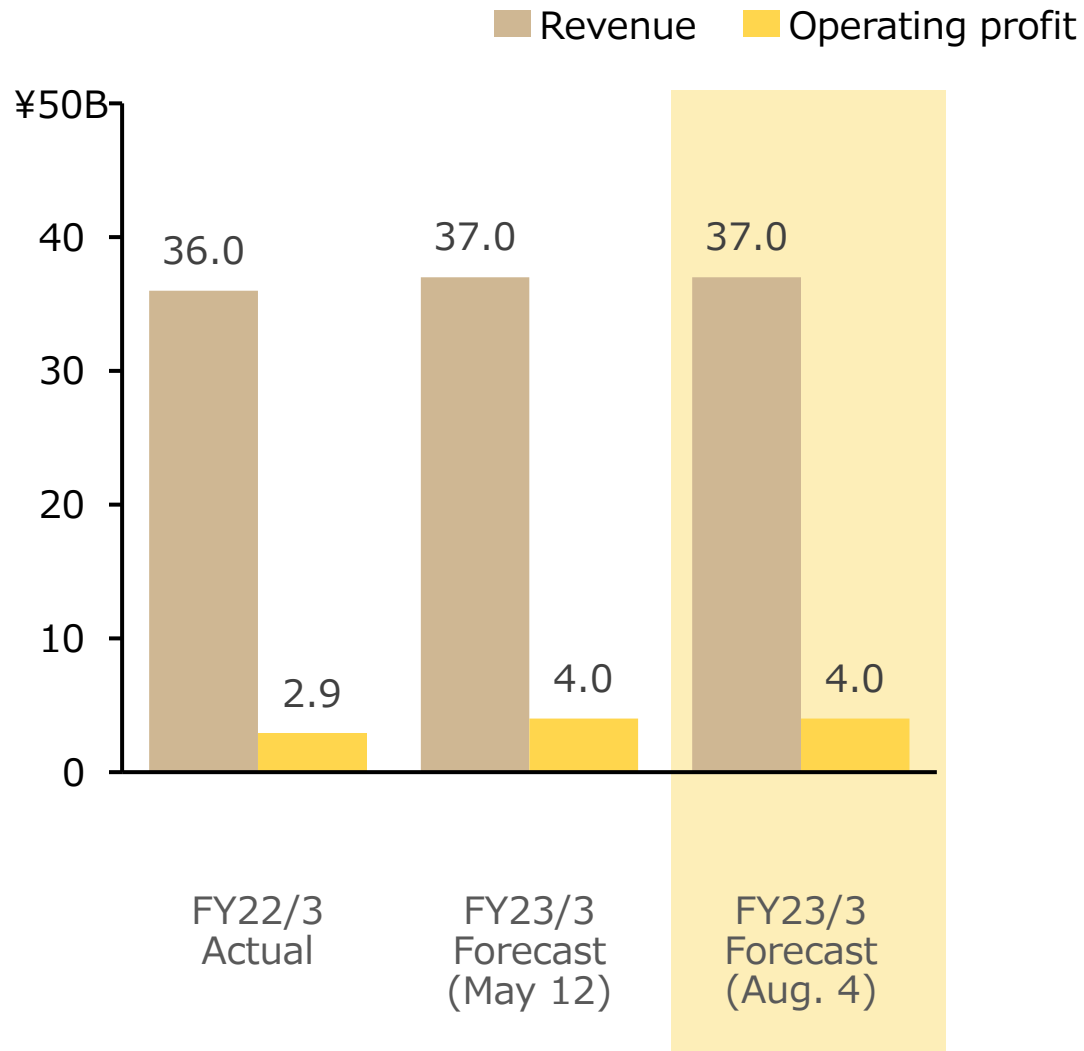
- EUV related components, optical parts for semiconductor related products and optical components, photomask substrate for FPD etc., to contribute to expanded sales.

- **Operating profit: Up ¥4.3B YoY**

(Unchanged from previous forecast)

- Operating profit to grow substantially due to increased revenue.

# Forecast for the year ending March 31, 2023: Industrial Metrology and Others



- **Revenue: Up ¥1.0B YoY**

(Unchanged from previous forecast)

- In the Industrial Metrology Business, we expect strong sales of CNC video measuring systems and expanded sales in X-ray inspection systems, etc.

- **Operating profit: Up ¥1.1B YoY**

(Unchanged from previous forecast)

- Operating profit to grow on improved utilization rates at domestic production subsidiaries included in "Others".
- In the Industrial Metrology Business, we expect expenses to rise on new product R&D and measures to strengthen sales infrastructure.