Review for Medium Term Management Plan

Forward-looking statements for earnings and other performance data contained herein are based on information currently available to the Company, and all potential risks and uncertainties are taken into account. The Company asks that investors understand that changes in conditions may cause actual performance to significantly differ from these projections.



Agenda

- I. Review for Medium Term Management Plan
- II. New financial targets of Medium Term Management Plan
- III. Key objectives for the Year Ending March 31, 2008
- IV. Management Policy



Review for Medium Term Management Plan

Achieved most of the targets ahead of schedule.

Billions of yen	07/3	09/3 (Target in 06/3)	Status	
Net Sales	822.8	900.0	Good	
Operating income	102.0	90.0	Excellent	
Ordinary income	89.6	80.0	Excellent	
D/E ratio	30%	Under 30%	Excellent	



For Creating a strong Nikon

- -Enhancing competitiveness of main businesses.
- * Explanation in the following pages
- Improving Cost of sales ratio through bolstering manufacturing competitiveness.
 Cost of sales ratio: 64.2% (06/3) 60.1% (07/3)
- Expanding Glass Business through new business and withdrawing from non-profitable business.
- Improving financial structure by significant reduction of Interest-bearing debt and raising Shareholder's equity ratio.

D/E ratio: 74% (06/3) _____ 30% (07/3)



Precision Equipment Company

Key Objectives	Status
No.1 share of ArF Immersion	Good
Enhancing cost competitiveness	Good
Further expanding the market share in the large LCD scanner market	Excellent



Imaging Company

Key Objectives	Status
Maintaining market position as the SLR-DSC leading company	Excellent
Adding more value to compact DSC	Fair
Strengthening manufacturing competitiveness	Good



Instruments Company

Key Objectives	Status
Developing solution business in the live-cell imaging field	Good
Developing Non-contact vision based measuring systems utilizing image processing technology and creating series lineup of auto macro inspection equipment	Good
30% reduction of development lead-time	Good



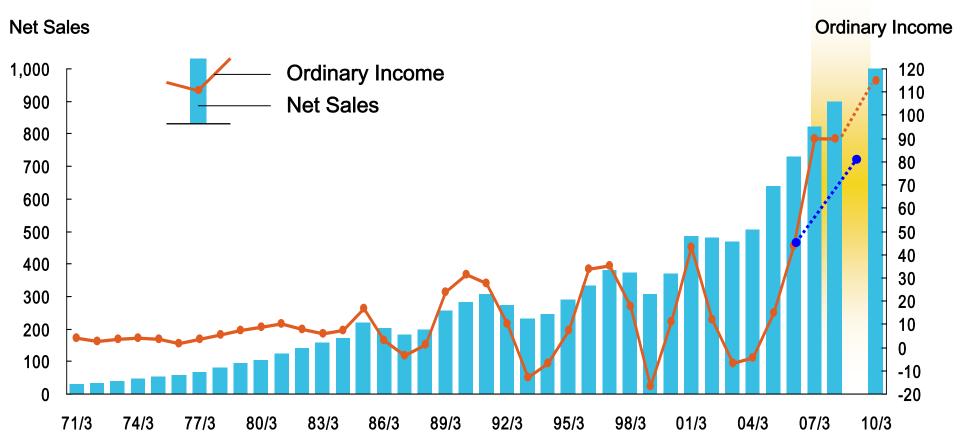
Agenda

- I. Review for Medium Term Management Plan
- II. New financial targets of Medium Term Management Plan
- III. Key objectives for the Year Ending March 31, 2008
- IV. Management Policy



Financial results

Billions of yen



* 1970-1976: Non-consolidated net sales and ordinary income After 1977: Consolidated net sales and ordinary income

• our estimation announced last year



New financial targets of Medium Term Management Plan

Billions of yen	07/3	10/3	
Net Sales	822.8	1,000.0	
Operating Income	102.0	125.0	
Ordinary Income	89.6	115.0	

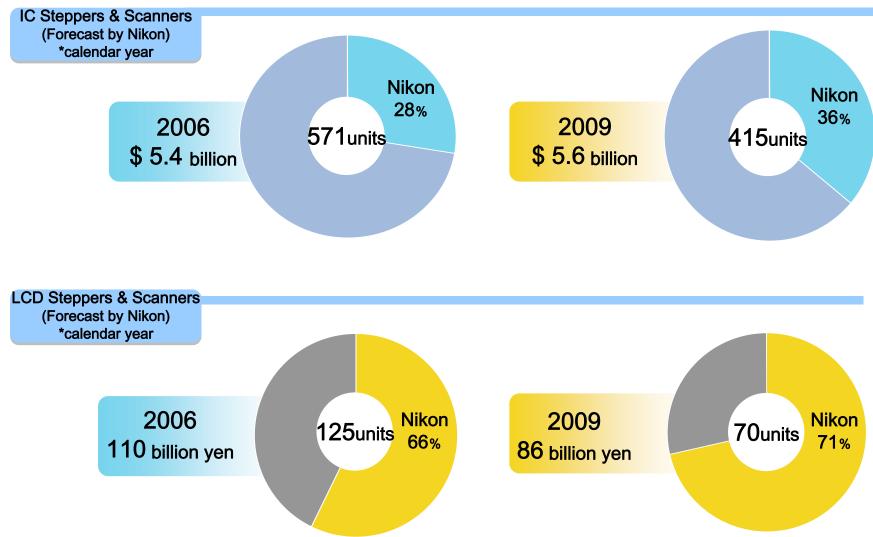
Exchange rate:

07/3(actual) US\$:118.05 yen, Euro 157.33 yen

10/3(forecast) US\$:110 yen, Euro:140 yen



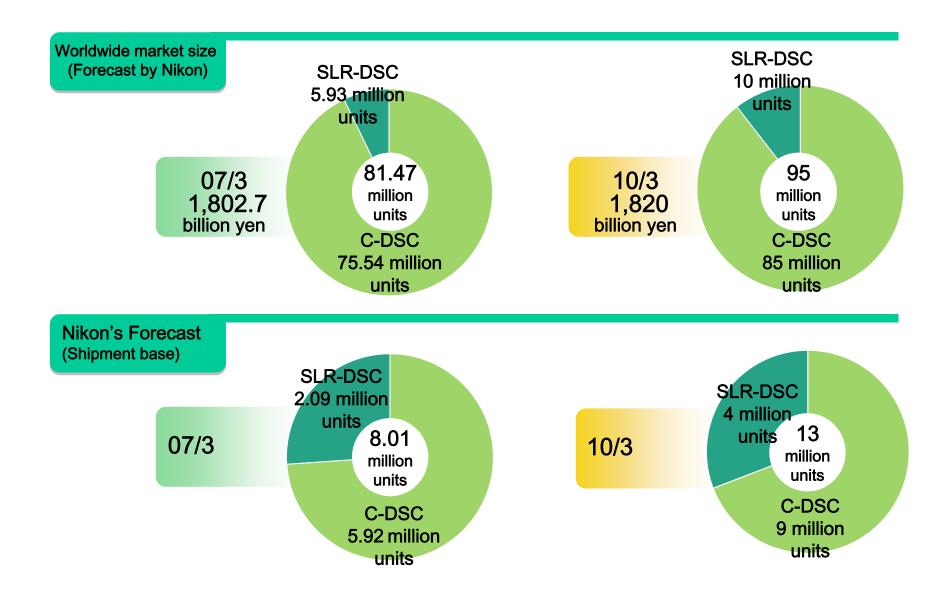
Precision Equipment Company: Worldwide market size



^{*} LCD steppers for color filter are not counted in the market size.

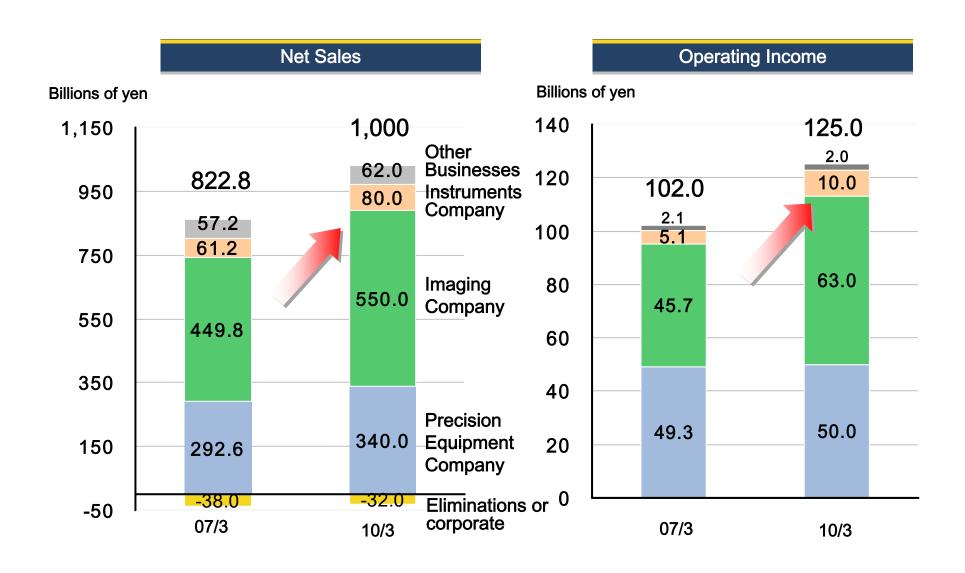


Imaging Company





Consolidated financial target of each Company





Plan of Capital investment and R&D (08/3 - 10/3)

Expanding investment for Next generation products development, Productivity improvement and New market exploration.

Capital investment
Total amount:
115 billion yen

Fund for R&D
Total amount:
185 billion yen

Precision Equipment Company

Developing next generation scanners / Improving Productivity

Imaging Company

Developing next generation DSC and next generation manufacturing technology

Instruments Company

Enhancing bio-science related businesses

New Business

Strengthening new businesses and development of elemental technologies



Agenda

- I. Review for Medium Term Management Plan
- II. New financial targets of Medium Term Management Plan
- III. Key objectives for the Year Ending March 31, 2008
- IV. Management Policy



Key objectives for the Year Ending March, 2008

For creating and establishing a strong Nikon

- Enhancing competitiveness of main businesses with cutting-edge technology and products as core.
- Strengthening cost competitiveness through promoting rationalization of entire Nikon Group.
- Improving Cash Flow and creating solid financial structure through reducing Inventory and effective use of Asset, etc.



Precision Equipment Company

- Achieving solid sales of NSR-S610C and establishing production increase system of ArF immersion equipment
- Enhancing competitiveness through NSR-SF150 and IC scanners equipped with tandem stage
- Early developing next generation LCD Steppers & Scanners based on customers' needs

Imaging Company

- Maintaining market position as the SLR-DSC leading company
- Placing a premium on COOLPIX brand and increasing its market share
- Extending image-sharing service via internet

Instruments Company

- Expanding solution Business around BioStation
- Accelerating global sales mainly with CNC Video Measuring
 System "NEXIV" and Semiconductor Inspection Equipments "AMI"



Agenda

- I. Review for Medium Term Management Plan
- II. New financial targets of Medium Term Management Plan
- III. Key objectives for the Year Ending March 31, 2008
- IV. Management Policy



Our Philosophy

Trustworthiness & Creativity

Our Aspirations

Meeting needs. Exceeding expectations.



Our Aspirations

Meeting needs. Exceeding expectations.

- Providing customers with new value that exceeds their expectations.
- Sustaining growth through a break with the past and a passionate commitment by one and all.
- Maximizing our understanding of light to lead the way towards transformation and a new future.
- Maintaining integrity in order to contribute to social prosperity.



Our commitments

Be pro-active

Be broad-minded and well-informed in order to act quickly and resolutely.

Seek new knowledge

Pioneer new potential through self-study and insatiable curiosity

Communicate well

Harmonize diverse skills by thinking out of the box and communicating effectively with others.

Display integrity

Work with diligence and sincerity as a responsible individual.



NIKON CORPORATION