



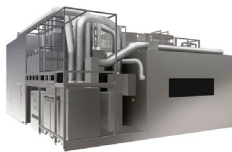

















# Reference Data

# Business segments and major products



Segments	Description	Major products				
Imaging Products Business	Digital camera-interchangeable lens type Interchangeable lens Compact DSC	 Mirrorless Camera [Z 8]	 Mirrorless Camera [Z 30]	 [NIKKOR] Lens	 [NIKKOR Z 180-600mm f/5.6-6.3 VR]	
Precision Equipment Business	FPD lithography system Semiconductor lithography system Alignment station Measuring & inspection system	 FPD Lithography System [FX-88S]	 ArF Immersion Scanner [NSR-S635E]	 Alignment Station [Litho Booster]	 Automatic Macro Inspection System [AMI-5700]	
Healthcare Business	Biological microscope Retinal diagnostic imaging system Contract Cell Manufacturing business	 Confocal Microscope System [AX/AX R]	 Ultra-Widefield Retinal Diagnostic Imaging System with Integrated UWF-Guided Swept Source OCT [Silverstone]	 Contract Cell Manufacturing		
Components Business	EUV related component Optical parts, Optical components Encoders and Actuators Photomask substrate for FPD	 Optical Parts	 Optical Components	 Multi-turn Absolute Encoder [MAR-M50A]	 Intelligent actuator units [C3 eMotion]	 Photomask Substrates for FPD
Digital Manufacturing Business	Metal 3D printer Optical processing machine Contract material processing Measuring instrument X-ray system Industrial microscopy	 Metal 3D Printer [NXG XII 600]	 Optical Processing Machine [Lasermeister 102A]	 Video Measuring System [NEXIV VMZ-S Series]	 Laser Radar Measuring System [APDIS Series]	

# Forecast for the year ending March 31, 2024:

## Financial Highlights



Billions of Yen	FY2021/3	FY2022/3	FY2023/3			FY2024/3 Forecast		
	Full Year	Full Year	1H	2H	Full Year	1H	2H	Full Year
<b>Revenue</b>	451.2	539.6	288.3	339.8	628.1	<b>325.0</b>	<b>345.0</b>	<b>670.0</b>
<b>Operating profit</b> % vs Revenue	-56.2 -12.5%	49.9 9.3%	24.4 8.5%	30.5 9.0%	54.9 8.7%	<b>15.0</b> 4.6%	<b>28.0</b> 8.1%	<b>43.0</b> 6.4%
<b>Profit before tax</b> % vs Revenue	-45.3 -10.0%	57.0 10.6%	26.0 9.0%	31.0 9.1%	57.0 9.1%	<b>17.0</b> 5.2%	<b>29.0</b> 8.4%	<b>46.0</b> 6.9%
<b>Profit attributable to owners of parent</b> % vs Revenue	-34.4 -7.6%	42.6 7.9%	18.8 6.5%	26.1 7.7%	44.9 7.2%	<b>12.0</b> 3.7%	<b>23.0</b> 6.7%	<b>35.0</b> 5.2%
<b>ROE</b>	-6.4%	7.5%	7.4%			<b>5.6%</b>		
<b>EPS</b>	-¥93.96	¥116.23	¥125.46			<b>¥101.09</b>		
<b>Annual Dividends</b>	¥20	¥40	¥45			<b>¥50</b>		
<b>FCF</b>	22.9	30.9	-112.1			<b>-</b>		
Exchange Rate: US\$	¥106	¥112	¥134	¥137	¥135	<b>¥134</b>	<b>¥130</b>	<b>¥132</b>
EURO	¥124	¥131	¥139	¥143	¥141	<b>¥147</b>	<b>¥145</b>	<b>¥146</b>

Note: The number of issued shares assumed for EPS forecast calculation: approx. 346.2M shares

# Forecast for the year ending March 31, 2024:

## Forecast by Segment (Changes from Previous Forecast)



Billions of Yen		Previous Forecast (May 11) (A)			New Forecast (Aug. 8) (B)			Change (B)-(A)		
		1H	2H	Full Year	1H	2H	Full Year	1H	2H	Full Year
Imaging Products Business	Revenue	125.0	115.0	240.0	<b>135.0</b>	<b>115.0</b>	<b>250.0</b>	+10.0	±0.0	+10.0
	Operating profit	22.0	16.0	38.0	<b>25.0</b>	<b>16.0</b>	<b>41.0</b>	+3.0	±0.0	+3.0
Precision Equipment Business	Revenue	110.0	100.0	210.0	<b>95.0</b>	<b>110.0</b>	<b>205.0</b>	-15.0	+10.0	-5.0
	Operating profit	7.0	8.0	15.0	<b>2.0</b>	<b>10.0</b>	<b>12.0</b>	-5.0	+2.0	-3.0
Healthcare Business	Revenue	45.0	50.0	95.0	<b>45.0</b>	<b>50.0</b>	<b>95.0</b>	±0.0	±0.0	±0.0
	Operating profit	4.0	7.0	11.0	<b>4.0</b>	<b>7.0</b>	<b>11.0</b>	±0.0	±0.0	±0.0
Components Business	Revenue	24.0	29.0	53.0	<b>20.0</b>	<b>33.0</b>	<b>53.0</b>	-4.0	+4.0	±0.0
	Operating profit	8.0	12.0	20.0	<b>6.0</b>	<b>14.0</b>	<b>20.0</b>	-2.0	+2.0	±0.0
Digital Manufacturing Business	Revenue	29.0	35.0	64.0	<b>28.0</b>	<b>36.0</b>	<b>64.0</b>	-1.0	+1.0	±0.0
	Operating profit	-5.0	-4.0	-9.0	<b>-6.0</b>	<b>-3.0</b>	<b>-9.0</b>	-1.0	+1.0	±0.0
Others	Revenue	2.0	1.0	3.0	<b>2.0</b>	<b>1.0</b>	<b>3.0</b>	±0.0	±0.0	±0.0
	Operating profit	1.0	3.0	4.0	<b>1.0</b>	<b>3.0</b>	<b>4.0</b>	±0.0	±0.0	±0.0
Corporate expenses, etc.	Operating profit	-17.0	-19.0	-36.0	<b>-17.0</b>	<b>-19.0</b>	<b>-36.0</b>	±0.0	±0.0	±0.0
	Broken out: Expense related to investment in growth	-10.0	-10.0	-20.0	<b>-10.0</b>	<b>-10.0</b>	<b>-20.0</b>	±0.0	±0.0	±0.0
	Broken out: Expense for administration department	-7.0	-9.0	-16.0	<b>-7.0</b>	<b>-9.0</b>	<b>-16.0</b>	±0.0	±0.0	±0.0
	Broken out: Elimination of intersegment transactions	-	-	-	-	-	-	-	-	-
Consolidated	Revenue	335.0	330.0	665.0	<b>325.0</b>	<b>345.0</b>	<b>670.0</b>	-10.0	+15.0	+5.0
	Operating profit	20.0	23.0	43.0	<b>15.0</b>	<b>28.0</b>	<b>43.0</b>	-5.0	+5.0	±0.0

Note: "Expense related to investment in growth" is expenses mainly related to basic research, expense related to the creation of new businesses, and expense related to manufacturing innovation.

"Expense for administration department" is the general administrative expenses for head office functions, and corporate P/L non-attributable to any reportable segments.

# 1st quarter of the year ending March 31, 2023: Quarterly Performance by Segment



Billions of Yen		FY2023/3				FY2024/3
		Q1	Q2	Q3	Q4	Q1
Imaging Products Business	Revenue	61.2	53.3	69.9	42.7	<b>74.4</b>
	Operating profit	13.6	8.6	19.0	1.0	<b>15.3</b>
Precision Equipment Business	Revenue	41.4	41.9	50.2	69.7	<b>37.3</b>
	Operating profit	3.9	2.3	8.1	10.2	<b>-3.6</b>
Healthcare Business	Revenue	21.7	24.9	25.5	27.2	<b>25.2</b>
	Operating profit	0.8	2.8	3.6	4.3	<b>1.8</b>
Components Business	Revenue	12.8	12.8	11.8	15.6	<b>8.4</b>
	Operating profit	5.9	5.4	4.4	6.3	<b>2.4</b>
Digital Manufacturing Business	Revenue	7.4	8.8	9.8	16.0	<b>11.9</b>
	Operating profit	-0.9	-1.9	-1.0	-6.3	<b>-4.7</b>
Others	Revenue	0.9	0.8	0.8	0.7	<b>0.6</b>
	Operating profit	0.7	0.3	0.0	1.6	<b>-0.0</b>
Corporate expenses, etc.	Operating profit	-8.7	-8.5	-8.1	-12.7	<b>-7.8</b>
	Broken out: Expense related to investment in growth	-5.0	-5.1	-5.6	-6.0	<b>-5.1</b>
	Broken out: Expense for administration department	-2.7	-3.1	-3.3	-4.4	<b>-3.4</b>
	Broken out: Elimination of intersegment transactions	-0.9	-0.3	0.8	-2.3	<b>0.7</b>
Consolidated	Revenue	145.6	142.7	167.7	172.1	<b>158.1</b>
	Operating profit	15.3	9.1	26.2	4.3	<b>3.2</b>

Note: FY2023/3 results have been re-stated to reflect segmentation changes.

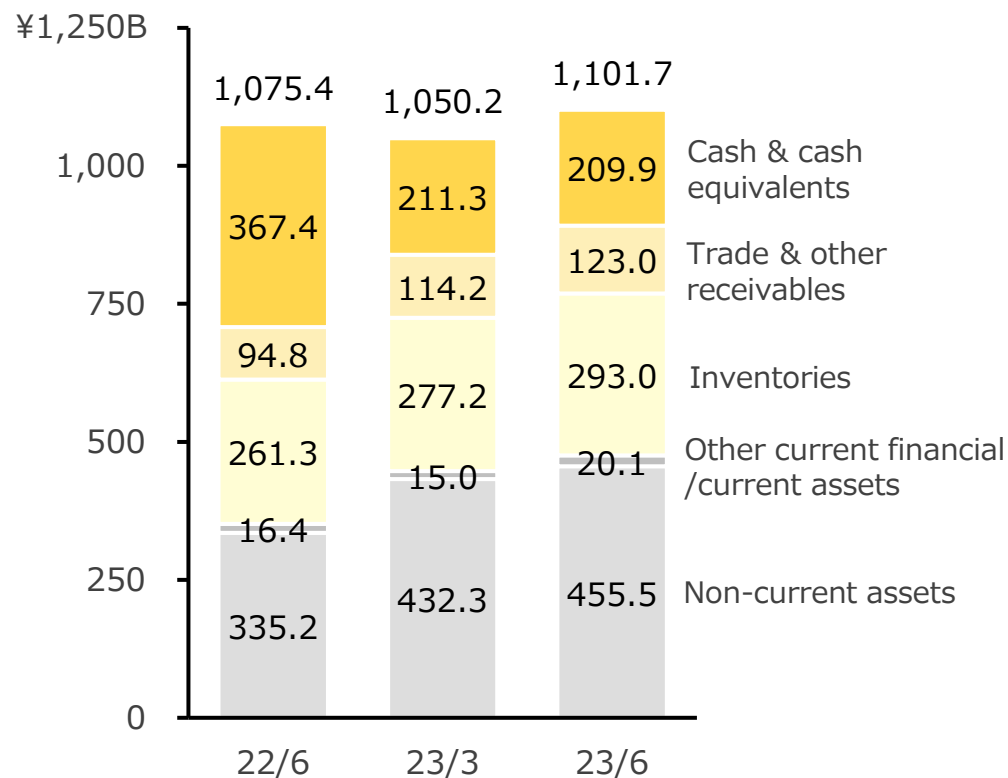
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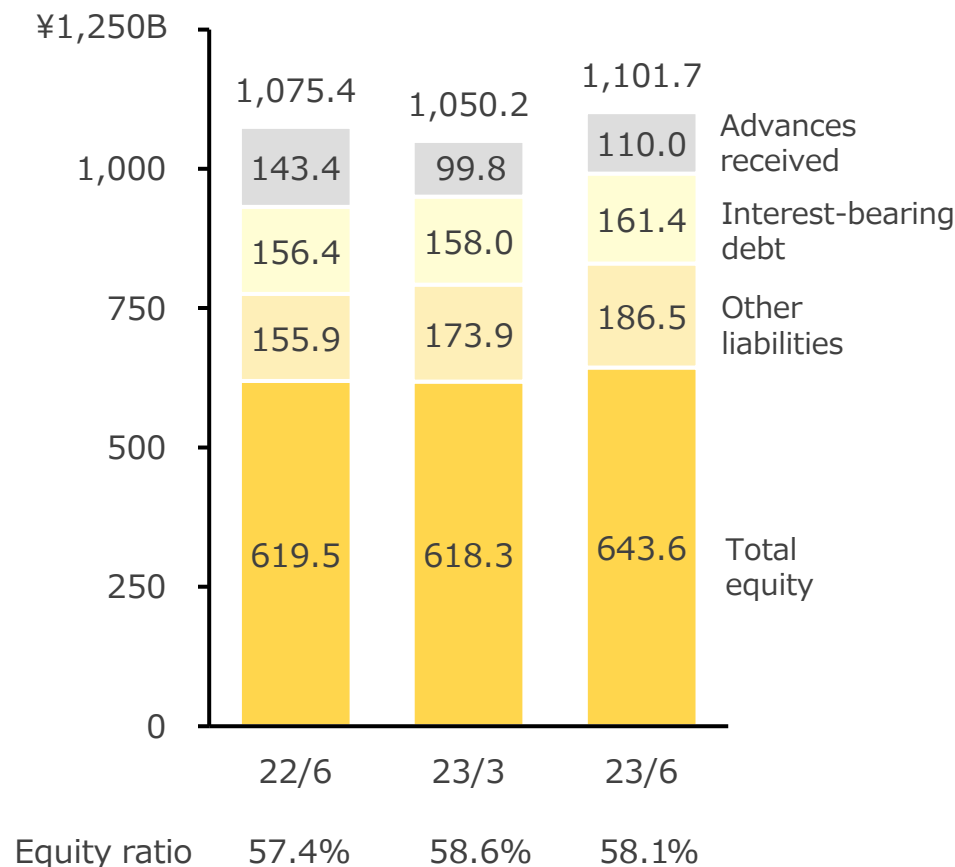
# 1st quarter of the year ending March 31, 2024: Financial Position



## ASSET



## LIABILITIES/EQUITY

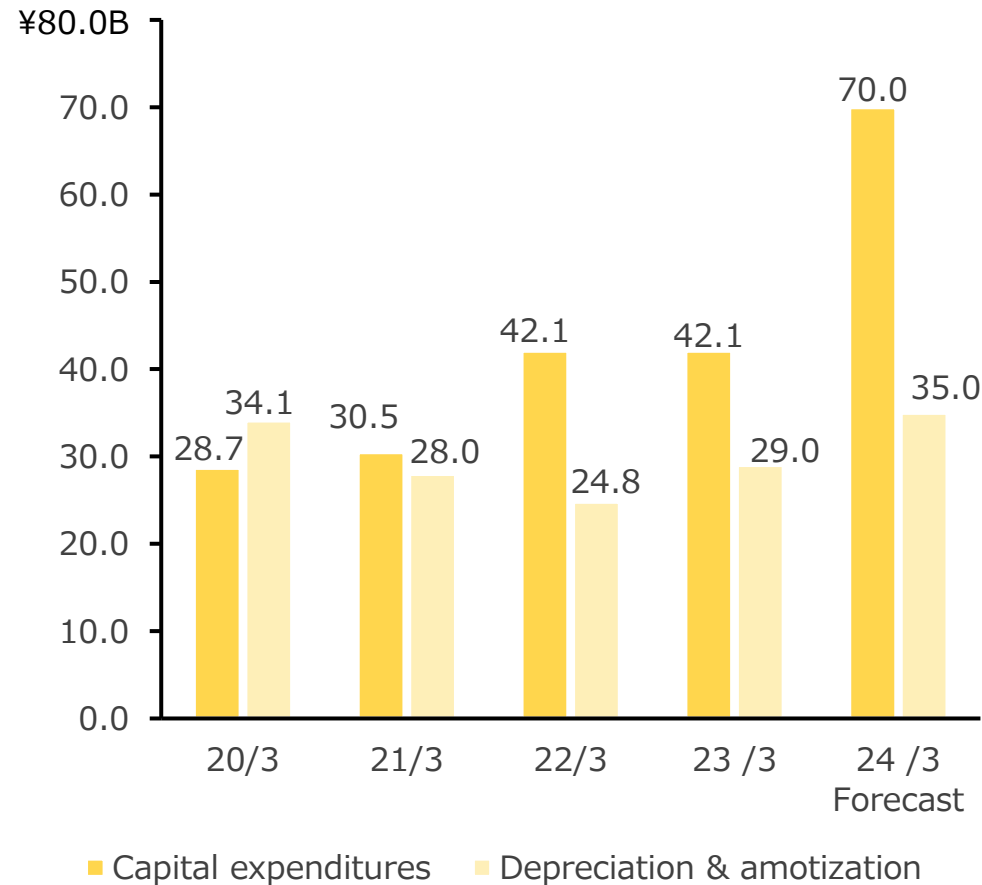


Note: Equity ratio is the ratio of equity attributable to owners of parent to total assets.  
Cash and cash equivalents excludes time deposits with maturities of three months or more.

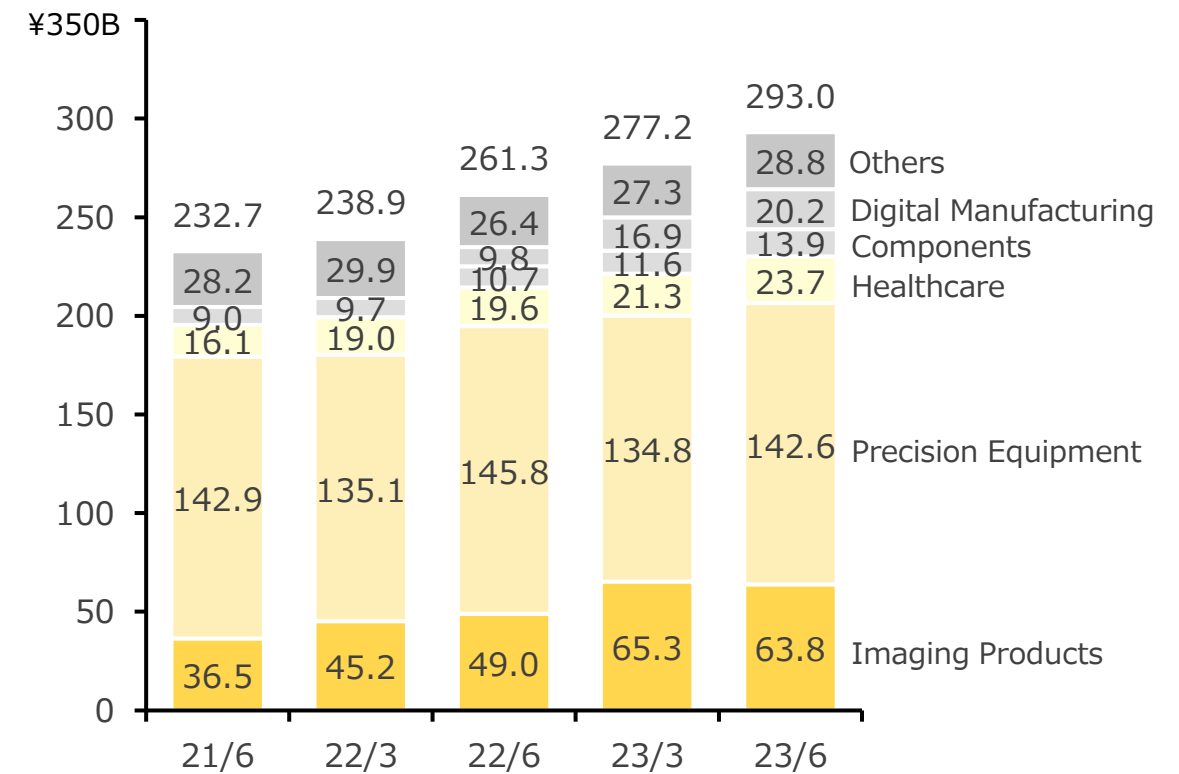
# Capital Expenditures, Depreciation & Amortization, and Inventories



## CAPITAL EXPENDITURES, DEPRECIATION & AMORTIZATION



## BREAKDOWN OF INVENTORIES



Note: Capital expenditures include right-of-use assets.

Depreciation & amortization includes right-of-use assets, depreciation of property, plant and equipment and amortization of intangible assets obtained by business combination.

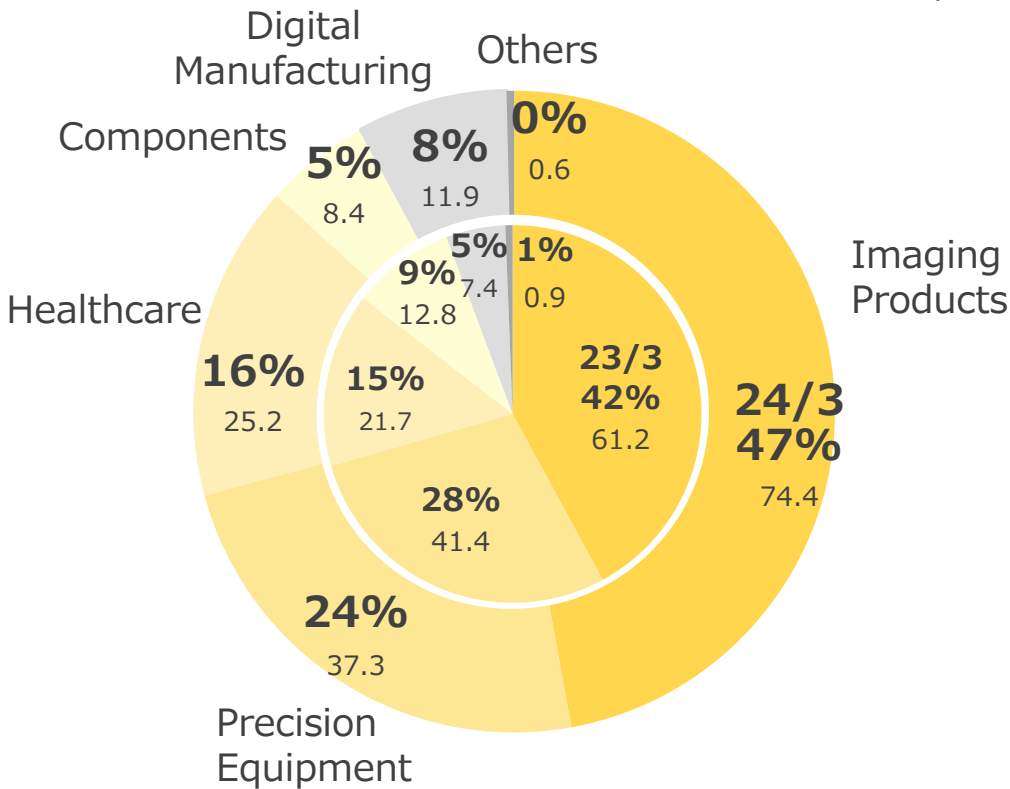
Inventories of FY2023/3 results have been re-stated to reflect segmentation changes.

# 1st quarter of the year ending March 31, 2024: Revenue Breakdown



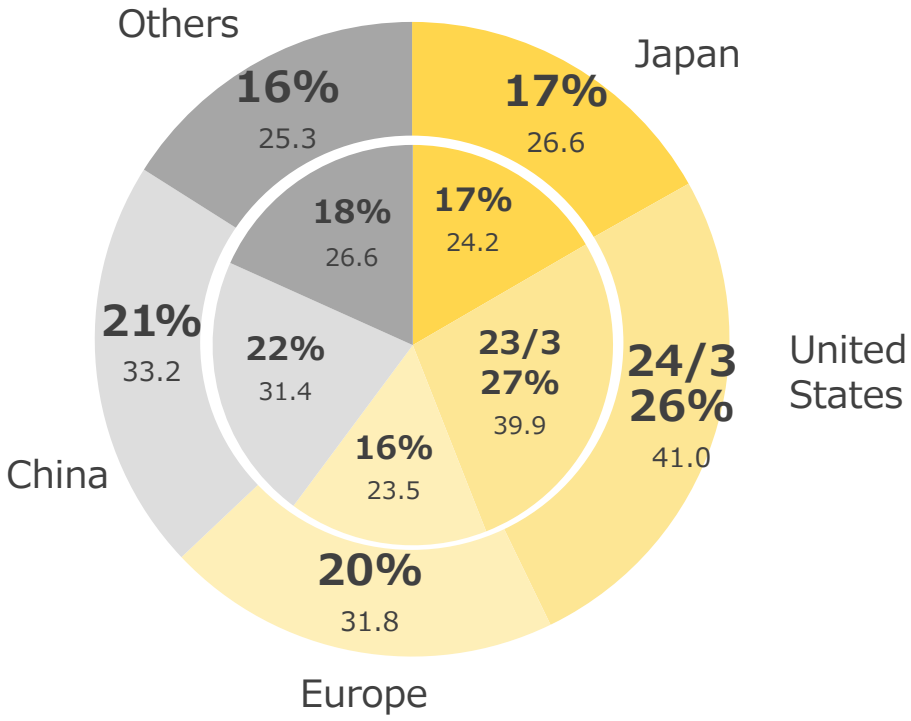
BY SEGMENT

Billions of yen



BY REGION

Billions of yen



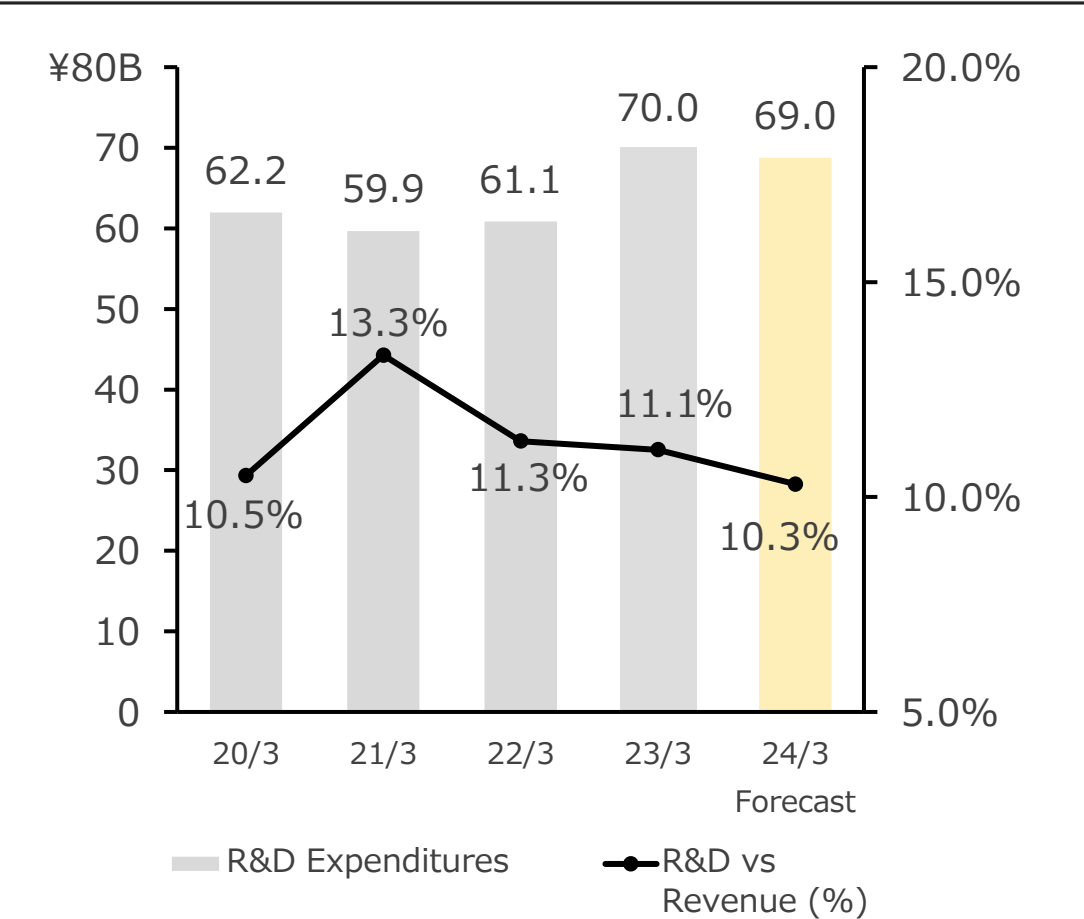
Note: The outside and inside circles show the breakdown of FY2024/3 Q1 revenue of ¥158.1B and FY2023/3 Q1 revenue of ¥145.6B, respectively.  
FY2023/3 results have been re-stated to reflect segmentation changes.



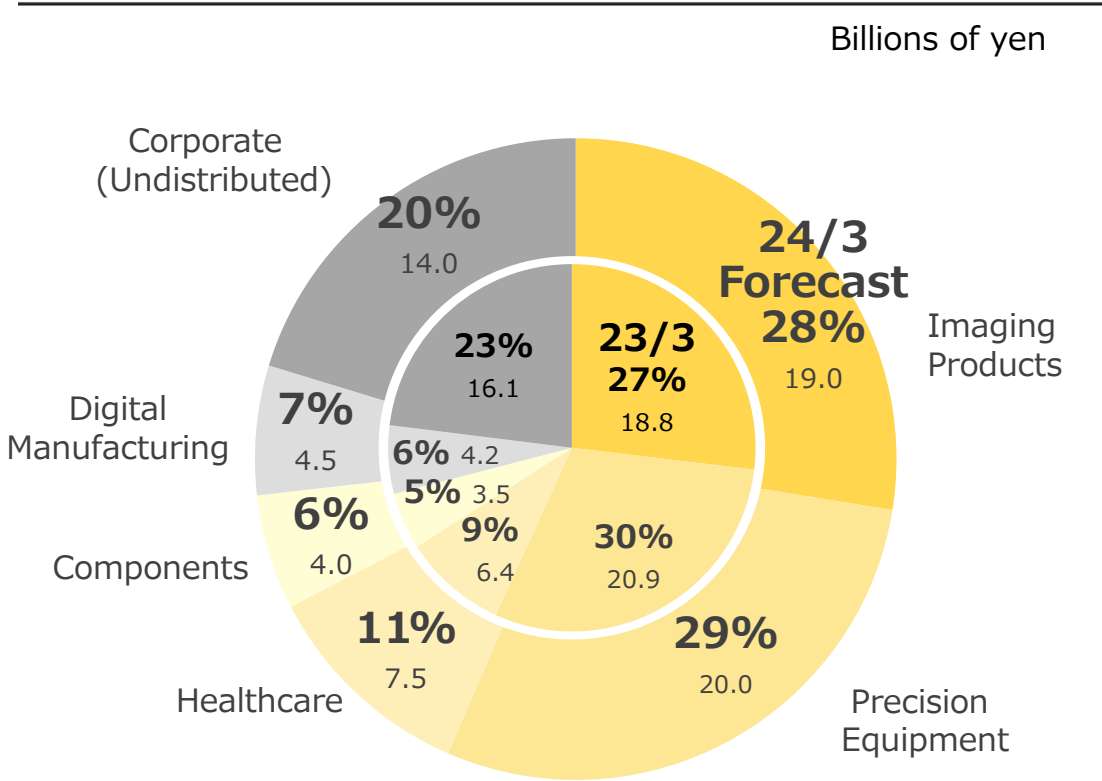
# Forecast for the year ending March 31, 2024: R&D Expenditures



R&D EXPENDITURES

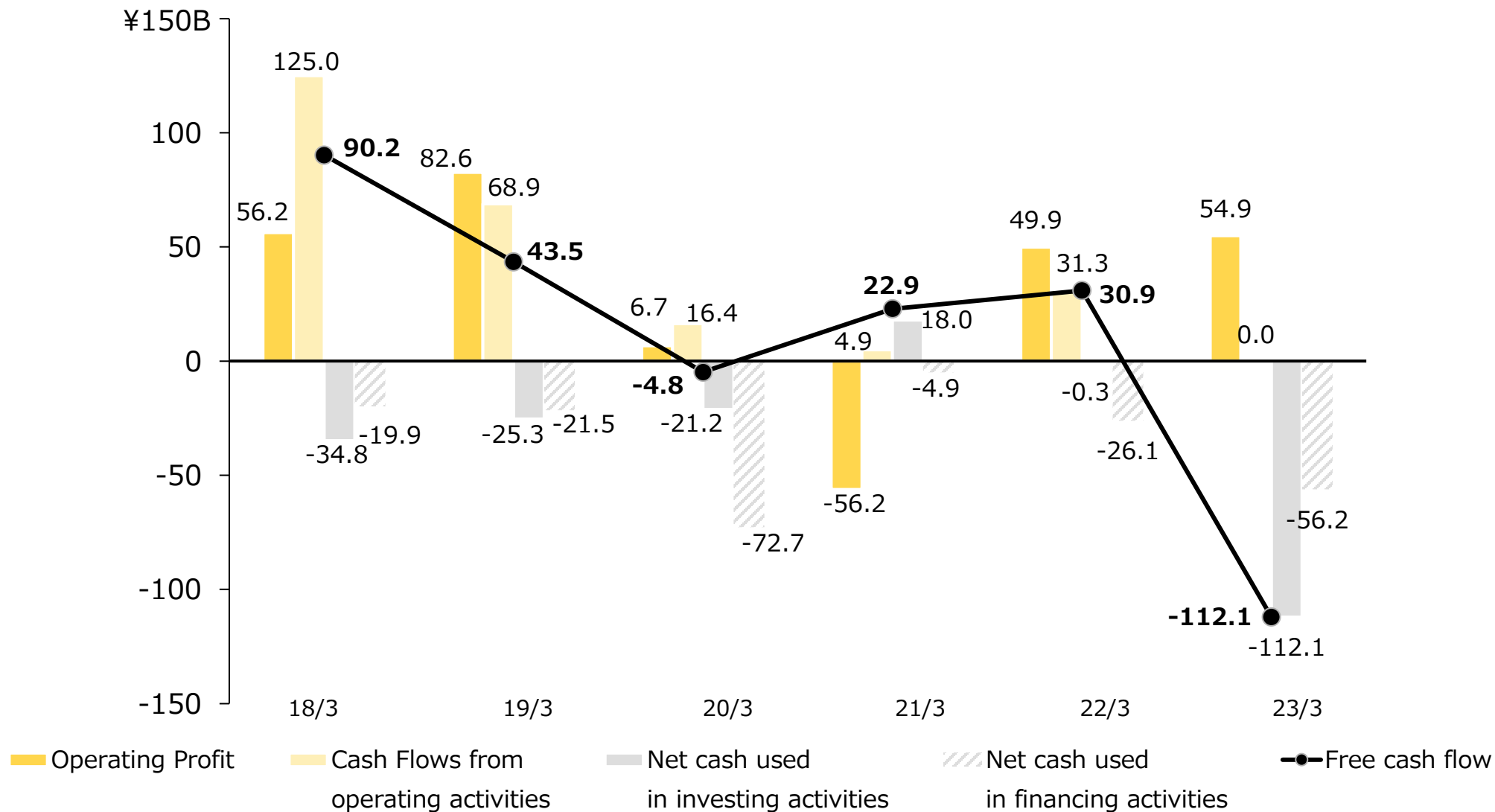


R&D EXPENDITURES BREAKDOWN



Note: R&D expenditures includes capitalization of some development expenditures.  
Due to segment revision from FY2024/3, the financial figures for FY2023/3 are displayed according to the reorganized display.

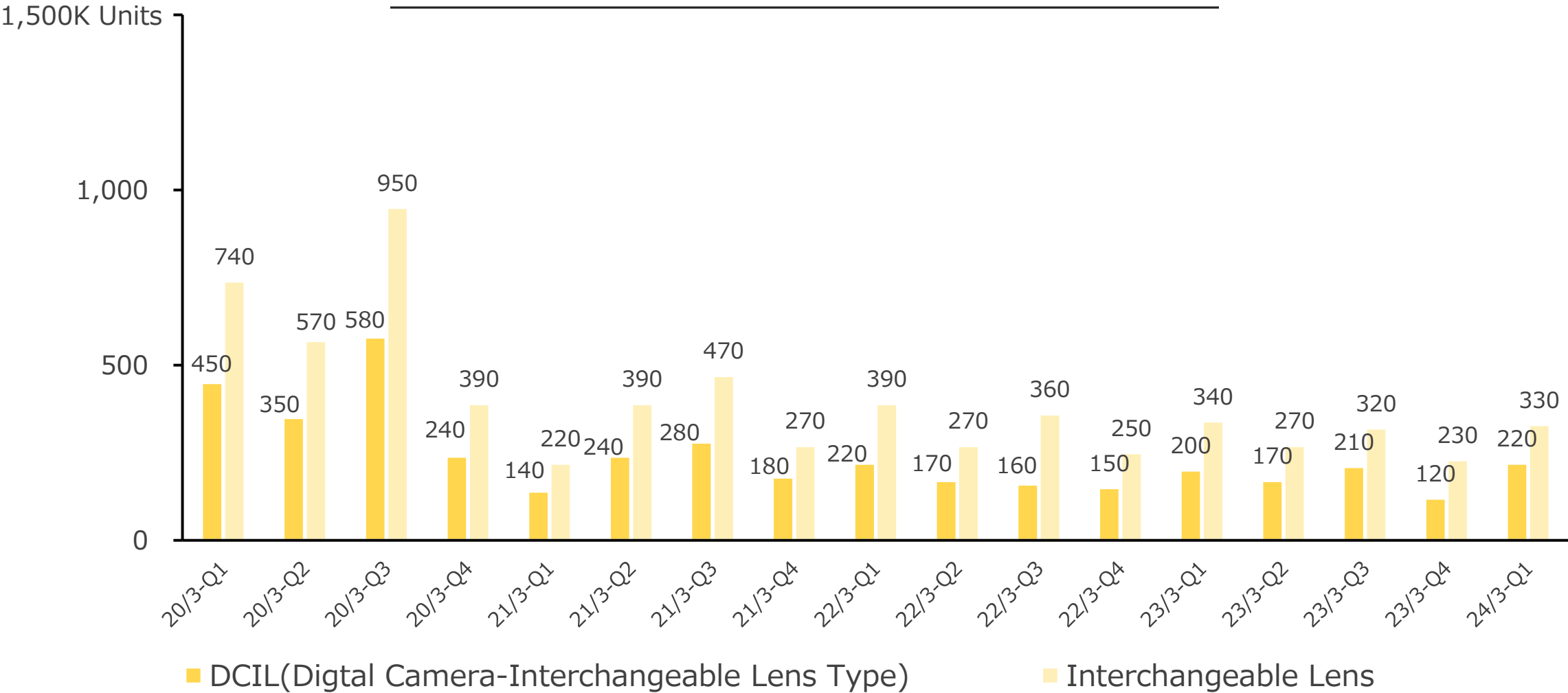
# Cash Flow History



Note: FCF + CF from financial activities + Effect of exchange rate changes on cash and cash equivalents = net increase (decrease) in cash and cash equivalents



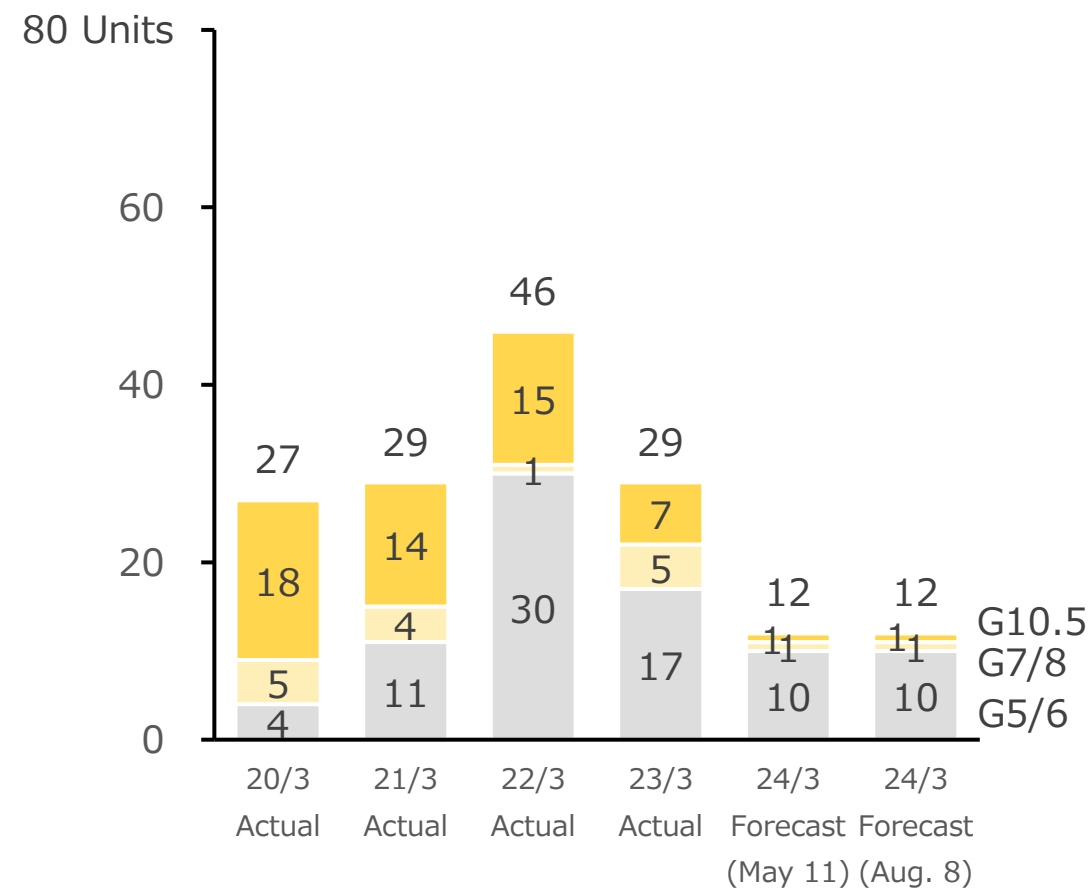
SALES IN UNITS BY PRODUCT CATEGORY



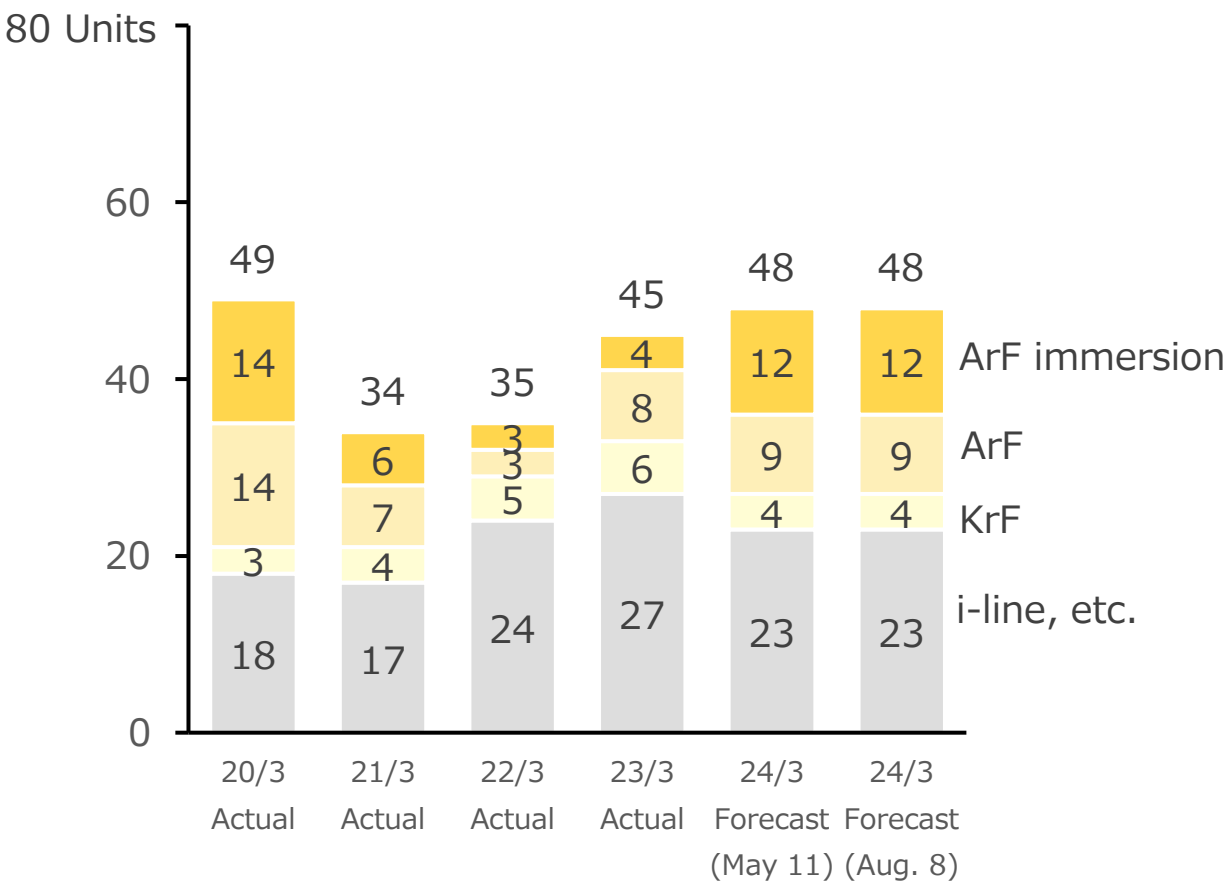
# Forecast for the year ending March 31, 2024: Precision Equipment Business Sales Units



FPD LITHOGRAPHY SYSTEMS SALES  
BY GENERATION



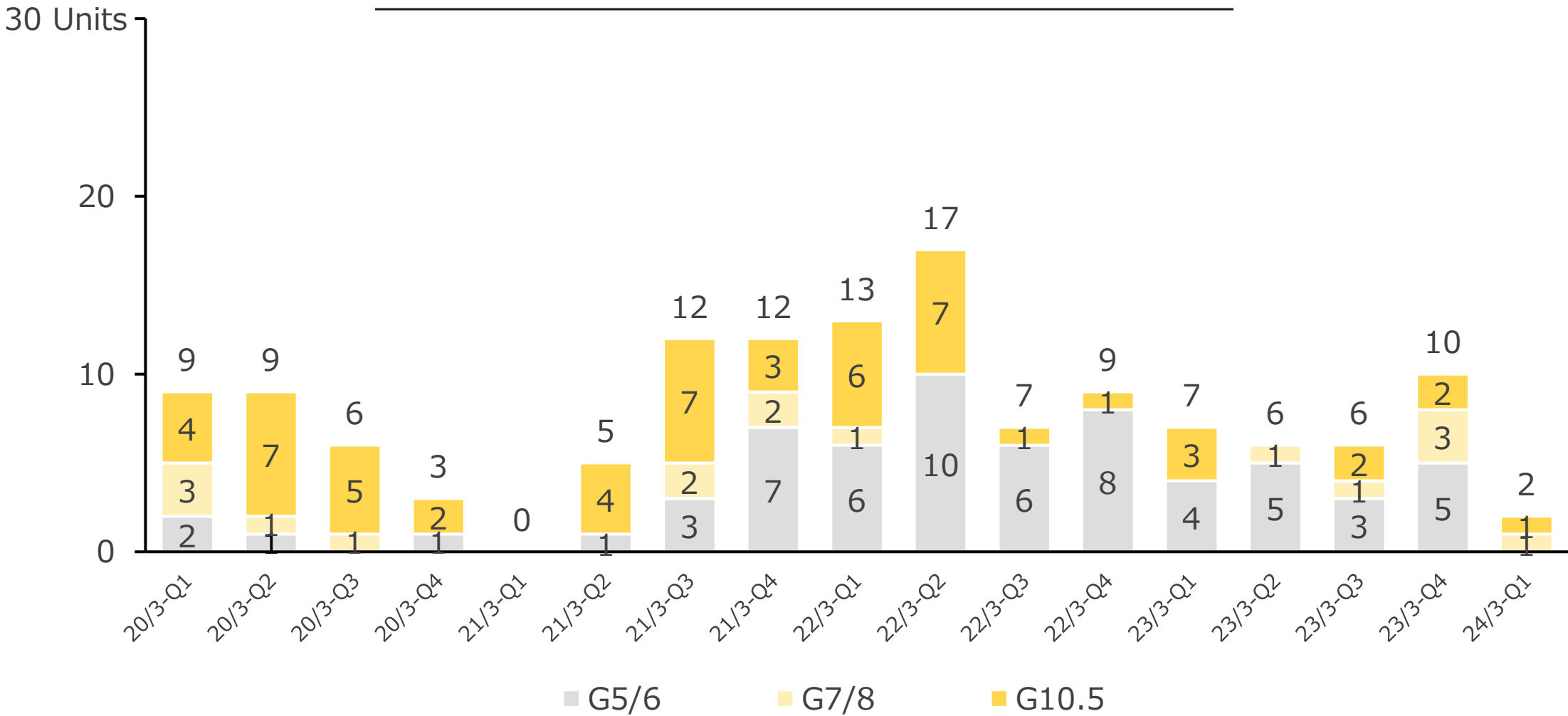
SEMICONDUCTOR LITHOGRAPHY  
SYSTEMS SALES BY TECHNOLOGY  
(INCL. REFURBISHED)



Note: "i-line, etc." part in numbers of semiconductor lithography systems sales include sales numbers of the "Mini Step & Repeat Exposure System".  
The unit sales of new semiconductor lithography systems are 38 units in FY2020/3, 23 units in FY2021/3, 17 units in FY2022/3, 27 units in FY2023/3, and 33 units (forecast) in FY2024/3.

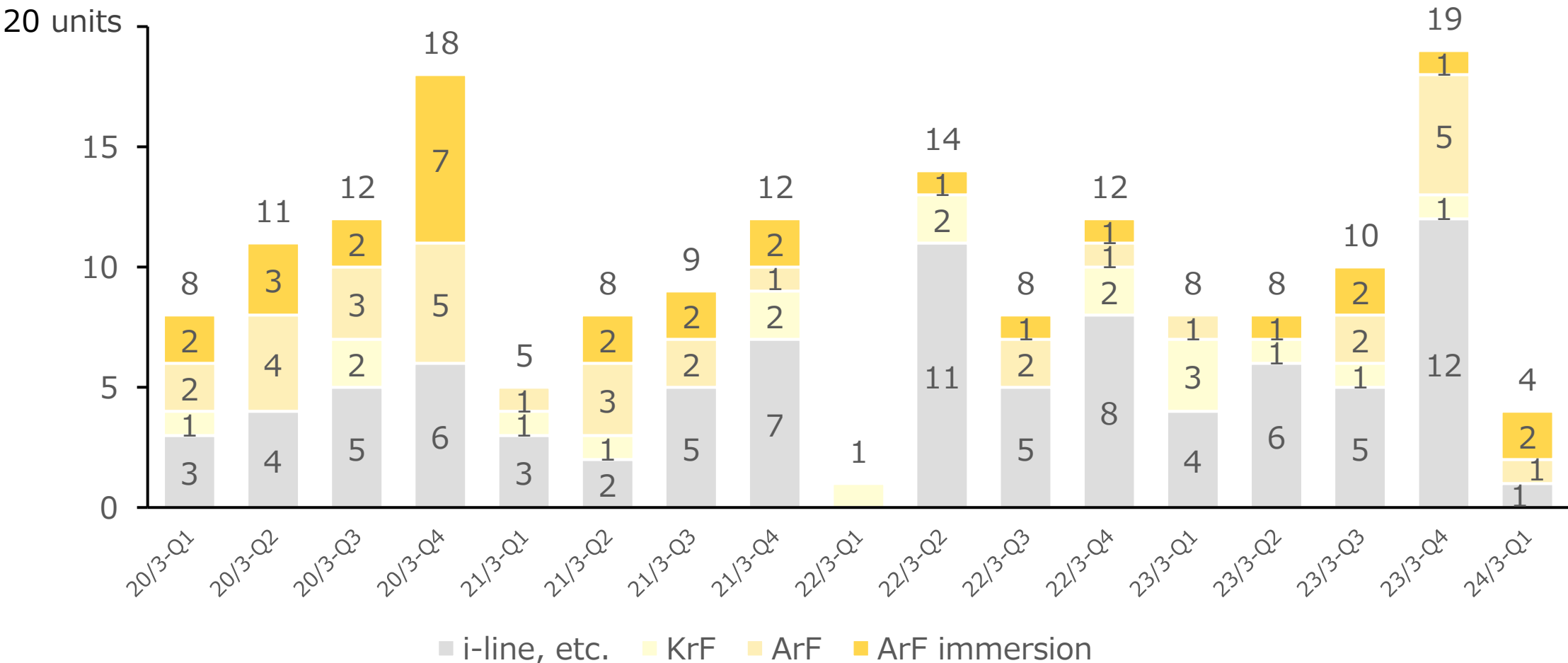


FPD LITHOGRAPHY SYSTEMS SALES IN UNITS  
BY GENERATION





## SEMICONDUCTOR LITHOGRAPHY SYSTEMS SALES IN UNITS BY TECHNOLOGY (INCL. REFURBISHED)



Note: "i-line, etc." part in numbers of semiconductor lithography systems sales include sales numbers of the "Mini Step & Repeat Exposure System".

# Forecast for the year ending March 31, 2024: Foreign Exchange Impact



	Exchange Rate	Financial Impact from Fluctuation by 1 yen	
	FY2024/3 Forecast for Q2~Q4	Revenue Q2~Q4	Operating Profit Q2~Q4
US \$	¥130	Approx. ¥1.2billion	Approx. ¥0.3billion
EURO	¥145	Approx. ¥0.6billion	Approx. ¥0.2billion

Note: The foreign exchange impact above is made on the assumption that emerging-market currencies move according to the influence of US\$ and Euro.

# Revision of reporting business segments



Old Segment	Business Unit (BU)		Business Unit (BU)		New Segment
Imaging Products	Imaging BU		Imaging BU		Imaging Products
Precision Equipment	FPD Lithography BU		Precision Equipment Group	FPD Lithography BU	Precision Equipment
	Semiconductor Lithography BU			Semiconductor Lithography BU	
Healthcare	Healthcare BU		Healthcare BU		Healthcare
Components	Customized Products BU		Customized Products BU		Components
	Glass BU		Glass BU		
	Digital Solutions BU	Optical components, etc.	Digital Solutions BU		
		Material processing (incl. Morf3D)		Industrial Metrology BU	
Industrial Metrology and Others	Industrial Metrology BU		Advanced Manufacturing BU		Digital Manufacturing
	Others		Others*		Others
	SLM		Headquarters division of the parent company		
Corporate expenses, etc.	Headquarters division of the parent company		Next Generation Project Division		Corporate expenses, etc.
	Next Generation Project Division				

Departments and subsidiaries in the Material Processing Business have been consolidated under the Advanced Manufacturing BU and combined with the Industrial Metrology BU to make up the Digital Manufacturing Business segment (aligns with Medium-Term Management Plan business domain).

\* From FY2024/3, domestic production subsidiaries under the Precision Equipment Business have been transferred to the Production Division included under the Others segment



# Disclaimer Regarding Forecast and Projections



Forward-looking statements for earnings and other performance data contained herein are based on information currently available to the Company, and all potential risks and uncertainties are taken into account. The Company asks that investors understand that changes in conditions may cause actual performance to significantly differ from these projections.

